

Life's better with

**Vitality**

# Solvency and Financial Condition Report.

Vitality Health Limited for the year ended 30 June 2020.



---

# CONTENTS

SUMMARY .....	4
1 BUSINESS AND PERFORMANCE SUMMARY .....	4
2 SYSTEM OF GOVERNANCE SUMMARY .....	7
3 RISK PROFILE SUMMARY .....	9
4 SUMMARY OF VALUATION FOR SOLVENCY PURPOSES .....	10
5 CAPITAL MANAGEMENT SUMMARY .....	11
A BUSINESS AND PERFORMANCE .....	12
A.1 BUSINESS .....	12
A.2 UNDERWRITING PERFORMANCE .....	17
A.3 INVESTMENT PERFORMANCE .....	18
A.4 PERFORMANCE OF OTHER ACTIVITIES .....	18
A.5 BUSINESS AND PERFORMANCE – ANY OTHER INFORMATION .....	19
B SYSTEM OF GOVERNANCE .....	20
B.1 GENERAL INFORMATION ON THE SYSTEM OF GOVERNANCE .....	20
B.2 FIT AND PROPER REQUIREMENTS .....	29
B.3 RISK MANAGEMENT SYSTEM INCLUDING THE OWN RISK AND SOLVENCY ASSESSMENT .....	30
B.4 INTERNAL CONTROL SYSTEM .....	32
B.5 INTERNAL AUDIT FUNCTION .....	34
B.6 ACTUARIAL FUNCTION .....	35
B.7 OUTSOURCING .....	35
B.8 SYSTEM OF GOVERNANCE – ANY OTHER INFORMATION .....	36
C RISK PROFILE .....	37
C.1 UNDERWRITING RISK .....	38
C.2 MARKET RISK .....	39
C.3 CREDIT RISK .....	40
C.4 LIQUIDITY RISK .....	40
C.5 OPERATIONAL RISK .....	41
C.6 OTHER MATERIAL RISKS .....	42
C.7 RISK PROFILE – ANY OTHER INFORMATION .....	43

D VALUATION FOR SOLVENCY PURPOSES.....	45
D.1 ASSETS .....	46
D.2 TECHNICAL PROVISIONS .....	48
D.3 OTHER LIABILITIES.....	52
D.4 ALTERNATIVE METHODS OF VALUATION .....	52
D.5 VALUATION FOR SOLVENCY PURPOSES – ANY OTHER INFORMATION .....	53
E CAPITAL MANAGEMENT.....	54
E.1 OWN FUNDS .....	54
E.2 SOLVENCY CAPITAL REQUIREMENT AND MINIMUM CAPITAL REQUIREMENT.....	58
E.3 USE OF THE DURATION-BASED EQUITY RISK SUB-MODULE IN THE CALCULATION OF THE SOLVENCY CAPITAL REQUIREMENT.....	59
E.4 DIFFERENCES BETWEEN THE STANDARD FORMULA AND ANY INTERNAL MODEL USED .....	59
E.5 NON-COMPLIANCE WITH THE MINIMUM CAPITAL REQUIREMENT AND NON-COMPLIANCE WITH THE SOLVENCY CAPITAL REQUIREMENT .....	59
E.6 CAPITAL MANAGEMENT – ANY OTHER INFORMATION .....	60
F ADDITIONAL VOLUNTARY INFORMATION .....	61
F.1 TRANSITIONAL INFORMATION .....	61
F.2 OTHER ADDITIONAL VOLUNTARY INFORMATION .....	61
G TEMPLATES .....	62
H DIRECTORS’ RESPONSIBILITIES STATEMENT .....	63
I EXTERNAL AUDIT REPORT .....	64

# SUMMARY

## 1 BUSINESS AND PERFORMANCE SUMMARY

### Company overview

Vitality Health Limited (“VHL”, “VitalityHealth”, “the Company”) is the UK’s fourth largest private medical insurer. VHL is part of the Discovery Group, a global provider of insurance and financial services solutions, with operations in 22 countries and with over 46 million lives impacted worldwide. In its most recent financial year, the Discovery Group generated annualised new business premium income of over £1bn.

### The Vitality model

VHL takes a unique approach to insurance, utilising a pioneering business model that incentivises people to be healthier, and that enhances and protects their lives. By incentivising members to be healthier, the business model directly addresses one of society’s greatest challenges, being the rise of lifestyle-induced non-communicable disease. As a result of addressing a societal challenge through a business model, Discovery Group has been recognised by Professor Michael Porter and Professor Mark Kramer, both from Harvard Business School, as a leading example of a business creating shared value for itself and society, and as an exemplar of their shared value concept in the insurance sector. Distinct from the traditional insurance approach, VHL positions itself as a Shared Value insurer.

While the Shared Value approach is unique in the insurance sector, the actuarial dynamics underlying the model are robust – incentivised behaviour change leads to a healthier underlying risk pool, more stability in the claims ratio, and better retention rates. This allows VHL to re-invest in the tools and incentives needed to motivate members to make sustained, positive changes in their lives. As a result, the Shared Value model delivers value on multiple fronts. As an insurer, VHL benefits from reduced claims from a healthier member base; Vitality members benefit from lower premiums, improved health, and access to a wide range of partners and rewards; while society benefits from a reduced healthcare burden on the state, as well as a more healthy and productive population.

The VHL model works in three simple steps. First, by helping members to understand their health both through a self-assessed health review and a clinician-led health screen; second, by making it cheaper and easier to get healthy by discounting access to a broad network of health and wellbeing partners; and third, by rewarding members for making healthy lifestyle choices. The model is underpinned by significant actuarial, behavioural and clinical science, which informs the product and member approach. The success of the model centers on both removing financial barriers to adopting a healthier lifestyle, and in helping members overcome their cognitive and behavioural biases to engaging in healthy behaviours in the long-term. This is achieved by creating an aspirational network of health and reward partners, which includes prominent brands such as American Express, Apple, Caffè Nero, Virgin Active and Waitrose.

Evidence from the Vitality programme globally suggests that physical activity is the most important lifestyle behaviour to target – exercise is easy to measure and track over time; it can be verified; it can be undertaken with no cost; it is a known catalyst for other healthy lifestyle choices; and importantly, it has a close response relationship to health, mortality and productivity. In other words, the more exercise a person does, the healthier they become, the more their life expectancy improves, and the more productive they are at work. These insights led to the development of the Active Rewards programme in 2015, which forms the core of the Vitality programme today. Active Rewards links short-term activity to regular rewards in a complex behavioural structure, allowing members to earn rewards weekly (free Caffè Nero drinks), bi-weekly (free cinema tickets), monthly (heavily-discounted Apple Watch) and annually (discounted running shoes from Runner’s Need), on an ongoing basis through their exercise. An independent global study published on the Active Rewards with Apple Watch programme - the largest ever behaviour change study on physical activity based on verified data – found that the programme (1) resulted in more activity being undertaken by members, (2) that the increased activity was most pronounced amongst at-risk members, such as those who are obese, and (3) that the increased activity was sustained over



time. The report can be accessed [here](#)<sup>1</sup>. The success of the Active Rewards programme has led Discovery and its global insurance partners to develop an ambitious pledge to get 100m people 20% more active by 2025.

The 2019-20 financial year saw the introduction of a number of exciting new partnerships and benefits to the Vitality programme, including the Vitality American Express Credit Card, which rewards members who get physically active with up to 3% cashback, and new partnerships with Caffè Nero and Waitrose. The first half of 2020 has been significantly impacted by the COVID-19 pandemic and the subsequent UK lockdown restrictions. At the beginning of April 2020 Vitality launched the 'Vitality At Home' programme that replaces benefits temporarily unavailable during the lockdown with ones more suited to members' new situation. For instance, members can now earn activity points by using the Peloton or Jennis exercise apps at home; they can earn up to two weekly Rakuten movie vouchers to stream films; and Vitality launched a Coffee at Home service with Caffè Nero. In addition, VitalityHealth introduced a cashback benefit of up to £5,000 for any member who was hospitalised with COVID-19 whilst also enabling members to have virtual consultations where possible. Vitality will continue to monitor and amend the programme as the situation develops.

Vitality continues to invest in growing its brand in the UK through sponsorship, advertising and intellectual leadership opportunities. In sponsorship, the Vitality brand is aligned not only with a broad portfolio of elite teams but also with mass participation events, such as headline sponsorship of Parkrun and various half marathon and 10k events. In addition, a specific focus has been applied to women in sport, such as through sponsorship of England Hockey and England Netball. From an intellectual leadership perspective, Vitality has partnered with University of Cambridge, Rand Europe and The Financial Times to deliver Britain's Healthiest Workplace, a study on the drivers and impacts of ill-health on the UK workforce. Since inception in 2013, over 430 unique organisations and over 158,000 distinct individuals have taken part, making this one of the largest and most comprehensive studies of workplace health in the UK.

## Business overview

VHL is a United Kingdom regulated entity authorised to carry out short-term health insurance business. The ultimate parent company, Discovery Limited ("Discovery"), is an established and successful international insurance group equivalent in size to a FTSE 100 company. Its UK presence, Vitality Health Limited, was formed in 2004 as 'PruHealth', a joint venture with The Prudential Assurance Company ("Prudential"). In November 2014 Discovery acquired the shares held by Prudential and now owns 100% of Vitality Health Limited. VHL is 100% owned by Vitality Health Insurance Limited and in February 2020, Vitality Health Insurance Limited became 100% owned by Vitality Life Limited.

The Company produces its financial statements in accordance with International Financial Reporting Standards ("IFRS"). On an IFRS basis the Company produced a pre-tax profit of £31.6m (June 2019: £36.4m).

The final quarter of the 2019-20 financial year was significantly impacted by the COVID-19 pandemic. Many policyholders were unable to obtain some categories of treatment as the NHS utilised private hospitals to manage the situation, and further policyholders were perhaps nervous or fearful to seek available hospital treatments. Note that some categories of treatment did continue with little change, such as for instance some treatments for cancer. The Company maintained operations throughout the lockdown period with no drop in responsiveness to policyholders, and worked closely with private providers to ensure that customers that needed treatment were able to receive suitable care where possible.

With many policyholders wishing to maintain their private medical insurance cover and expecting to seek treatment when the pandemic was under control, the business continued to receive their premiums and VitalityHealth set up a larger IFRS unearned premium reserve ("UPR") at 30 June 2020 to recognise the change in risk emergence over the policy period. This larger UPR will be utilised in 2020-21 as this risk returns in the form of the anticipated claims catch-up. The level of the larger UPR was calculated based on the underlying assumption that non-COVID treatments have mainly been deferred during lockdown, rather than cancelled. Whilst, on the one hand, some deferred claims may never occur, the deferral itself may also result in a higher cost per claim for the delayed procedures that do take place, and hence this was viewed as a reasonable assumption. Under IFRS no future profit beyond the valuation date is recognised. However, under Solvency II

---








<sup>1</sup> [https://www.rand.org/pubs/research\\_reports/RR2870.html](https://www.rand.org/pubs/research_reports/RR2870.html)

premium is not deferred to allow for the change in risk emergence and future profit beyond the valuation date and up until the end of the contract period is recognised. The anticipated claims catch-up is expected to extend beyond the renewal period for some policies meaning this catch-up can only be partly recognised in the Solvency II technical provisions.

The Company utilises financial reinsurance ("FinRe") to offset the impact of new business strain on its IFRS profits. Under Solvency II, the impact of FinRe treaties are disregarded, and the full value of new business strain is recognised as incurred. VHL's assets are prudently invested taking into account the short-term nature of its business and obligations. The assets are primarily invested in collective investment undertakings (highly liquid short-term money market funds), cash and deposits held with major UK banks and investment grade corporate and government bonds.


## Product overview

VHL's unique product model places equal emphasis on encouraging Better Health and offering Better Care. Vitality's comprehensive core cover gives members peace of mind that if they ever need it, they'll enjoy fast access to high quality in-patient and out-patient diagnosis and treatment. As well as protecting members when they need medical assistance, Vitality helps members lead a healthier life through an integrated engagement and reward programme. Details on Vitality's key product benefits are provided below.

 <p><b>FAST ADMISSION</b></p> <p>The flexibility and freedom to fix appointments and treatment dates - making it easier to fit in to a busy work schedule.</p>	 <p><b>PROMPT REFERRAL</b></p> <p>Quicker access to leading consultants should you need further treatment.</p>	 <p><b>ACCESS TO DRUGS</b></p> <p>Many health insurers provide access to drugs that aren't available to NHS patients due to the high costs.</p>
 <p><b>PRIVATE HOSPITAL</b></p> <p>A more relaxed, quieter and private environment to be treated, including single occupancy rooms and en-suites.</p>	 <p><b>GP HELPLINE</b></p> <p>Quicker access to primary care services.</p>	 <p><b>SECOND OPINION</b></p> <p>An easy and convenient escalation process to change consultants if you are not happy.</p>
 <p><b>REWARDS: Remove the financial barrier to participating in healthy activities.</b></p>		


  

**PERSONAL HEALTHCARE FROM VITALITYHEALTH**




**INTEGRATED PRIMARY CARE**

Vitality GP offers you virtual GP consultations within 48 hours, with benefits such as written prescriptions, self-referral into physiotherapy, Talking Therapy services and a skin analytics service.



**MARKET-LEADING COVER OPTIONS**


As well as all of the benefits of Core Cover such as Advanced Cancer Cover, we offer a rich range of cover options. This includes access to the most holistic mental health offering in the market and comprehensive out-patient and diagnostic cover.



**FULL COVER PROMISE**


We'll pay all consultants' and anaesthetists' fees in full as long as your consultant is recognised by us and the condition and treatment is covered on your plan.

**FAIR AND TRANSPARENT RENEWAL PRICING**



We use your Age, Base rate increase, Claims history and engagement with the Vitality Programme to calculate your renewal premium. As well as providing lower increases for claimers than the market, you can also reduce any increase by engaging with the Vitality Programme.

**THE VITALITY PROGRAMME**



The Vitality Programme is a unique behavioural incentives programme designed to make you healthier. In doing so, you can access a range of discounts and rewards - worth £76m to our members during 2018.

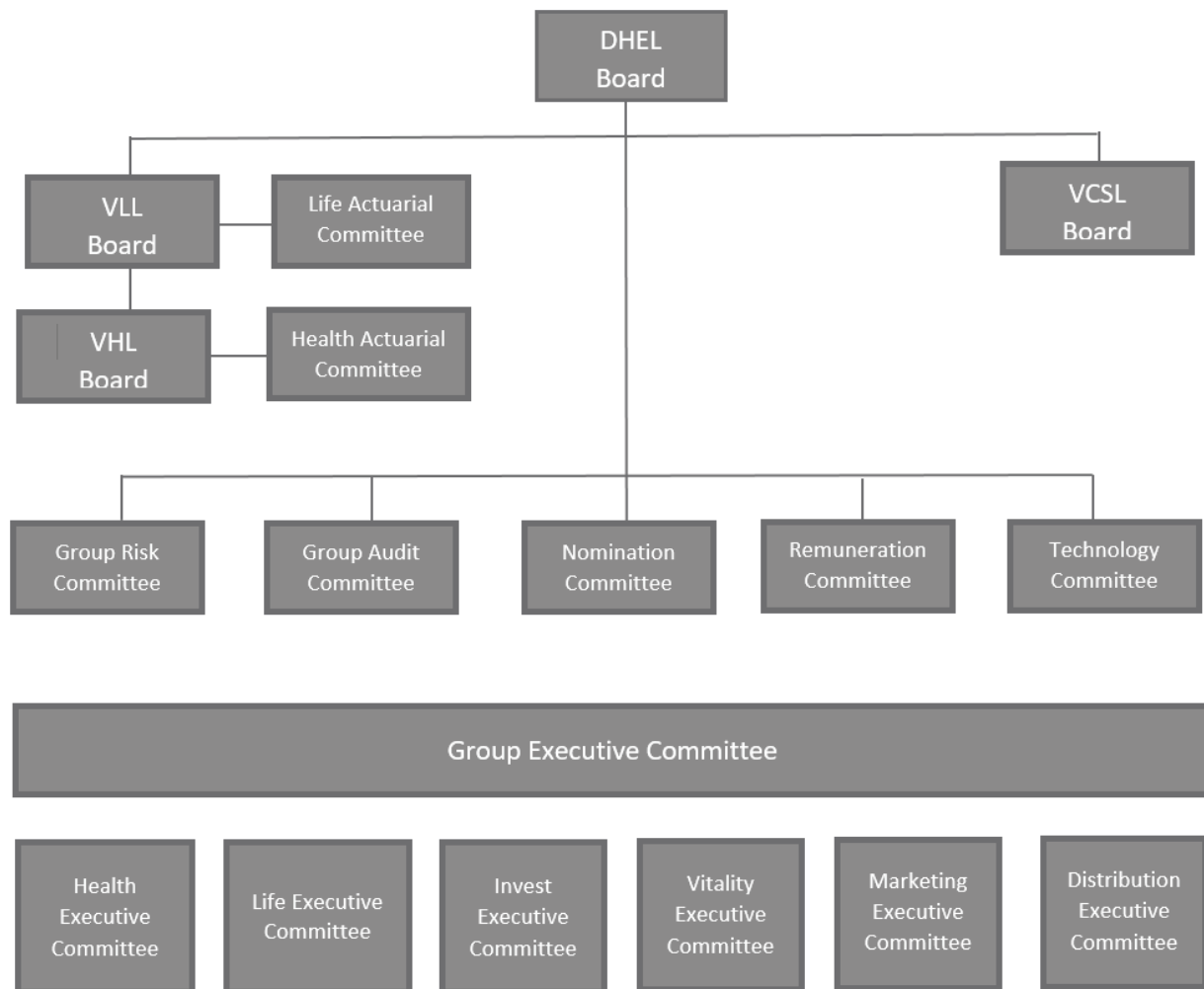
## 2 SYSTEM OF GOVERNANCE SUMMARY

The core purpose of the Company is to make people healthier, and to enhance and protect their lives.

The Company has a unique entrepreneurial spirit with a strong emphasis on innovation. The Board of Directors (“Board”) has the responsibility to preserve these special attributes while at the same time ensuring that the principles of good governance are observed.

The Company recognises the importance of strong corporate governance and has established a well-defined governance framework, system of control and committee structure.

### Overview of the Board and sub-committees



The Company ensures that all persons who effectively run the Company or have other key functions / roles, are fit to provide sound and prudent management through their professional qualifications, knowledge and experience and are proper by being of good repute and integrity. A wide range of personal and professional checks are carried out on individuals employed by the Company, both at inception of their employment and on an annual basis where appropriate.

During the year the UK Group structure changed with the 100% ownership of Vitality Health Insurance Limited (the 100% shareholder of Vitality Health Limited) being transferred from Discovery Holdings Europe Limited to Vitality Life Limited. The governance structure of the Company changed in the year to 30 June 2020, with the creation of a Group Executive

Committee overseeing the entity level Executive Committees for VitalityHealth, VitalityLife and VitalityInvest. The roles and responsibilities of these Committees are outlined in Section B.1.1. Changes in the Directors of the business and individuals in positions of influence are outlined in Section B.1.2. Ultimate responsibility for the performance and strategy of the Company resides with the Board and they delegate authority within the organisation as they see fit.

The Company employs a 'three lines of defence' governance model that aims to ensure that risk management is effective, appropriate decisions are made and best practice is implemented and maintained.

#### **The 1st line of defence – business management**

Business management makes up the first line of defence. Overall, the first line of defence is responsible for the day to day execution of risk management and controls within the business operations as well as delivering the strategy and optimising business performance within an agreed governance and risk framework.

#### **The 2nd line of defence – oversight**

The second line of defence comprises the Risk Management Function and the Compliance Function. These are functions that provide assurance to the Board with regards to the adequacy and effectiveness of the overall risk management system.

#### **The 3rd line of defence – assurance**

The third line of defence is the independent Internal Audit Function. Internal Audit provides an independent and balanced view of the effectiveness of the system of internal controls, which may among other things include the adequacy of first and second line functions as defined above.



### 3 RISK PROFILE SUMMARY

The Company's principal activity is the provision and administration of private medical insurance ("PMI"), supported by the Vitality rewards programme. The Company's product covers a range of benefit choices and is available in the individual market, SME market and the large corporate market.

The Solvency Capital Requirement ("SCR") for the Company at 30 June 2020 is £102.3m. The following chart shows the relative composition of the standard formula risk capital components:



The breakdown of the SCR of the Company has not changed materially over the year. Health underwriting risk remains the biggest risk followed by operational risk. The Company does not have significant exposure to market risk or counterparty default risks. The detailed description of each risk is found in Section C.

The key movements in the SCR over the year have been driven by the increase in underwriting risk due to the growth in the business's premium volume.

The Company carries out sensitivity testing, and in each sensitivity conducted, the business maintained SCR coverage of over 100% within the business planning timeline. The Company also carries out stress and scenario testing, including reverse stress testing, as part of its own risk and solvency assessment ("ORSA") process.

With the lockdown easing, but with increasing numbers of reported cases in the UK, the situation remains unclear and there continues to be material levels of uncertainty about the forthcoming reporting period. There are new risks that could emerge over the coming years from the COVID-19 pandemic and subsequent economic fallout, such as

- Higher lapses as the recessionary impacts bite, particularly in the Corporate and Small and Medium Enterprise markets where the government furlough scheme has helped support many jobs during the lockdown; or
- If a second wave of COVID-19 occurs, members are likely to continue to be nervous or unwilling to seek treatment in hospitals, with the NHS potentially continuing to utilise private hospital capacity to manage the situation and possibly reversing some of the capacity that it has released for non-NHS patients. If this occurs, the perceived value of PMI could be reduced leading to higher lapses; or
- Whilst the Company maintained operations throughout the lockdown period with no detriment to SLAs, and worked closely with private providers to ensure that customers that needed treatment were able to receive suitable

available care, in line with reporting by the NHS, some policyholders did not seek to start treatment and authorisations for key items such as cancer and cardiology. As these policyholders now seek treatment, the costs of these claims could be higher as the illness has progressed without treatment during this time.

Higher lapses than anticipated would impact profitability, but would also reduce the SCR as the health premium risk and operational risk modules are driven by premium volumes.

## 4 SUMMARY OF VALUATION FOR SOLVENCY PURPOSES

The rules regarding valuation for solvency purposes, known as Solvency II ("SII"), require a market consistent approach in the valuation of assets and liabilities. This basis creates a number of differences when compared with the financial statements prepared under IFRS. The valuation differences are summarised below:

- Replacing the IFRS technical provisions with SII technical provisions;
- The removal of financial reinsurance assets recognised in IFRS;
- The removal of the deferred acquisition cost asset recognised in IFRS;
- The removal of other minor IFRS assets; and
- The difference in valuation of the deferred tax assets ("DTA") recognised under SII.

The table below summaries each of the valuation differences:

Year ended 30 June	2020	2019
	£'m	£'m
<b>IFRS net asset value</b>	<b>291.8</b>	<b>264.2</b>
Add - Move to SII technical provisions	80.9	48.0
Remove - Financial reinsurance assets under IFRS	(175.8)	(154.2)
Remove - Deferred acquisition costs under IFRS	(42.5)	(39.5)
Remove - Other IFRS valuation differences	(0.2)	(0.4)
Add - SII DTA adjustment	2.4	1.7
<b>Total SII excess asset over liabilities</b>	<b>156.6</b>	<b>119.8</b>

There has been an increase in the excess assets over liabilities. Due to the utilisation of private hospitals by the NHS during the COVID-19 pandemic, many elective treatments, which account for approximately half of the claims cost, were delayed. In addition, many policyholders who were expected to claim either did not seek to claim as they knew treatment options were limited, or were hesitant to have treatment in a hospital during the pandemic. They continued to pay premiums to ensure no break in insurance cover was experienced and they expect to be able to seek missed treatments once hospital facilities have returned and they feel comfortable to visit a hospital. IFRS results allow for premium to be recognised in a pattern commensurate with the risk emergence profile until the policy renewal date, enabling it to reflect this delayed risk. However, under Solvency II VHL is unable to reshape the premium appropriately, and is also unable to fully recognise the scale of the liabilities anticipated to return as the regime only allows anticipated profits or losses until the contract boundary, the next annual renewal, to be recognised. With hospital utilisation still reduced over the near future, this unusual situation, therefore, has temporarily inflated the SII excess assets over liabilities; within the premium technical provision more weighting is given to the near term slowdown in claims, compared to the longer term catch-up as a result of the application of the contract boundary restriction.

## 5 CAPITAL MANAGEMENT SUMMARY

The objective of own funds management is to hold sufficient capital to ensure the Solvency Capital Requirement (“SCR”) ratio is within VHL’s risk appetite. VHL calculates its SCR using the standard formula, and has analysed the risk profile of the business to confirm that it is fit for purpose. The increase in the VHL SCR is driven by the growth of the business.

The table below summarises the SCR ratio movement over the past year. A key driver of the increase in both the SCR and MCR coverage ratios shown below is the growth in eligible own funds which is greater than the growth in the SCR or MCR. The increase in eligible own funds is due to the growth in excess assets over liabilities outlined above in Section 4.

Year ended 30 June	2020	2019
	£'m	£'m
<b>Eligible own funds to meet the SCR</b>	<b>170.7</b>	<b>131.6</b>
Tier 1	136.1	98.6
Tier 2	19.3	18.8
Tier 3	15.3	14.2
<b>Solvency Capital Requirement</b>	<b>102.3</b>	<b>94.9</b>
<b>SCR coverage ratio</b>	<b>166.9%</b>	<b>138.6%</b>

The table below summarises the Minimum Capital Requirement (“MCR”) ratio movement over the past year.

Year ended 30 June	2020	2019
	£'m	£'m
<b>Eligible own funds to meet the MCR</b>	<b>141.2</b>	<b>103.3</b>
Tier 1	136.1	98.6
Tier 2	5.1	4.7
Tier 3	0.0	0.0
<b>Minimum Capital Requirement</b>	<b>25.6</b>	<b>23.7</b>
<b>MCR coverage ratio</b>	<b>551.9%</b>	<b>435.4%</b>

The Company carries out formal quarterly reviews of the solvency coverage ratio and monitors this on an ongoing basis as part of its risk monitoring and capital management system. The Company has continuously held capital above the MCR and the SCR throughout the reporting period.

# A BUSINESS AND PERFORMANCE

## A.1 BUSINESS

### A.1.1 Name and legal form of the undertaking

Vitality Health Limited (“VHL”, “VitalityHealth”, “the Company”) is incorporated in the United Kingdom and is a company limited by shares. The address of the registered office is:

3 More London Riverside  
London  
SE1 2AQ

This Solvency and Financial Condition Report (“SFCR”) covers Vitality Health Limited on a solo basis.

### A.1.2 Name of the Supervisory Authority responsible for the financial supervision of the undertaking and group

The Company is an undertaking of:

- Discovery Group Europe Limited, an insurance holding company which has its head office in the United Kingdom is the top-most undertaking within the scope of the EU/EEA transitional arrangements; and
- Discovery Limited, the ultimate insurance holding company, has its head office in the Republic of South Africa, a country outside both the scope of the EU/EEA and the transitional arrangements.

Under Solvency II, the group supervisor of Discovery Limited is the Prudential Regulation Authority (“PRA”) as the Republic of South Africa is not an equivalent country for Solvency II group supervision purposes. In the absence of equivalence, Discovery Limited is subject to full Solvency II group supervision or the Company can apply to the PRA to use another method. The Company has a waiver in place, effective 1 January 2019, from the PRA modifying the PRA Rulebook on Group Supervision to use another method.

Discovery Limited is also subject to group supervision by the South African Prudential Authority. The South African Prudential Authority can be contacted at:

Prudential Authority  
South African Reserve Bank  
370 Helen Joseph Street  
Pretoria  
South Africa  
0002

The supervisory authority of the Company and the Discovery Group Europe Limited group, is the PRA and they can be contacted at:

Prudential Regulation Authority  
Bank of England  
Threadneedle Street  
London  
EC2R 8AH

### **A.1.3 Name and contact details of the external auditor of the undertaking**

The independent auditors of the Company are:

PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
7 More London Riverside  
London  
SE1 2RT

### **A.1.4 Holders of qualifying holdings in the undertaking**

The persons, to the knowledge of the Company, who were direct and indirect holders of qualifying holdings in the Company at any time during the reporting period and at the end of the financial year were (see Figure 1 in Section A.1.5):

- Vitality Health Insurance Limited (“VHIL”) - a limited company incorporated in the United Kingdom. As at the reporting date, Vitality Health Insurance Limited owned 100% of the shares of the Company and was able to exercise 100% of the voting power at any general meeting;
- Vitality Life Limited (“VLL”) - a limited company incorporated in the United Kingdom. As at the reporting date, Vitality Life Limited owned 100% of the shares of VHIL and was able to exercise 100% of the voting power at any general meeting
- Discovery Holdings Europe Limited (“DHEL”) - a limited company incorporated in the United Kingdom. As at the reporting date, Discovery Holdings Europe Limited owned 100% of the shares of Vitality Life Limited;
- Discovery Group Europe Limited (“DGEL”) - a limited company incorporated in the United Kingdom. As at the reporting date, Discovery Group Europe Limited owned 100% of the shares of Discovery Holdings Europe Limited; and
- Discovery Limited - a limited company incorporated in the Republic of South Africa. As at the reporting date, Discovery Limited owned 100% of the shares of Discovery Group Europe Limited, and was able to exercise 100% of the voting power at any general meeting.

### **A.1.5 Details of the undertaking's position within the legal structure of the group**

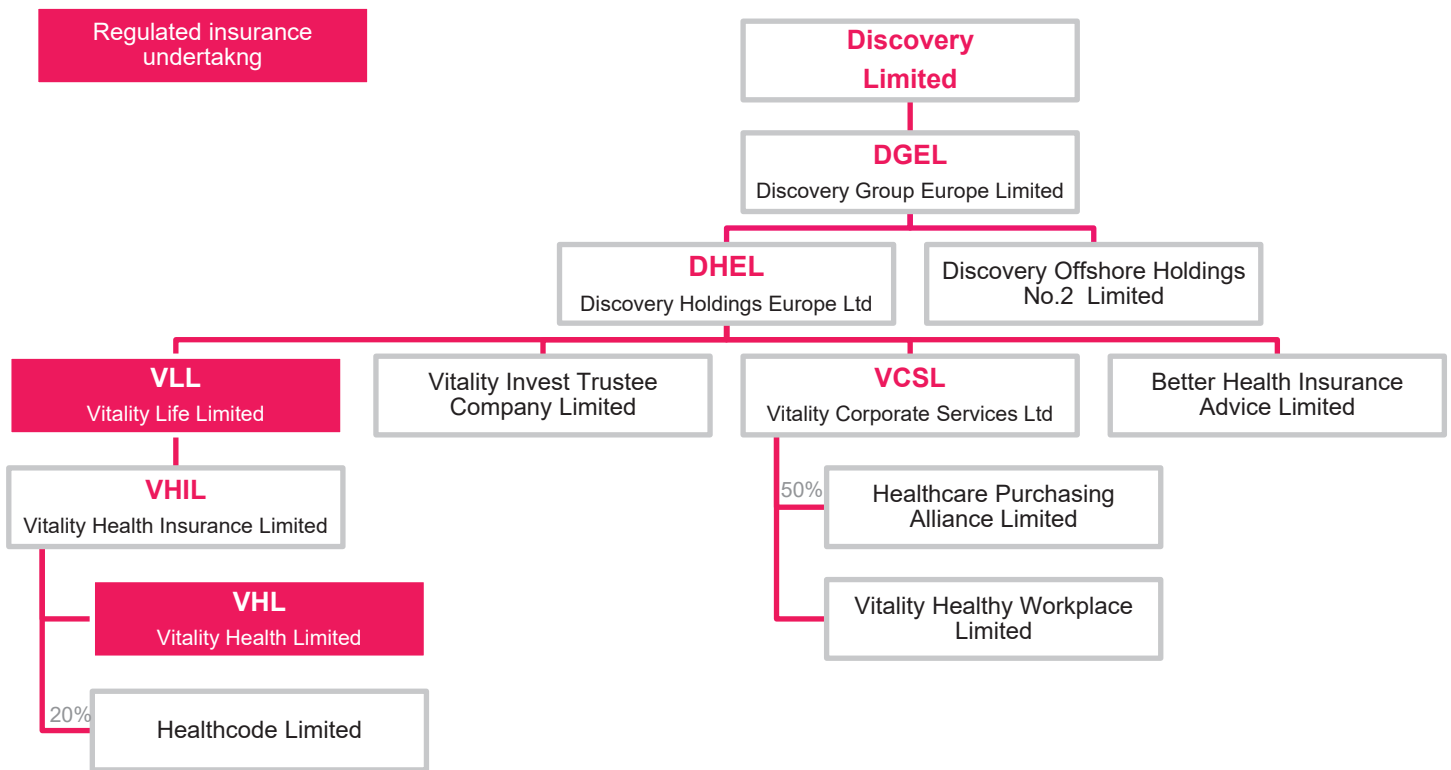
The Company is an insurance subsidiary undertaking of Discovery Limited, the ultimate world-wide parent undertaking and Discovery Group Europe Limited, the top-most undertaking within the scope of the EU/EEA transitional arrangements. The participating undertaking of the Company is Vitality Health Insurance Limited. A list of related undertakings within the Discovery Group Europe Limited group are shown below.



Name of related undertaking	Legal form	Country	Participating undertaking	Proportion of ownership interest held by the participating undertaking	Proportion of voting rights held by the participating undertaking
<b>Discovery Limited</b>	Limited by shares	South Africa			
<b>Discovery Group Europe Limited</b>	Limited by shares	United Kingdom	Discovery Limited	100%	100%
<b>Discovery Offshore Holdings No.2 Limited</b>	Limited by shares	United Kingdom	Discovery Group Europe Limited	100%	100%
<b>Discovery Holdings Europe Limited</b>	Limited by shares	United Kingdom	Discovery Group Europe Limited	100%	100%
<b>Vitality Invest Trustee Company Limited</b>	Limited by shares	United Kingdom	Discovery Holdings Europe Limited	100%	100%
<b>Better Health Insurance Advice Limited</b>	Limited by shares	United Kingdom	Discovery Holdings Europe Limited	100%	100%
<b>Vitality Life Limited</b>	Limited by shares	United Kingdom	Discovery Holdings Europe Limited	100%	100%
<b>Vitality Corporate Services Limited</b>	Limited by shares	United Kingdom	Discovery Holdings Europe Limited	100%	100%
<b>Vitality Health Insurance Limited</b>	Limited by shares	United Kingdom	Vitality Life Limited	100%	100%
<b>Healthcode Limited</b>	Limited by shares	United Kingdom	Vitality Health Insurance Limited	20%	20%
<b>Vitality Health Limited</b>	Limited by shares	United Kingdom	Vitality Health Insurance Limited	100%	100%
<b>Healthcare Purchasing Alliance Limited</b>	Limited by shares	United Kingdom	Vitality Corporate Services Limited	50%	50%
<b>Vitality Healthy Workplace Limited</b>	Limited by shares	United Kingdom	Vitality Corporate Services Limited	100%	100%

The structure chart below explains the ownership and legal links between the Company, its UK parent undertaking, Discovery Group Europe Limited, ultimate parent undertaking, Discovery Limited and its related undertakings. Participations are 100% unless shown.

Figure 1



Discovery Limited is the ultimate parent company, incorporated in the Republic of South Africa.

DGEL is the top-most undertaking within the scope of the EU/EEA transitional arrangements and is a holding company for DHEL and also owns a dormant company called Discovery Offshore Holdings No.2 Limited.

DHEL, the holding company, owns one regulated insurance entity (VLL) and indirectly holds a second insurance entity (VHL) as VLL has direct ownership of the holding company VHIL which owns VHL. DHEL also owns a services company Vitality Corporate Services Limited ("VCSL"), a distributor (Better Health Insurance Advice Limited ("BHIA") which is an appointed representative of VCSL), and Vitality Invest Trustee Company Limited ("VITCL") that considers the SIPP provided by VitalityInvest.

DHEL itself is not a regulated insurance entity, and thus has no capital requirement under Solvency II. VCSL and BHIA similarly have no solvency capital requirements, although as VCSL is an intermediary it is required to hold a small amount of net assets.

Healthcode Limited is a joint venture of which VHIL owns 20%. It is not a regulated insurance entity, and thus has no capital requirement.

VCSL owns 50% of Healthcare Purchasing Alliance Limited ("HPA"), which is a joint venture between VitalityHealth and Aviva Health. VCSL also owns 100% of Vitality Healthy Workplace Limited. It is not a regulated insurance entity and thus has no capital requirements under Solvency II.

VCSL provides a number of services to both VitalityHealth, VitalityLife and VitalityInvest including

- Paying for the cost of the Vitality programmes and other administration costs which are then recharged; and
- Holding all employment contracts and managing the payroll.

#### **A.1.6 The undertaking's material lines of business and material geographical areas where it carries out business**

The Company only has one line of business, that is medical expense insurance, and all business is transacted in the United Kingdom.

#### **A.1.7 Any significant business or other events that have occurred over the reporting period that have had a material impact on the undertaking**

The global pandemic of the novel coronavirus ("COVID-19") has had impacts on the availability of private healthcare in the UK and has resulted in a recession in the UK economy.

The pandemic resulted in the National Health Service ("NHS") using private hospitals from March 2020 to treat COVID-19 patients as well as providing the NHS additional capacity to continue essential treatments for illnesses such as cancer. This reduced the hospital capacity for PMI customers, and hence many have been delayed in being able to seek all but essential services at many of the large hospitals during the lockdown. Further, where treatment was available, many policyholders were also hesitant to seek treatment during this period. The Company was able to move consultation services to online, and near the end of the reporting period Vitality started to see some capacity in those hospitals being released back for non-essential private usage; however, the level was still significantly below normal.

With many policyholders wishing to maintain their private medical insurance cover and expecting to seek treatment when the pandemic was under control, the business continued to receive their premiums and VitalityHealth set up a larger IFRS unearned premium reserve ("UPR") at 30 June 2020 to recognise the change in risk emergence over the policy period. This larger UPR will be utilised in 2020-21 as this risk returns in the form of the anticipated claims catch-up. The level of the larger UPR was calculated based on the underlying assumption that non-COVID treatments have mainly been deferred during lockdown, rather than cancelled. Whilst, on the one hand, some deferred claims may never occur, the deferral itself may also result in a higher cost per claim for the delayed procedures that do take place, and hence this was viewed as a reasonable assumption. Under IFRS no future profit beyond the valuation date is recognised. However, under Solvency II premium is not deferred to allow for the change in risk emergence and future profit beyond the valuation date and up until the end of the contract period is recognised. The anticipated claims catch-up is expected to extend beyond the renewal period for some policies meaning this catch-up can only be partly recognised in the Solvency II technical provisions.

The UK economy was declared to be in recession on 12 August 2020 due to the impact of the lockdown from COVID-19. The recovery is expected to take a significant period and this will be impacted by any further decisions taken at a national level to combat any resurgence in the virus. The Company has sustained a stable customer base through this period, and has offered products such as premium deferral to provide our customers with options through this time to maintain their insurance cover. In addition, VitalityHealth introduced a COVID-19 cashback benefit which paid members up to £5,000 if they were hospitalised due to COVID-19.

On 23 June 2016, the United Kingdom European Union membership referendum resulted in a vote for the UK to leave the European Union. As a result the UK left the EU on 31 January 2020. A transition period is now in place until 31 December 2020 during which time the UK must comply with all EU rules and laws. There will be changes after the transition period, whether or not an agreement is reached on the new relationship between the UK and the EU. As the Company only sells and underwrites policies to UK residents this result is not expected to significantly impact the Company or the UK PMI market. However, given the uncertainty within the UK economy driven by the UK leaving the EU, this continues to have unclear impacts on the private medical insurance market.

Reinsurance based financing obtained to offset the total strain of writing new business and repaid in future periods through ceded premiums and claims under a quota share treaty continues to be an important part of the Company's strategy. The Company has one cash treaty and eleven cashless treaties in place as at 30 June 2020. The amount of new cashless financing received in the year to 30 June 2020 was £41.8m (June 2019: £44.4m). The only cash treaty has no remaining deficit balance but will continue to cede premiums and recover claims until December 2021.

On 13 February 2020 VLL issued ordinary shares to DHEL in consideration for acquiring all of the VHIL ordinary shares, with no cash exchanging hands. This followed approval by the PRA on 31 January 2020 of the change in control of VHIL and VHL from DHEL to VLL.

## A.2 UNDERWRITING PERFORMANCE

The table below shows the Company's IFRS premiums, claims and expenses for the period ended 30 June 2020. An analysis by Solvency II lines of business is found in the quarterly reporting template S.05.01 in Section G.

Year ended 30 June	2020	2019	Change
	£'m	£'m	£'m
<b>Gross earned premium</b>	<b>460.7</b>	<b>460.1</b>	<b>0.6</b>
Reinsurance share of premium	(80.5)	(76.1)	(4.4)
Gross claims incurred	(244.2)	(253.6)	9.4
Reinsurance share of claims	59.8	59.1	0.7
Expenses	(166.7)	(155.6)	(11.1)
<b>Underwriting result</b>	<b>29.1</b>	<b>33.9</b>	<b>(4.8)</b>
Investment and other income	3.4	3.4	0.0
Subordinated loan interest	(0.9)	(0.9)	(0.0)
<b>IFRS Profit before tax</b>	<b>31.6</b>	<b>36.4</b>	<b>(4.8)</b>

For Solvency II purposes, all of VHL's business is defined as "medical expenses insurance".

The Company's underwriting performance reduced slightly in the year. While claims reduced in the financial year as a result of the treatment delays caused by the pandemic, this was offset by an increase in the unearned premium as risk exposure reduced during the early months of the pandemic and an increase in risk exposure is anticipated in future months as the delayed treatments are performed. The inclusion of this provision results in little growth seen in the gross earned premiums. The Company has seen a healthy growth in insured lives, despite the challenging economic and retention environment for the last quarter of the financial year.

It should be noted that the IFRS profits shown include the benefit of FinRe and deferred acquisition costs ("DAC") used under IFRS to offset the impact of new business strain. The benefits of FinRe and DAC are not recognised under the Solvency II basis as noted under Section D.

## A.3 INVESTMENT PERFORMANCE

### A.3.1 Information on income and expenses arising from investments by asset class

The Company's investments fall into the following categories as at 30 June 2020:

1. **Collective investment undertakings** (£111.1m, 30 June 2019: £64.0m)

The Company has seen an increase in short-term money market funds as policyholder premiums received have been invested ahead of the anticipated claims catch-up of treatments that have been delayed due to the NHS utilisation of private hospitals. In the year ended 30 June 2020 the Company received investment income of £0.3m over the period (£0.4m in prior year). No material expenses were incurred in respect of these assets.

2. **Cash and cash equivalents** (£12.1m, 30 June 2019: £20.8m) **and Short-term deposits** (£16.9m, 30 June 2019: £10.3m)

Cash, cash equivalents and short-term deposits relate to amounts held in UK bank accounts (Barclays and HSBC) generated interest income of £0.1m over the period (£0.1m in prior year). No material expenses were incurred in respect of these assets.

3. **Bonds** (£54.7m, 30 June 2019: £61.0m)

The Company is invested in funds with exposure to a range of government and corporate bonds. All bonds issues are Sterling denominated and have an average duration of less than 4 years. During the year, the Company decreased exposure towards investment grade bonds as maturing bonds were not reinvested, with the proceeds being held in short-term deposit funds. Investment return of £1.7m was achieved and £(0.2)m of investment management expenses were incurred in the year (a net investment gain of £2.2m was achieved in 2019). The return is lower compared to the prior year due to the global market contraction that occurred in March 2020, resulting in credit spreads widening and suppressing corporate bond prices. The Company's investment strategy has not changed compared to the prior year and VitalityHealth's assets and liabilities are well matched at June 2020 as there are more short-term assets than short-term liabilities.

### A.3.2 Information about any gains and losses recognised directly in equity

Not applicable – all gains and losses are recognised in the statement of comprehensive income.

### A.3.3 Information about any investments in securitisation

The Company did not invest directly in securitised investments during the financial year ended 30 June 2020.

## A.4 PERFORMANCE OF OTHER ACTIVITIES

### A.4.1 Other material income and expenses

Financing reinsurance is an important part of the Company's strategy. Financing is obtained to partially offset the upfront cost of writing new business, and this financing is then repaid in future periods through ceded premiums and claims under quota share treaties. The amount of financing received in the year net of repayments of existing treaties and excluding fees payable was £21.4m compared to £27.7m in the prior year. The lower sales seen during the lockdown resulted in less new financing reinsurance being taken than in the previous year.

Interest of £0.9m (compared to prior year of £0.9m) was paid in the year on the Company's subordinated loan liabilities.



#### **A.4.2 Leases**

##### **A.4.2.1 Financial leases**

The Company is not party to any financial leases.

##### **A.4.2.2 Operating leases**

The Company is not party to any operating leases.

#### **A.5 BUSINESS AND PERFORMANCE – ANY OTHER INFORMATION**

No other information is provided.

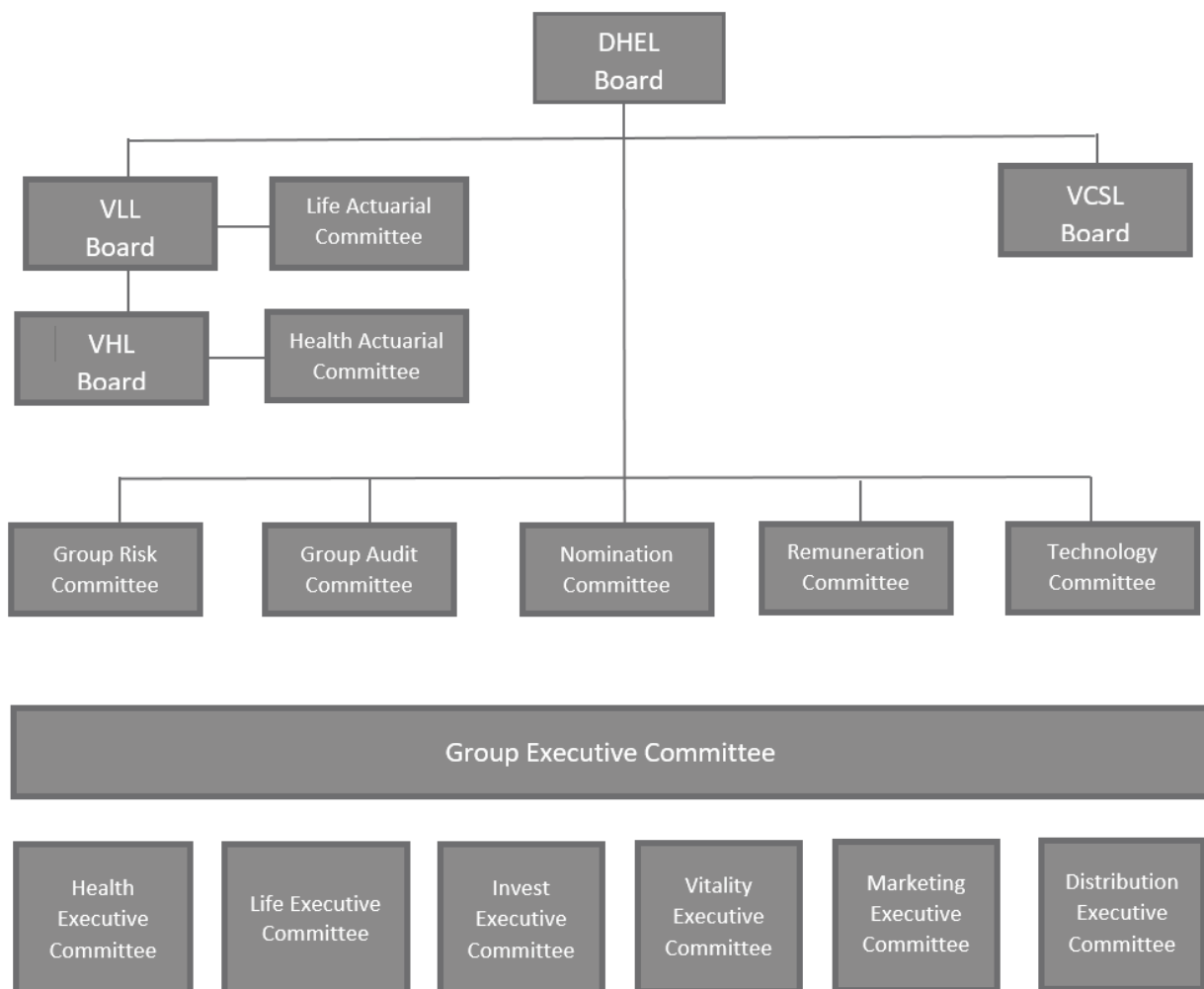
# B SYSTEM OF GOVERNANCE

## B.1 GENERAL INFORMATION ON THE SYSTEM OF GOVERNANCE

### B.1.1 Role and responsibilities of the Administrative, management or supervisory body and key functions

The core purpose of the Company is to make people healthier, and to enhance and protect their lives. The Company has a unique entrepreneurial spirit with a strong emphasis on innovation. The Board of Directors ("Board") has the responsibility to preserve these special attributes, while at the same time ensuring that the principles of sound uncompromising good governance are observed.

#### Overview of the Board and sub-committees



#### The Board

The Board is ultimately responsible for the performance and strategy of the Company. By selectively delegating authority and certain functions to various committees, the Board does not absolve themselves of their own responsibility for the Company.

**It is the Board's responsibility to:**

- Ensure that the Company operates within an established framework of an effective system of internal control, risk management and compliance;
- Ensure that the solvency capital requirements and minimum capital requirements are maintained at all times;
- Validate that the standard formula is appropriate for the Company and the output from it is used effectively;
- Ensure that the values of the Company are established and known throughout the Company;
- Determine the strategy and approve the business plan;
- Ensure that the business is conducted in an efficient and effective manner; and
- Assist approved persons to discharge their responsibilities in respect of the area of business for which they are responsible.

**Board Committees**

**Risk Committee**

The Risk Committee is responsible for assisting the Board with the overall system of risk and compliance management, ensuring that risk and compliance matters are disclosed in a timely manner, including conduct risks, emerging risks, business continuity and disaster recovery, and outsourcing risks.

The Committee membership consists of minimum of three independent Non-Executive Directors, with members of senior management attending the meeting. Only the independent Non-Executive Directors can vote on matters with a quorum of two needed for approvals and decisions. The attendees of the Committee collectively have extensive actuarial, insurance, healthcare, regulatory, investments, accounting, economics and management skills.

The Committee meets four times a year with the mandate to convene additional meetings as circumstances require. The Chair of the Committee is an independent Non-Executive Director who has a position on the Board and reports at each Board meeting on the activities of the Committee. The Chair of the Committee regularly meets with the Chief Risk Officer without other members of management present.

**The responsibilities of the Risk Committee are to:**

- Oversee the implementation and ongoing maturity of the risk and compliance framework to ensure that they are appropriate to the business and that risks are identified, managed and controlled. This includes overseeing the formulation of the high level risk management strategy to support the overall business strategy, and of an appropriate compliance universe, manual and monitoring plans;
- Recommend to the Board risk appetites and monitor them on a regular basis. Consider and monitor remedial actions where the business is outside of risk appetite;
- Review and recommend to the Board risk policies covering each material risk faced by the Company;
- Support the embedding and maintenance of an open culture in relation to the management of risk across the Company;
- Oversee the periodic review of the format, content and frequency of risk information;
- Oversee Vitality Corporate Services Limited's Sales channels including Appointed Representatives and the employed sales channels across the businesses, together with any conduct issues arising; and
- Oversee the Policy Committee, Product Governance Committee and Conduct Committee to support the Risk Committee in fulfilling its duties in relation to policy setting and attestation, product approval and conduct risk management and treating customers fairly. This includes receiving, reviewing and challenging upwards reporting from these Committees.

## Audit Committee

The Audit Committee is responsible for assisting the Board in terms of the financial reporting processes, internal controls, performance of the internal and external audit processes, financial crime controls and any other matters that may impact the financial results of the Company.

The Committee membership consists of a minimum of three independent Non-Executive Directors, and members of senior management who attend the meeting. Only the independent Non-Executive Directors can vote on matters and a quorum of two is needed for approvals and decisions. The attendees of the Committee collectively have extensive actuarial, insurance, healthcare, regulatory, investment, accounting, economics and management skills.

The Committee meets four times a year with the mandate to convene additional meetings as circumstances require. The Chair of the Committee is an independent Non-Executive Director who has a position on the Board and reports at each Board meeting on the activities of the Committee. The Chair of the Committee regularly meets with the Compliance and Internal Audit Function leaders and with external audit partners without members of management present when required.

### The financial responsibilities of the Audit Committee are:

- Monitoring the integrity of the Company's financial reporting and of its financial statements and make appropriate recommendations to the Board, having particular regard to:
  - Changes to or new significant accounting policies;
  - Significant accounting judgements and estimates;
  - The accounting for significant, unusual or complex transactions or items; and
  - Regulatory Solvency II reporting.
- Review the Company's systems of internal financial controls, including receiving reports from management on the effectiveness of the systems established and the results of controls and testing carried out by internal and external audit.
- Review the Combined Assurance Plan covering Compliance, Risk and Internal Audit to ensure that the assurance functions' activities are co-ordinated and operating effectively; and reviews progress against it. In particular, this includes:
  - Review and challenge of Compliance and Risk monitoring reports;
  - Oversee the Financial Crime Committee; and,
  - Review whistleblowing policies and reports on issues and resolution.

## Actuarial Committee

The objective of the Actuarial Committee is to ensure that technical actuarial matters relating to the Company are reviewed by the Committee and appropriate input is provided to the Board, Risk and Audit Committees.

The Committee membership consists of at least two independent Non-Executive Directors and at least one independent Actuary. Executive and senior management attend the Committee by invitation. The Chair of the Committee is an independent Non-Executive Director with extensive actuarial experience, who has a position on the Board and reports at each Board meeting on the activities of the Committee.

### The responsibilities of the Actuarial Committee include:

- On behalf of the Board, to review matters of an actuarial nature and, as appropriate, report on, approve, or recommend approval of those matters to the Board, the Audit Committee or the Risk Committee;
- Give the Board, Audit Committee and Risk Committee comfort that the contents and recommendations of any reporting to the Board on actuarial matters relating to the Company have been properly considered;

- Support the Risk Committee by reviewing the methodologies and assumptions underlying the quantitative elements of the ORSA and in such other ways as requested to assist the Risk Committee in its identification, appraisal and management of risk;
- Support the Audit Committee by reviewing the methodologies and assumptions used to determine the technical provisions and in such other ways as may be requested by the Audit Committee;
- Receive, review and report to the Board on the opinion to be expressed by the Actuarial function on the adequacy of the reinsurance arrangements;
- Receive, review and report to the Board on the option to be expressed by the Actuarial function on the overall underwriting policy; and
- Receive, review and, if appropriate, recommend approval by the Board of the annual Actuarial function report.

## Technology Committee

The purpose of the Committee is to provide oversight of the UK Vitality Group of Companies' IT operations and technology strategy and significant investments in support of such strategy; and to support the Risk Committee in understanding the Companies' exposure to, and management of, IT operations and technology risk.

The Committee membership consists of one independent Non-Executive Director, at least two other Executive and Non-Executive Directors of the companies within scope and is attended by members of senior management. The Committee is chaired by an independent Non-Executive Director with extensive experience in information technology and security management. The Chair of the Committee has a position on the Board and reports at each Board meeting on the activities of the Committee.

### The responsibilities of the Technology Committee include:

- Consider the Companies future service trends and demands on technology. Review the Companies overarching technology and process strategy, architecture and roadmaps (including core technology and vendor choices and delivery roadmaps). Endorse the Companies approach to research and innovation and technology IPR.
- Review and approve the Companies IT operations and technology policies.
- Review the Companies IT operations and technology strategy and associated budget and expenditures for the Companies and their business segments.
- Consider and, as appropriate, make recommendations to the Executive Committees and Boards regarding significant and/or strategic technology investments which support the Companies strategies. Review and agree significant technology investments and expenditures.
- Monitor and evaluate existing and future trends in technology that may affect the Companies strategic plans, including monitoring of overall industry trends. Receive reports on future technologies and, in particular, the direction, opportunities and threats
- Receive reports from management, as and when appropriate, on IT operations and technology metrics. Provide input and guidance to management based on the experience of the Committee members, addressing both opportunities and challenges.
- Review the major IT operations and technology risk exposures of the Companies and the steps management has taken to monitor and control such exposures. Agree, with management, including the Chief Risk Officer, the Companies risk management and risk assessment guidelines and policies regarding technology risk.
- Review the major technology risk exposures of the Companies, including information security, cybersecurity and fraud risks, and the steps management has taken to monitor and control such exposures. Periodically provide a report to the Risk Committees on the conclusions of such reviews.
- Perform any other activities consistent with the Terms of Reference as the Board shall specifically delegate to the Committee.



## Group Executive Committee

The Group Executive Committee is mandated and responsible for implementing the strategies approved by the Board and managing the affairs of the Company. The Executive Committee is chaired by the Group Chief Executive Officer and meets weekly. The CEO is a member of the Board and has a standing agenda item on the Board to provide an update of the business performance and outlook. Each area of the business is represented by an executive on the Executive Committee and feedback on the activities of each department is provided at the weekly meeting.

### The responsibilities of the Group Executive Committee include:

- Develop, implement and monitor the business plan, recommending any changes for approval by the Boards;
- Structure operations for maximum efficiency;
- Ensure that effective systems of controls are established and maintained which facilitates identification and effective management of all significant risks facing the business;
- Decisions on prioritisation of the allocation of capital and operating resources within current business plan;
- Ensure the functional business areas provide accurate and timely management information to enable the business to be effectively managed;
- Ensure that the business operates within an effective and appropriate governance framework;
- Pass relevant and specific information to the Board, including any recommendations by the Committee that require approval by the Board;
- Review financial and operational performance of the business and authorise appropriate actions;
- Review the Company's code of conduct, leadership charter and policy statements to ensure these are fair to employees and reflective of organisational culture;
- Approval and regular review of the Company's performance management and bonus framework;
- Review of third party contracts or agreements which may carry a reputational risk to the UK Vitality Group or the Discovery Group;
- Review of any material product changes, including new partner contracts – these will take the form of recommendations to the Board;
- Review of any new financial incentive programmes (including staff incentive schemes, broker incentives etc.) which may impact on behaviours; and
- Monitoring of fraud and financial crime.

The Group Executive Committee is supported by a number of other Executive Committees covering key elements of the business:

- Health, Life and Invest Executive Committees looking at each of the respective business areas;
- Vitality Executive Committee that manages the Vitality programme implementation in the UK;
- Distribution Executive Committee that reviews and manages the implementation of the distribution strategy; and
- Marketing Executive Committee to manage the marketing activities of the business.

## Nomination Committee

The Nomination Committee is responsible for assisting the Board to ensure the right mix of skills and expertise is represented on the Board.

The Committee consists of a minimum of five Non-Executive Directors and is attended by members of senior management. Only the Non-Executive Directors can vote on matters with a quorum of three needed for approvals and decisions. The Committee meets at least once a year with the mandate to convene additional meetings as circumstances require. The Chair of the Committee is an independent Non-Executive Director who has a position on the Board and reports at each Board meeting on the activities of the Committee.

**The main responsibilities of the Nomination Committee are to:**

- Monitor the balance of skills, knowledge, experience and diversity on the Boards, ensuring these are appropriate to the needs of the Companies within the Group;
- Ensure the appointments of Directors are linked to the Group's strategy;
- Ensure the quality of nominees to the Boards;
- Set policy around Board appointments and specify descriptions of the role and capabilities required for Board appointments in light of existing skills and experience of current Board members;
- Ensure an adequate and up to date succession plan is in place for each Board;
- Ensure the Directors receive induction training and on-going training;
- Make recommendations to the DHEL Board with regard to all members of the DHEL Group; and
- Evaluate the Board's effectiveness.

**Remuneration Committee**

The Remuneration Committee is responsible for assisting the Board to set the parameters of remuneration for the Company and to oversee the Remuneration policy and outcomes for employees.

The Committee consists of a minimum of two independent Non-Executive Directors, a Non-Executive Director, two Discovery Executive Directors and is attended by members of senior management. Members can vote on matters with a quorum of three which must include the Chair, an independent Non-Executive Director and a Discovery Executive Director. The Committee meets at least twice a year with the mandate to convene additional meetings as circumstances require. The Chair of the Committee is a Non-Executive Director who has a position on the Board and reports at each Board meeting on the activities of the Committee.

**The main responsibilities of the Remuneration Committee are to:**

- Review performance against targets and agree payments;
- Set the remuneration policy and principles and monitor its application;
- Verify specific oversight and governance processes; and
- Report and provide assurance of the Remuneration Policy.

**General information on the key functions**

The following section provides a summary of the authority, resources and operational independence of the key functions.

- **Risk Function** – the function is headed by the Group Chief Risk Officer who is supported by a team that possesses skills ranging from risk management, actuarial, information technology and the UK regulatory environment. The Chief Risk Officer report including the risk summary is presented to the Executive Committee, Risk Committee and the Board, giving these management bodies the information gathered through the risk management process. The Risk Function maintains independence by carrying out an oversight role of the major processes, allowing for robust challenge of decisions and processes across the business.
- **Internal Audit Function** – the function is headed by the Chief Internal Auditor who is supported by a team containing qualified accountants, IT Auditors and auditors. Information on the independence of the internal audit function is provided in Section B.5.2. The findings of the internal audit function are reported to the Audit Committee and a summary is provided to the Board by the Chair of the Audit Committee.
- **Compliance Function** – the function is headed up by the Group Compliance Director who is supported by a team of specialists with skills that include an in-depth understanding of the UK regulatory environment, financial crime and data protection legislation and monitoring experience. More information on the implementation, authority and independence is provided in Section B.4.2. The findings of the compliance function are reported to the Executive

Committee, Risk Committee and Audit Committee. The Chairs of the Risk and Audit Committees are members of the Board and present summaries of the activities of their committees to the Board.

- **Actuarial Function** – the function is headed by the Chief Actuary who is supported by Fellows and members of the Institute and Faculty of Actuaries, international actuaries with equivalent qualifications, as well as other technical professionals. Information on the authority, resources and independence of the actuarial function is provided in Section B.6. The Chief Actuary is a member of the Executive Committee. Activities of the Actuarial Function are tabled at the Actuarial Committee which is chaired by an independent Non-Executive Director who subsequently provides a summary of the committee's activities to the Board.

The system of governance is considered to be appropriate for the Company, taking into account the nature, scale and complexity of the risks inherent in the business.

### **B.1.2 Material changes in the system of governance that have taken place over the reporting period**

During the year the UK Group structure changed with the 100% ownership of Vitality Health Insurance Limited (the 100% shareholder of Vitality Health Limited) being transferred from Discovery Holdings Europe Limited to Vitality Life Limited. The governance structure of the Company changed in the year to 30 June 2020, with the creation of a Group Executive Committee overseeing the entity level Executive Committees for Vitality Health, Vitality Life and Vitality Invest.

The following Director changes took place in the year:

- Mr. Herschel Mayers was appointed on 12 November 2019 and resigned on 22 April 2020.

There were no changes made to Committees in the last year.

The following changes were made in positions of influence during the year:

- Mr. Neville Koopowitz received regulatory approval to act as the CEO of Vitality Life Limited with effect from 17 January 2020, alongside his existing regulatory approved role for Vitality Health Limited;
- Dr. Keith Klintworth received regulatory approval to perform an executive director role for Vitality Health Limited with effect from 18 May 2020; and
- Mr. Matthew Dijkstra received regulatory approval to perform the Chief Operations Officer function (SMF24) for Vitality Health Limited with effect from 3 June 2020.

### **B.1.3 Remuneration policy for the administrative, management or supervisory body and employees**

#### **B.1.3.1 Principles of the remuneration policy**

All staff of the Company are employed by VCSL and the Company's remuneration policy is intended to attract, recruit and retain employees whose values are aligned to our culture and core purpose. The Company aims to create an environment that motivates high performance so that all employees can positively contribute to the Company's strategy and values. The Company philosophy is to adopt a flexible approach that recognises differences in individual performance, value and contribution to the organisation.

The Company achieves this through its pay philosophy, which ensures equitable and competitively benchmarked pay levels with incentives designed to reward high performance.

The key principles that underpin the reward policy, rewards structures and individual rewards are:

- Offering pay packages that promote internal equity and are competitive in the market to attract, recruit and retain great people;

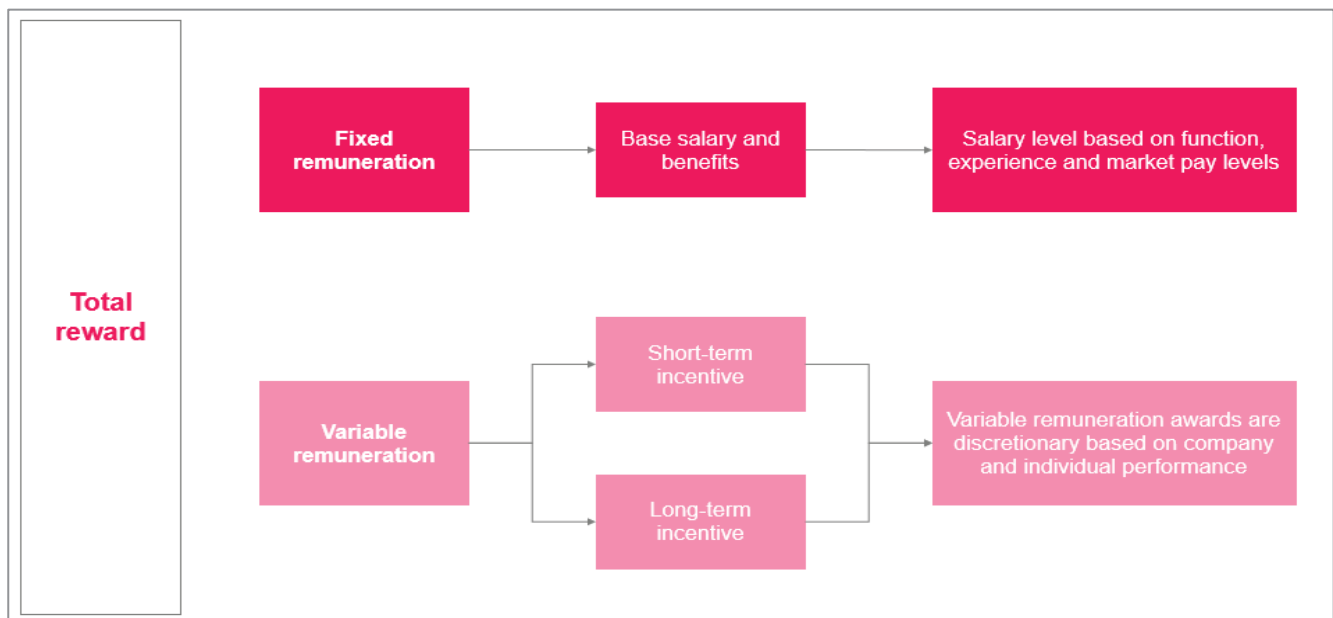
- Ensuring that pay decisions are free from unfair discrimination based on race, gender, age, religion, marital status and ethnic or social origin;
- Reviewing salaries annually against internal and external salary data to ensure fairness and consistency across the business.
- Rewarding great performance through our short-term incentive schemes, which are designed to reward achievement of business objectives and role requirements, as well as behaviours in line with Vitality values. Bonus payments are non-contractual and at Vitality's discretion.
- Conducting annual compliance reviews of performance scorecards to ensure that they remain balanced and appropriate;
- Ensuring that pay designs comply with all tax and regulatory requirements;
- Providing long-term incentive schemes that create a sense of ownership in the Company; and
- All remuneration decisions are governed by the Internal Remuneration Committee, which is a sub-committee of the External Remuneration Committee. Interim salary increases are governed by the Interim Increase Committee, led by HR and attended by the Chief Financial Officer and Managing Directors. All senior management remuneration decisions are subject to further governance executed by the External Remuneration Committee.

### B.1.3.2 Share options, shares or variable components of remuneration

VHL's policy is designed to align with the Company's ambitions of:

- Attracting, retaining and motivating high performing employees;
- Encouraging and rewarding employees to achieve or exceed business objectives;
- Aligning the economic interest of employees with those of shareholders; and
- Providing an environment that encourages innovative thinking and extraordinary performance.

The following diagram shows the composition of the Company's total rewards offering. The elements of this diagram are explained in the sections that follow.



### Fixed remuneration

This is the core element of remuneration that gives the Executive Management and individuals who are considered to be in significant influence functions, or those deemed to have a material impact on the strategy or the risk profile of the

Company, the security of regular payments in order to manage and plan their financial affairs. The flexible and compulsory benefits are designed to provide non-monetary items in a cost-effective way by utilising the Company's economies of scale.

It is the Company's policy to pay a market rate comparable to similar roles within the Financial Services industry.

It is the Company's policy to provide a wide range of flexible benefits within the context of individual choice, the flexible benefit scheme is the same for all employees and executives take part with no special arrangements being made.

#### **Variable remuneration – short-term incentive**

The short-term incentive is in the form of a biannual bonus payment. The bonus is designed to reward and incentivise those who have achieved pre-determined individual and collective business targets over the preceding six-month period. It is designed to encourage a performance culture aligned to our values. The bonus creates a clear link between performance and reward where good results are recognised and retention of high achievers enabled. The CEO receives their bonus annually.

The amount of bonus allocation and pay-out varies depending on the seniority of the individual within the Company and the type of role they occupy. The bonus level is based on job level, including those for Executives and Directors, although the scheme rules operate on a discretionary basis and are reviewed periodically.

For non-sales employees, the collective criteria used to determine the level of bonus paid is based on individual performance ratings and the corporate scorecard. For sales employees, the level of bonus paid is dependent on the sales achieved subject to achieving a minimum quality and compliance criteria and a maximum of 200% of their on-target bonus.

#### **Variable remuneration – long-term incentive plan ("LTIP")**

The purpose of the LTIP is to incentivise members of the Executive Committee and key individuals to deliver improvements in performance, by aligning their interests with the longer-term strategic goals of the Company.

The LTIP remuneration is based on the growth in the value of the business which is measured using embedded value metrics.

#### **B.1.3.3 Supplementary pension or early retirement schemes for the members of the administrative, management or supervisory body and other key function holders**

The Company offers all staff the choice of making contributions into a defined contribution pension scheme, which the Company will match up to a specified limit.

The Company has no defined benefit pension liabilities.

#### **B.1.4 Material transactions during the reporting period with shareholders, with persons who exercise a significant influence on the undertaking, and with members of the administrative, management or supervisory body**

##### **Shareholders**

During the year, the Company has not issued additional ordinary shares and subordinated loans.

On 13 February 2020 VLL issued ordinary shares to DHEL in consideration for acquiring all of the VHIL ordinary shares, with no cash exchanging hands. This followed approval by the PRA on 31 January 2020 of the change in control of VHIL and VHL from DHEL to VLL.



### **Persons who exercise a significant influence on the Company**

There were no material transactions between the Company and persons who exercise a significant influence on the Company.

### **Executive management and directors**

There were no material transactions between the Company and Executive Management and Directors.

## **B.2 FIT AND PROPER REQUIREMENTS**

### **B.2.1 Requirements for skills, knowledge and expertise**

The Company ensures that all persons (Solvency II staff) who effectively run the Company or have other key functions are fit to provide sound and prudent management through their professional qualifications, knowledge and experience and are proper by being of good repute and integrity.

The Solvency II staff collectively possess professional qualifications, experience and knowledge about at least:

- Insurance and financial markets;
- Information technology and project management;
- Business strategy and business model;
- System of governance;
- Financial and actuarial analysis;
- Insurance distribution;
- Investment management;
- Risk management; and
- Regulatory framework and requirements.

### **B.2.2 Fitness and propriety of persons**

In order to ensure that Senior Managers / Company Directors of the Company are fit, they are recruited giving due regard to interview requirements, referencing, relevant skills, personal and professional background and other checks as required and relevant to the role to be undertaken. Some of the general checks conducted include:

- Educational background checks and
- Professional Qualifications / Membership check

In order to ensure that Senior Managers / Company Directors are proper, they are subjected to a variety of checks at the commencement of their employment, including:

- Credit checks;
- Identity checks (including passport);
- Financial Sanctions & Anti-money Laundering check;
- FCA Register search;
- UK Directorship search;
- Six years employments history (including gap activity over 30 days);
- International adverse media check;
- Social media checks;
- Criminal history checks; and

- Standard disclosure checks.

Further, there is an annual process to assess the ongoing fitness and propriety of Senior Managers and Company Directors.

## **B.3 RISK MANAGEMENT SYSTEM INCLUDING THE OWN RISK AND SOLVENCY ASSESSMENT**

### **B.3.1 Risk management system**

The Company uses the standard formula without undertaking-specific parameters to assess its Solvency Capital Requirement.

The Company is aligned with the Group's risk management system. The Group's risk management system is articulated in a number of policies and frameworks, overarched by the Enterprise Risk Management ("ERM") Framework.

The Company has developed a comprehensive ERM framework that includes a set of risk policies, business standards and guidelines to ensure that adequate process and procedures are in place to manage all types of risk. These documents are aligned with current regulatory requirements, including Solvency II, and those adopted by the PRA and FCA. Compliance with each policy is reviewed annually, and policies are reviewed and updated at least once every two years to ensure they are appropriate and remain fit for purpose.

The framework continues to evolve with emerging best practice and the needs of the business to enhance its governance risk management system and to facilitate the activity required across the three lines of defence.

The Group adopts the 'three lines of defence' governance model:

#### **The 1st line of defence – business management**

Business management makes up the first line of defence. Overall, the first line of defence is responsible for the day to day management of risk and functioning of controls within the business operations as well as delivering the strategy and optimising business performance within an agreed governance and risk framework.

#### **The 2nd line of defence – oversight**

The second line of defence comprises the Risk Management Function and the Compliance Function. These are functions that provide assurance to the Board with regards to the adequacy and effectiveness of the overall risk management system.

#### **The 3rd line of defence – assurance**

The third line of defence is the independent Internal Audit Function. Internal Audit provides an independent and balanced view of the effectiveness of the system of internal controls, which may among other things include the adequacy of first and second line functions as defined above.

The risk management process requirements, as specified in the ERM Framework are defined in the following table:

Requirement	Description
<b>Risk assessments</b>	<p>The first line is responsible for carrying out the risk assessment process; to identify, measure, monitor, manage and report. However, oversight and challenge is provided by the second line in doing so.</p> <p>This process involves reviewing the risk taxonomy and identifying the risks that each department is exposed to, rating the risks and recording the controls used to manage / mitigate those risks. Once the risk, controls along with their ratings and action plans are complete, the top risks are presented to Executive Committee for review and discussion.</p> <p>This includes both a 'bottom-up' and 'top-down' risk assessment.</p> <p>Following the Executive Committee review, the risk assessments are presented to the Risk Committee. All material findings from the assessments are reported during the regular risk reporting process in the first line, with onwards escalation to Risk Committee as required.</p>
<b>Independent risk assurance reviews</b>	<p>Independent risk assurance reviews are performed when there is a specific need to obtain an in-depth understanding of a particular risk, including the controls, actions and mitigation strategies in place. A review may be initiated by the business, a Board or Committee, or the Chief Risk Officer.</p>
<b>Emerging risk assessments</b>	<p>The Risk Function administers the emerging risk process and assessment with individual deep dives being submitted to the Risk Committee at the request of the Chair for review.</p>

The Risk Function produces the Chief Risk Officer report every quarter, in line with the Risk and Audit Committee meeting cycle. This report is designed to provide the Executives, Board, Risk and Audit Committees with sufficient oversight of the ERM Framework and risk exposures, focusing on the out-of-appetite and watch-list risks.

The output of these exercises in the year are also captured in the Own Risk and Solvency Assessment ("ORSA") report which is owned by the Board. It is reviewed by the Executive Committee and the Risk Committee, with quantitative elements also reviewed by the Actuarial Committee. The ORSA is coordinated by the Risk Function and undertaken at least annually and shared with the PRA.

### B.3.2 Implementation of risk management system

The activity comprising the risk management system as described in the previous section is carried out by the first line of defence within the Company, with the Risk Function reviewing and challenging the output.

The Company's Board is responsible for all key decisions across the organisation but delegates some of its decision making responsibilities to the Executive Committee, Risk Committee, Audit Committee, Technology Committee and Remuneration Committee. The outputs from the risk management system are reviewed by the Executive and Risk Committees with a summary of key items taken to the Board. This is taken to the decision making committees by the Risk function following their review. This process facilitates the integration of the risk management system in the decision making process.

All key decisions made in the Company such as product initiatives, capital management, reinsurance arrangement review, investment strategy, marketing strategy, distribution strategy etc. follow internal governance processes which include an assessment of the risk exposure and mitigation strategies.

These processes facilitate the integration of the risk management system in the decision making process.

### **B.3.3 ORSA process**

The ORSA process is governed by the ORSA policy. The approach to the ORSA is to integrate its requirements in the existing business processes and communicate the resultant analysis, recommendations and agreed actions at the relevant steps of the process. The ORSA process is conducted throughout the year to facilitate integration with decision making, culminating in the annual ORSA report, which is owned by the Board. The ORSA processes include:

- Risk management processes (described above);
- Risk strategy and appetite setting;
- Risk identification and quantification (including emerging risks);
- Stress and scenario testing;
- Strategic, planning and budgeting processes; and
- Reporting and disclosure.

All these processes are used by the Board and management in the day-to-day decision making to ensure risk and capital management are aligned. The output from the various processes is reported to the Executive Committee, Risk Committee and the Board at various points in the year.

A full review of the Company's own solvency assessment given its risk profile is performed and compared to the regulatory solvency assessment in order to determine whether additional solvency cover is required. The outcome of this assessment is recorded in the ORSA report and shared with the PRA.

The ORSA policy also sets out the roles and responsibilities of those preparing the ORSA and the governance that will be applied to approve the ORSA. In addition, it sets out the list of triggers that could result in an 'out of cycle' ORSA being produced as well as the processes and governance around the decision to produce an additional assessment. Equally, the business may choose to revisit all or part of the ORSA elements outside the scheduled cycle in response to an actual or anticipated event that is judged to have the potential to significantly affect its risk profile and or solvency position.

## **B.4 INTERNAL CONTROL SYSTEM**

### **B.4.1 Internal control system**

The Company maintains an internal control system that governs financial and regulatory reporting. This framework aims to ensure that:

- All the risks that pertain to the preparation and fair presentation of the financial statements in accordance with the applicable financial reporting framework have been identified and documented;
- There are controls (manual and automated) in place to address these risks and they are adequately designed to prevent or detect material misstatements in the financial statements and disclosures; and
- The controls identified operate as they are supposed to and are appropriately evidenced.

The financial control framework is subject to annual review of the appropriateness and effectiveness of the controls. This review is conducted by the Internal Audit Function and the results submitted to the Audit Committee.

The IFRS financial statements are subject to rigorous controls in the production and review leading up to publishing, including oversight by the Audit Committee. The actuarial liabilities are produced in line with industry best practice and are subject to review by internal Committees (which include members from the Risk, Actuarial, Finance and Operational Functions) and the Actuarial Committee. The statements and Solvency II regulatory reporting are also subject to internal review and external audit review. They are presented to the Audit Committee and Board for sign-off prior to publication and submission to the regulator.

#### **B.4.2 Implementation of the Compliance Function**

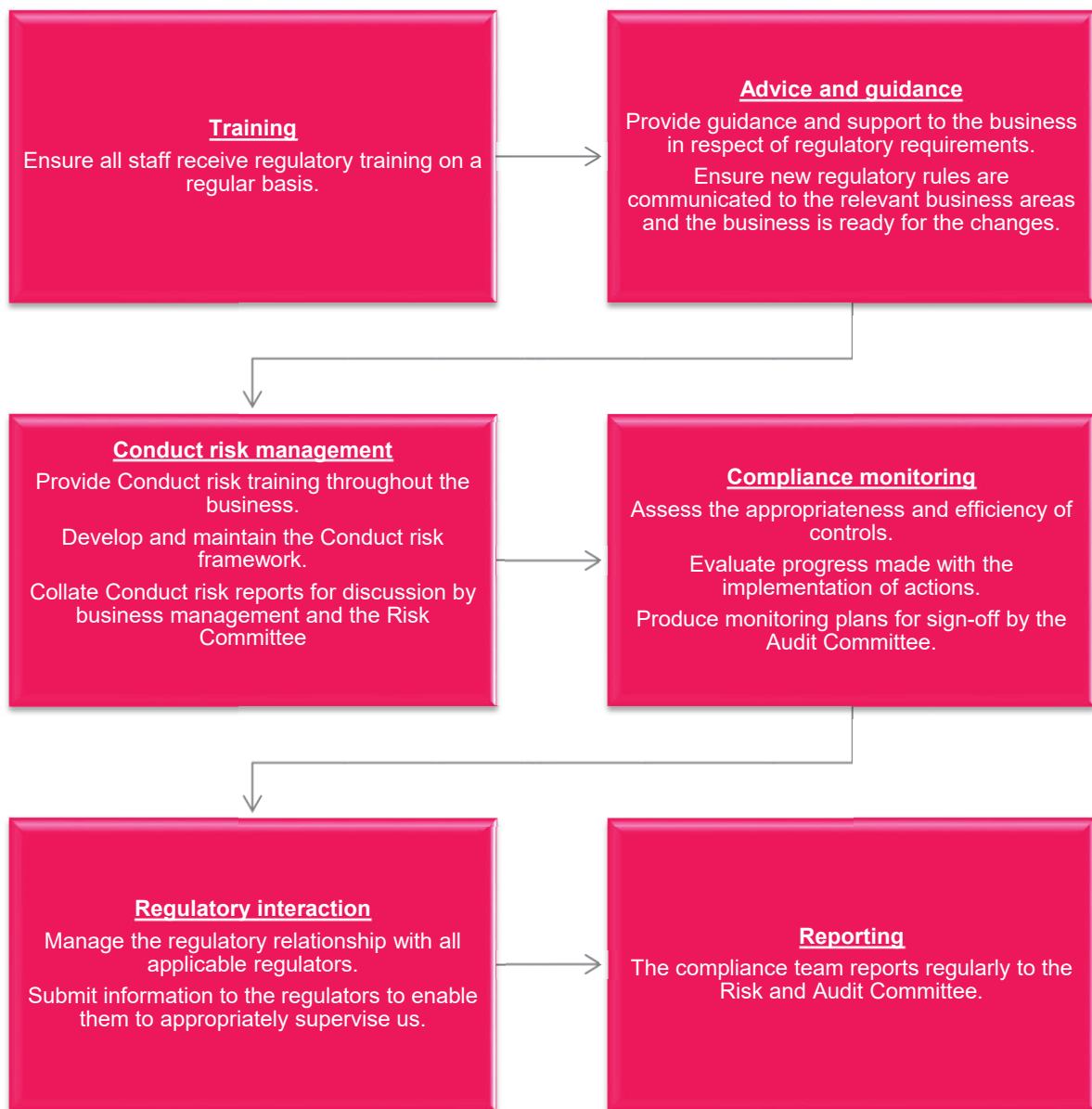
The Compliance Function is as an independent second line control function in the three lines of defence:

- It has a formal status within the overall governance framework of the UK Group;
- The Compliance Director is not engaged in any other business of the UK Group which could create a conflict of interest; and
- The Compliance Function has access to all information and staff necessary to carry out its responsibilities.

To provide for the independence of the Compliance Function, the Compliance Director reports to the Chief Risk Officer, who is not directly involved in the day-to-day business operations.

The Compliance Function is responsible for reporting to senior management any breaches, or non-compliance with its Regulatory and Conduct Risk policy or any other relevant policy, rules and regulations. This means that the Compliance Function shall be able to carry out its functions on its own initiative without obstruction from management and other staff members.

The main Compliance activities are described in the following diagram:



## B.5 INTERNAL AUDIT FUNCTION

### B.5.1 Implementation of the internal audit function

The Group Internal Audit Function, headed by the Chief Internal Auditor (“CIA”) is the third line of defence in the Company.

Internal audit in the Company is implemented through the following process:

- An audit plan is created on an annual basis and ensures sufficient evidence will be obtained to evaluate the effectiveness of the risk management and control processes across the business. The plan includes a review of the major risk management processes operating across the business and a selection of the key risks identified from those processes. The audit plan also gives special consideration to those operations most affected by recent or expected changes, for example changes following acquisitions, restructures and new ventures. The proposed

plan is flexible so that adjustments can be made during the year as a result of changes in management strategies, external conditions, major risk areas, or revised expectations in respect of achieving the business's objectives. Any proposed changes or update in the plan are reported to the Audit Committee for their review and agreement before they are incorporated into ongoing work. The Audit Committee review and approve the plan at least annually.

- Based on the annual plan, the internal audit activity evaluates the adequacy and effectiveness of controls encompassing the business' governance, operations, and information systems. This includes:
  - Reliability and integrity of financial and operational information;
  - Effectiveness and efficiency of operations;
  - Safeguarding of assets; and
  - Compliance with laws, regulations, and contracts.
- In determining the proposed audit plan, the CIA considers relevant work that will be performed by other areas, e.g. compliance monitoring, risk deep dives and external audit. To minimise duplication of effort and inefficiencies, CIA considers the work planned, or recently completed, by management in its assessments of the risk management process, controls and quality improvement processes, as well as the work planned by the external auditors, are considered in determining the expected coverage of the audit plan for the coming year.
- The Executive Committee and the Board requires that the CIA performs sufficient audit work and gathers other available information during the year so as to form a judgment regarding the adequacy and effectiveness of the risk management and control processes. The CIA communicates overall judgment regarding the business's risk management process and system of controls to the Executive and Audit Committees.

### **B.5.2 Independence of the Internal Audit Function**

The Group Internal Audit function at the Company is managed by the Chief Internal Auditor who is an employee of the business, has no responsibility for any other function across the business and has a primary reporting line into the Chair of the Audit Committee, which is an independent Non-Executive Director role. Internal audit have full access to all activities, documents, meetings and personnel necessary to carry out their duties.

## **B.6 ACTUARIAL FUNCTION**

The Company provides for an Actuarial Function as required. The position of Chief Actuary (SMF20, under the Senior Management Function 'SMF' regime) of the Company is held by a Fellow of the Institute and Faculty of Actuaries, whom holds a relevant Practising Certificate and has complied continuously with the specific professional obligations this requires. The role is supported by Fellows and members of the Institute and Faculty of Actuaries, international actuaries with equivalent qualifications, as well as other technical professionals. The professional body membership and regulatory controlled function status helps to provide assurance that members of the Actuarial Function maintain appropriate independence. The Chief Actuary is a member of the UK Group Executive Committee, the Company's Executive Committee and has unrestricted access to the Chair of the Actuarial Committee (who is a Non-Executive Director of the Company).

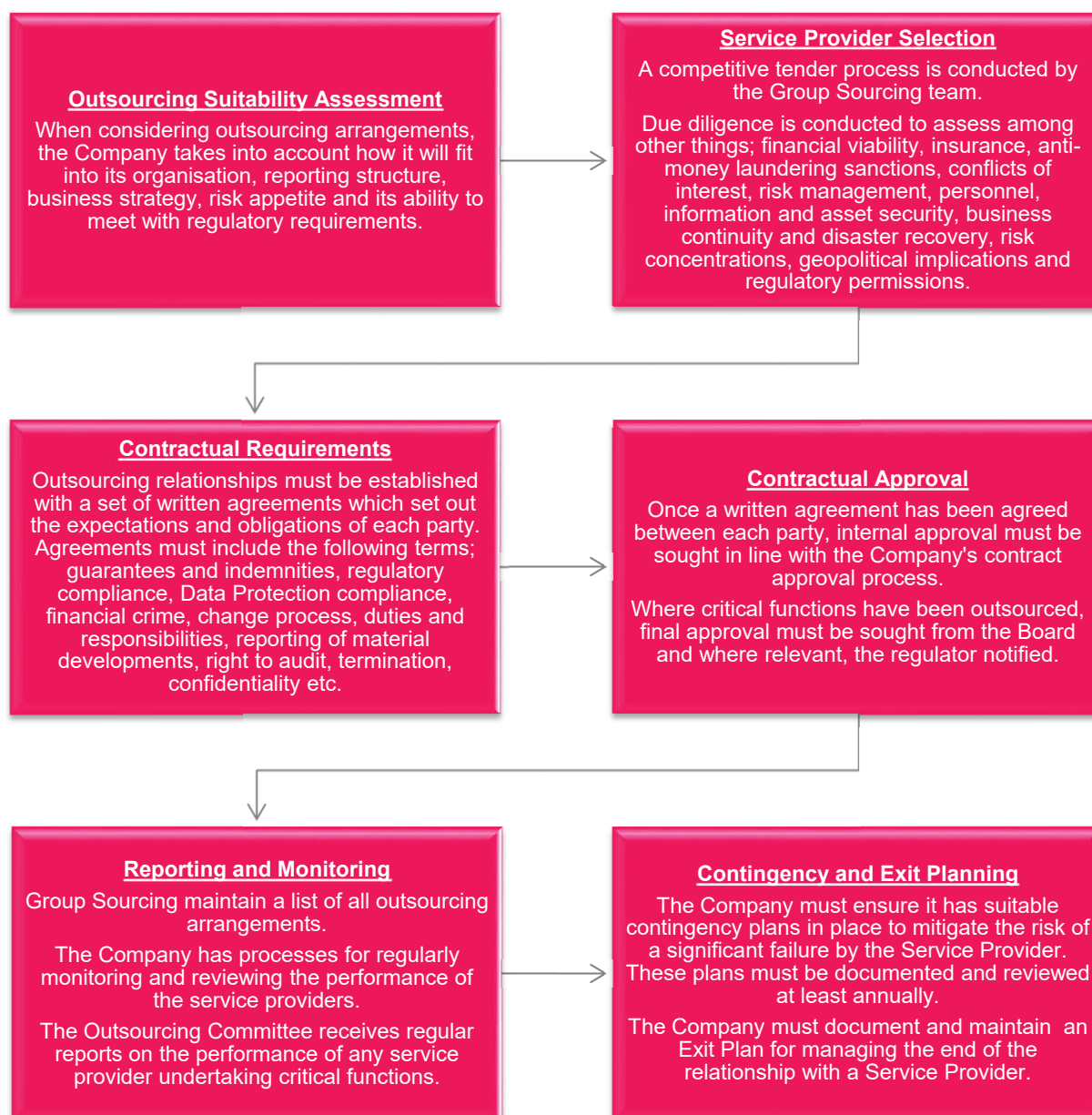
The Actuarial Function produces a written function report to the Board annually, setting out the tasks that have been undertaken by the Actuarial Function, clearly identifying any deficiencies and giving recommendations on how such deficiencies should be remedied.

## **B.7 OUTSOURCING**

Vitality Corporate Services Limited provides management services to the Company including the recharge of expenses incurred on its behalf. All staff costs incurred by Vitality Corporate Services Limited in respect of the Company branded products are allocated and recharged to the Company. The jurisdiction of the contract with VCSL is England and Wales.



The Company's Outsourcing Policy is to follow the process below;



The Company is currently utilising several service providers to undertake critical or important functions on its behalf. These include document management and payroll services within the UK; business process outsourcing, IT development and software maintenance in India; and intragroup IT and business process outsourcing services in South Africa.

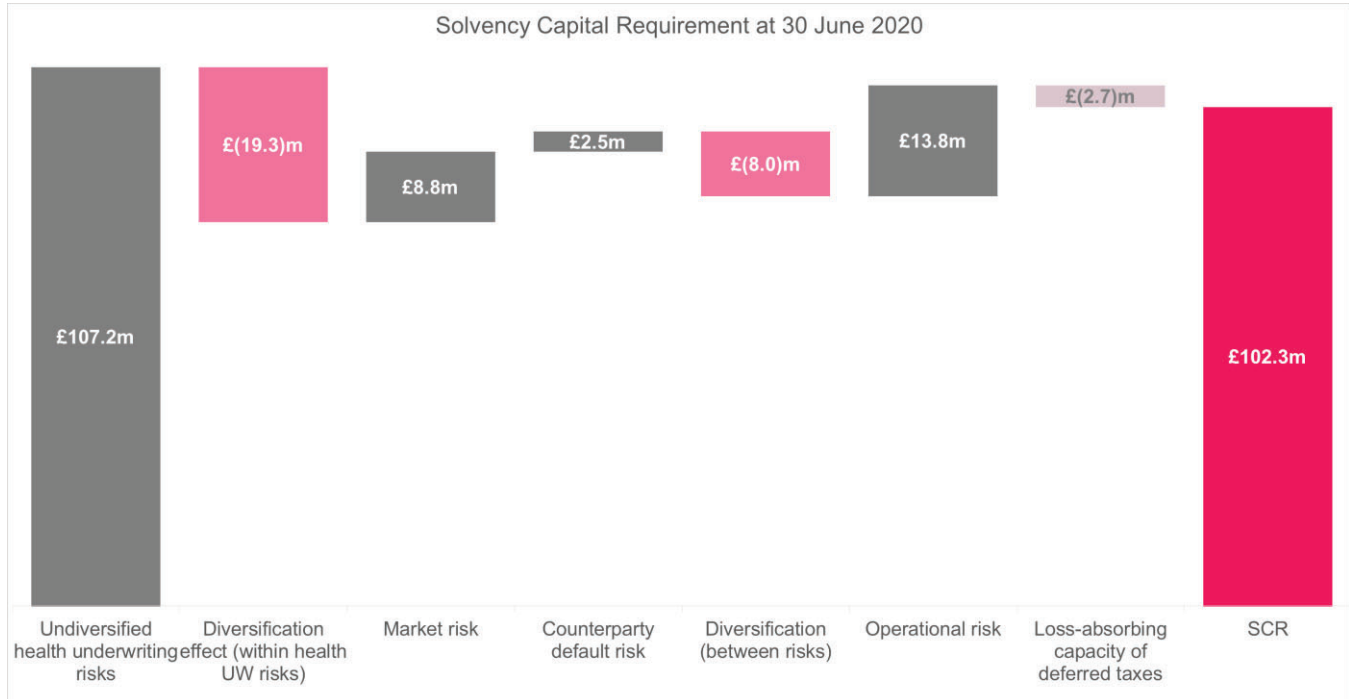
The Outsourcing Committee monitors the efficiency and effectiveness of the outsourced providers and reports to the Risk Committee.

## B.8 SYSTEM OF GOVERNANCE – ANY OTHER INFORMATION

The system of governance is considered to be appropriate for the Company, taking into account the nature, scale and complexity of the risks inherent in the business. During the year the Company's risk management capabilities were subject to an external review. There were no significant findings and the report concluded that the framework and culture exists within Vitality's businesses to facilitate effective risk management, and that risk is taken seriously and managed effectively.

## C RISK PROFILE

The Company's risk profile is a key driver of its SCR. The SCR for the Company at 30 June 2020 is £102.3m and the distribution of its quantifiable risks, as reflected in the SCR, are as follows:



The standard formula SCR risk profile is dominated by underwriting risk, similar to the prior years. There have been no material changes to the components of the Company SCR in the reporting period.

The Company's principle activity is the provision and administration of PMI, supported by the Vitality rewards programme. The Company's product range covers a range of benefit choices and is available in the individual market, SME market and the large corporate market.

Health underwriting risk refers to the risk that the premiums earned are not adequate to cover the claims, expense and profit margin. It also includes the risk that the reserves held for past claims are not adequate to cover the ultimate claims that emerge when settled. This risk is mitigated by a number of approaches including underwriting at the point of sale and claim, claims risk management and the use of reinsurance. The annually reviewable and renewable nature of the contracts further limits the duration of risk exposure at any one point in time.

Operational risk is the risk of loss arising from inadequate or failed internal processes, people, systems and/or external events. The Company operates an Enterprise Risk Management Framework that sets out how all risks are identified, analysed, measured, reported and monitored.

The Company's invested assets are held primarily to meet operational and short-term liquidity requirements. The majority of the assets are held in cash in bank accounts and in short-term high quality liquid assets within collective investment funds. Surplus assets have been invested in investment grade bond portfolios and the Stockport property used by the Company.

Counterparty default risk remains relatively low for the Company since the banks are highly creditworthy and reinsurance is spread across different reinsurers with high credit ratings.

Information on each of the risk categories is provided in Sections C.1 to C.5 below. Information is also provided on liquidity risk in Section C.4. Liquidity risk does not form part of the standard formula SCR and is therefore not included in the above graph. Information on the calculation of the SCR is provided in Section E.2 Solvency Capital Requirement and Minimum Capital Requirement.

As noted in Section B.3.1 risks are managed according to a Board approved Risk Management Framework. Specific risk mitigations are identified in Section C.1 to C.6 where relevant.

With the lockdown from COVID-19 easing, but with increasing numbers of reported cases in the UK, the situation remains unclear and there continues to be material levels of uncertainty about the forthcoming reporting period. There are new risks which could emerge over the coming years from the COVID-19 pandemic and subsequent economic fallout, such as

- Higher lapses as the recessionary impacts bite, particularly in the Corporate and Small and Medium Enterprise markets where the government furlough scheme has helped support many jobs during the lockdown; or
- If a second wave of COVID-19 occurs, members are likely to continue to be nervous or unwilling to seek treatment in hospitals, with the NHS potentially continuing to utilise private hospital capacity to manage the situation. If this occurs, the perceived value of PMI could be reduced leading to higher lapses; or
- Whilst the Company maintained operations throughout the lockdown period and worked closely with private providers to ensure that customers that needed treatment were able to receive suitable available care, in line with reporting by the NHS, some policyholders did not seek to start treatment and authorisations for key items such as cancer and cardiology. As these policyholders now seek treatment, the costs of these claims could be higher as the illness has progressed without treatment during this time.

Higher lapses than anticipated would impact profitability, but would also reduce the SCR as the health premium risk and operational risk modules are driven by premium volumes.

## C.1 UNDERWRITING RISK

### C.1.1 Exposure

Underwriting risk is split into premium and reserve risk in order to distinguish between past and future claims. Premium risk results from fluctuations in the timing, frequency and severity of insured events and relates both to policies to be written during the period and to unexpired risks on existing contracts. It covers the risk that claims arising in the future may be greater than expected. Reserve risk is the risk that claims reserves may be insufficient to cover the actual cost of claims that have been incurred in the past.

The following measures are used to assess underwriting risks:

- Experience analysis – the Company projects the expected premiums and claims that it anticipates for the year ahead, the Company then tracks performance against the expected rates and reports the results to the Executive Committee. Any deviations from the expected results are identified and corrective action where necessary put in place. The options available to rectify deviations through a structured pricing strategy include changes in pricing for renewal policies or new business, adjustments to exclusions and excess amounts to control claims costs, changes in the underwriting process to improve the identification of underwriting risks and the portfolio mix at the point of sale;
- Economic capital modelling – the Company has a method of assessing underwriting risks which involves analysing any changes in the patterns of claims and premiums over time. This analysis gives an indication of a deterioration or improvement of the underwriting risk profile for the business over time;
- Reserving process – the reserving process carried out to set the claims technical provisions includes an analysis of claims settlement patterns and other known operational processes that impact the underwriting risk profile. Key areas of the business including Clinical Risk, Finance, Actuarial, Risk and Claims Management confer on the

claims experience and whether any new information exists that should be taken into account in the process. The reserves are determined by the Chief Actuary and subject to review by the Reserving Committee and the Actuarial Committee before being approved by the Audit Committee;

- Risk and control assessments – the Company has an Enterprise Risk Management Framework which requires all teams across the business to carry out a risk and control self-assessment which would highlight any underwriting risk issues that need to be taken into account when assessing the risk profile for the business; and
- The Solvency Capital Requirement – the standard formula Solvency Capital Requirement includes an assessment and quantification of the underwriting risk exposure.

### **C.1.2 Risk mitigation**

The following list outlines the techniques used for mitigating underwriting risks in the Company:

- Underwriting at point of sale and claim – members are underwritten at policy inception and at the point of claim. The effectiveness of this technique is monitored through quality assurance activity which involves auditing the application of the underwriting practices and processes;
- Product design and pricing (e.g. exclusion, excesses etc.) – the Company reviews its experience and adjusts premiums in light of this experience in line with actuarially accepted best practice. Occasionally, the Company may adjust the product design in order to mitigate underwriting risk. The effectiveness of this technique is monitored regularly by reporting the underwriting performance results to the Executive Committee at least monthly;
- Claims risk management – high level claims trends and key performance indicators are monitored closely by the Clinical Risk team and reported to key areas of the Company. The effectiveness of this technique is monitored regularly by reporting the underwriting performance results to the Executive Committee at least monthly;
- Reinsurance – the Company reinsures underwriting risks that are outside of appetite, currently this only applies to the travel insurance benefit. The effectiveness of this technique is reviewed annually by the Actuarial Function; and
- VitalityHealth actively manages the portfolio mix and has a structured pricing strategy to improve the underwriting and portfolio mix.

### **C.1.3 Risk concentration**

VitalityHealth writes both individual and group business in the UK but concentration of risk through geographic and other demographic factors is well diversified in the UK. The risk is controlled through underwriting controls and frequent monitoring of the business mix and lapses monitoring, as well as regular experience investigations.

## **C.2 MARKET RISK**

### **C.2.1 Exposure**

The Company's core business is the writing of private medical insurance contracts which are annually renewable and have a relatively short tail (claims reserves effectively becoming negligible 12 months after a given cohort of claims incurred). The impact of the global pandemic has disrupted both policyholder treatments and provider services and invoicing and hence this development of claims will be less certain. Given the short duration nature of our liabilities, a large proportion of investments are held in cash, short-term deposits or liquidity funds, with a single longer term investment in property, namely the office building and related land in Stockport.

### **C.2.2 Risk mitigation**

The Company does not participate in any speculative, arbitrage or trading activities. The Company targets a level of security, quality, profitability and availability in its investment activities:

- Security – No investments are held which pose a material risk to capital as a result of significant price volatility, and in particular no assets are held where the ultimate loss can be greater than the amount of the investment;
- Quality – The credit quality of any interest-bearing investment should be investment grade i.e. only legal entities or paper rated “BBB-” or higher by Standard & Poor’s, Moody’s or Fitch credit ratings agencies;
- Profitability – Assets are only added to the portfolio when their expected return is deemed sufficient relative to the risk taken and is within risk appetite. The expected returns must be evaluated after considering any additional solvency capital required as a result associated with the investment; and
- Availability – All investments are fully admissible from a regulatory capital perspective, and that the types of investments do not significantly increase the Solvency Capital Requirement or Minimum Capital Requirements obligations of the Company.

### **C.2.3 Risk concentration**

The Company’s assets are held by a reasonably wide range of counterparties to manage concentration risk. On 30 June 2020, the largest concentration with one counterparty was 14% (30 June 2019: 8%) of the total assets stressed under this risk module. The counterparty is one with an ‘A-1’ rating by a leading credit ratings agency. Concentration risk constitutes 3.1% (30 June 2019: 1.2%) of the undiversified SCR and this risk was not material for the Company.

## **C.3 CREDIT RISK**

### **C.3.1 Exposure**

At 30 June 2020, credit risk in the form of counterparty default, spread and concentration risk comprised 1.9%, 4.3% and 3.1% respectively (30 June 2019: 2.3%, 4.6% and 1.2%) of the undiversified SCR. Credit risk arises principally from two UK-based banking counterparties.

Credit ratings are used to assess credit risks. The Company does not make its own assessment of credit risk of counterparties other than to use the ratings provided by rating agencies (although the Company could do so if it has reason to believe that the rating agencies ratings are inaccurate or out of date).

### **C.3.2 Risk mitigation**

The credit quality of any interest-bearing investment should be investment grade i.e. only legal entities or paper rated as “BBB-” or higher by leading credit ratings agencies.

### **C.3.3 Risk concentration**

The Company avoids material credit risk concentrations by ensuring its deposits are split across more than one banking unit and reinsurance is split across multiple reinsurance counterparties to reduce single name exposure.

## **C.4 LIQUIDITY RISK**

### **C.4.1 Exposure**

Liquidity requirements are assessed monthly in order to meet the Company’s stated liquidity risk appetite. The Company has limited liquidity risk and the assets invested takes this into consideration. At 30 June 2020 the majority of its investment assets are held in cash in UK based bank accounts and in short-term high quality liquid assets within collective investment undertakings. The liquidity investment funds invest in sterling denominated short dated fixed and variable interest securities

both sovereign and non-sovereign. Maturities range from overnight to a maximum of under one year and the funds have a credit rating of at least Standard and Poor's A-1 (or equivalent).

#### **C.4.2 Risk mitigation**

As part of the ORSA, stress and scenario testing is conducted to assess the liquidity risk under stressed conditions. The Company's current policy is to hold sufficient internal liquid resources to meet both expected and stressed operating liquidity demands within a specified time horizon.

#### **C.4.3 Risk concentration**

The Company avoids material liquidity risk concentrations by ensuring its invested assets are split across a number of counterparties.

#### **C.4.4 Expected profit included in future premiums ("EPIFP")**

The EPIFP results from the inclusion in technical provisions of premiums on existing business that will be received in the future but that have not been received at the valuation date. With many policyholders wishing to maintain their private medical insurance cover and expecting to seek treatment when the pandemic was under control, the business continued to receive their premiums and VitalityHealth set up an additional IFRS UPR at 30 June 2020 to recognise the change in risk emergence over the policy period, and this UPR will be utilised in 2020-21 as this risk returns in the form of the anticipated claims catch-up. Under IFRS no future profit beyond the valuation date is recognised. However, under Solvency II premium is not deferred to allow for the change in risk emergence and future profit beyond the valuation date and up until the end of the contract period is recognised. The anticipated claims catch-up is expected to extend beyond the renewal period for some policies meaning this catch-up can only be partly recognised in the Solvency II technical provisions. With hospital utilisation still reduced over the near future, this unusual situation, therefore, has temporarily inflated the SII excess assets over liabilities; within the premium technical provision more weighting is given to the near term slowdown in claims, compared to the longer term catch-up as a result of the application of the contract boundary restriction. The amount stood at £54.6m for 30 June 2020 (£59.7m for 30 June 2019).

### **C.5 OPERATIONAL RISK**

#### **C.5.1 Exposure**

The following measures are used to assess operational risks:

- Risk and control assessments – the Enterprise Risk Management Framework requires all teams across the business to carry out a risk and control self-assessment which would highlight any operational risk issues that need to be taken into account when assessing the risk profile for the business;
- The Solvency Capital Requirement – the standard formula Solvency Capital Requirement includes an assessment and quantification of the operational risk exposure;
- The Company also carries out operational risk scenario workshops to develop scenarios for each operational risk category. This involves estimating the severity and likelihood of each scenario based on the information captured in the Company's risk register and input from subject matter experts in the business. Once captured, the operational risk profile is assessed quantitatively and taken into account in the Company's own assessment of its solvency capital requirements. Operational risks are also assessed using qualitative techniques to understand the likelihood and impact of the risks materialising. The results of this assessment are recorded in the ORSA; and
- The top-three operational risks included in the assessment were:
  - Market Conduct – the risk that the Company's decisions and behaviours lead to detriment or poor outcomes for members and / or the Group fails to maintain high standards of market integrity;

- Technology – the risk associated with the use, ownership, operation, involvement, influence, adoption and development of technology within the Company. It consists of technology-related events and conditions that could potentially impact the business; and
- Fraud – the risk of financial crime and unlawful conduct impacting on the Company. It includes both internal and external fraud.

Cyber risk is also a key consideration within the operational risk profile where business disruption and data leakage or loss could arise, due to the malicious or fraudulent exploitation of security vulnerabilities within Information Technology systems.

### C.5.2 Risk mitigation

All material operational risks which the Company is exposed to, are identified and recorded in the risk register. The risks are assessed and once any actions required to manage the risks have been agreed, the risks are reported to senior management, the Risk Committee and the Board. The following list outlines the actions/techniques the Company uses to mitigate operational risks:

- Risk reduction – where possible, the Company takes action to reduce the impact of a risk. The required actions vary by risk;
- Risk removal – where risks are outside risk appetite and there are no commercially viable means of reducing the risk, the business may remove the risk;
- Risk transfer – the Company outsources a number of activities and in some cases the associated risks of carrying out those activities. Whilst the Company can outsource activities, it can't transfer responsibility and therefore manages its outsourcing relationships accordingly;
- Risk acceptance – where the Company has considered all other mitigation techniques and the risk remains out of appetite, it may proceed to accept the risk with the approval of the Risk Committee; and
- Reporting – the material operational risks which VitalityHealth is exposed to are identified and recorded in the risk register. The risks are assessed and once the actions required to manage the risks have been agreed, the risks are reported to Senior Management, the Risk Committee and the Board.

### C.5.3 Risk Concentration

Operational risk is inherent within the business. It is managed through the ERM Framework and a number of workshops to identify the key sources of operational risk as well as the likelihood and impact. No material concentrations of operational risk have been identified by the business and there is ongoing monitoring of risks to ensure this remains the case.

## C.6 OTHER MATERIAL RISKS

The risk management process within the Company includes a review of both the current and emerging risk profile. In conclusion, this review demonstrated that the Company is exposed to the following other material risks:

- Reputational risk, including impacts from conduct risk, liquidity risk, and knock-on impacts on underwriting risks such as persistency and expenses;
- Regulatory risk, including impacts from regulatory change and compliance exposure;
- Strategic risk, our strategic objectives could be impacted by evolving customer preferences, our investment performance, the economic environment, and political and regulatory change. In particular the recessionary impacts of the COVID-19 pandemic as well as the outcome of the future trading relationship with the EU continue to generate uncertainty in this area;
- Vitality risk is the risk that Vitality reward costs exceed those allowed for in the current budget as a result of e.g. higher than anticipated engagement and / or higher utilisation;



- There are no other material risk concentrations to which the Company is exposed. No other material risks were identified through the sensitivity, scenario and stress tests described in Section C.7.1.

## C.7 RISK PROFILE – ANY OTHER INFORMATION

### C.7.1 Risk sensitivity

The Company carries out stress and scenario testing as part of its ORSA process which includes stress testing for material risks. This allows VitalityHealth to assess the resilience of the entity to continue operating efficiently under extreme trading conditions and is used to identify where potential risks and impacts are likely to be most critical.

For the 2020 ORSA, the solvency position at 30 June 2020 and the projected solvency position over the business planning period were re-calculated, with each risk's sensitivity conducted individually. In each sensitivity conducted, the business maintained SCR coverage of over 100% within the business planning timeline.

It is also worth noting that a global pandemic such as COVID-19 is an extreme event and that the financial strength and resilience of VitalityHealth has been demonstrated through this difficult period.

### C.7.2 Specific tests

The table below shows the impacts of stresses on the VitalityHealth SCR and solvency coverage ratio. Due to the investment strategy of VitalityHealth described below in Section C.7.3, there is no material impact to the SCR or solvency coverage ratio from economic shocks such as movements in equity market values, interest rates, credit spreads of Government or corporate bonds, or real estate values. As such, no SCR coverage impacts are shown for these stresses.

The stresses below have been calculated as the one year impact on coverage if the stress event was to happen independently in the 2020-21 financial year, and hence impact the June 2021 SCR and SCR coverage ratio.

Risk driver and stress description	SCR impact	SCR coverage ratio impact	Commentary
10% increase in expenses	£0.6m	(11)%	A multiplicative increase in functional expenses or gross loss ratio is applied, with a small increase in the SCR driven by the resulting fall in LACDT able to be recognised due to lower profitability. Own funds are also impacted by the reduced profit, but this is to a greater extent than the SCR, resulting in a fall in the SCR coverage ratio.
10% increase in gross loss ratio	£2.4m	(36)%	
10% increase in lapse rates	£(0.8)m	(1)%	A multiplicative increase in the total lapse rates, results in a decrease in the SCR due to less future profit and premium projected affecting the health underwriting risk module. The fall in own funds, however, is similar, resulting in limited impact on the coverage ratio.

### **C.7.3 Prudent Person Principle**

VitalityHealth ensures that its assets are invested in accordance with the Prudent Person Principle set out in the SII Directive. It only invests in assets whose risks it can properly identify, manage, control and report. A full review of the investment funds is performed once a quarter and the investment assets are appropriately taken into account in the Company's overall solvency needs assessment which is documented in its ORSA report.

The Board is responsible for setting the overall Risk Appetite and Financial Risk Policy which covers market, credit and liquidity risk. Internal reporting on defined risk metrics such as minimum credit ratings and risk concentration checks are performed each month.

The majority of the investment assets are held in short-term high quality liquid holdings and are a consequence of the investment assets being prudently invested, taking into account the liquidity requirements of the business and the nature and timing of the insurance liabilities. The Company does not invest in derivative instruments for investment income purposes. The collective investment undertakings may from time-to-time purchase limited amounts of very short-term derivatives to contribute to a reduction of risks or facilitate efficient portfolio management.

The Company does not have any unit-linked policies where the investment risk is borne by the policyholders.

All of the Company's financial assets relate to counterparties that are subject to a regulated financial market. Investment in liquidity funds is split between three providers to provide diversification of fund management.

# D VALUATION FOR SOLVENCY PURPOSES

Solvency II requires a market consistent approach in the valuation of its assets and liabilities. A number of items differ when compared to the financial accounts reported as prepared under the IFRS standards. The table below provides a summary of the Solvency II versus Statutory Account Values for both the current and prior year ends. The detailed explanation of each reported item can be found in the forthcoming section.

The statutory account value is the same as the IFRS financial account value.

Year ended 30 June	Solvency II		Statutory account value		Difference		Section Reference
	2020	2019	2020	2019	2020	2019	
	£'m	£'m	£'m	£'m	£'m	£'m	
<b>Assets</b>							
Deferred acquisition costs	0.0	0.0	42.5	39.5	(42.5)	(39.5)	D.1.1.1
Deferred tax assets	20.5	21.2	18.1	19.5	2.4	1.7	D.1.1.2
Investment assets	182.7	135.3	182.7	135.3	0.0	0.0	D.1.1.3
Property, plant and equipment	9.5	9.7	9.5	9.7	0.0	0.0	D.1.1.4
Reinsurance recoverables	6.6	6.1	86.1	65.2	(79.5)	(59.1)	D.1.1.5
Insurance and intermediaries receivables	12.0	15.9	263.8	309.7	(251.8)	(293.8)	D.1.1.6
Reinsurance receivables	0.0	0.0	175.8	154.2	(175.8)	(154.2)	D.1.1.7
Receivables (trade, not insurance)	0.7	0.4	0.9	0.7	(0.2)	(0.3)	
Cash and cash equivalents	12.1	20.8	12.1	20.8	0.0	0.0	D.1.1.8
<b>Total assets</b>	<b>244.1</b>	<b>209.4</b>	<b>791.5</b>	<b>754.6</b>	<b>(547.4)</b>	<b>(545.2)</b>	
<b>Liabilities</b>							
Technical provisions - health (similar to non-life)	26.9	19.5	360.9	362.6	(334.0)	(343.1)	D.2
<i>Best Estimate</i>	20.6	13.6	0.0	0.0	20.6	13.6	
<i>Risk margin</i>	6.3	5.9	0.0	0.0	6.3	5.9	
Insurance & intermediaries payables	0.6	3.3	0.6	3.3	0.0	0.0	D.3.1.1
Reinsurance payables	6.8	6.1	85.0	63.8	(78.2)	(57.7)	D.3.1.2
Payables (trade, not insurance)	33.9	41.9	33.9	41.9	(0.0)	0.0	D.3.1.3
Subordinated liabilities	19.3	18.8	19.3	18.8	0.0	0.0	D.3.1.4
<b>Total liabilities</b>	<b>87.5</b>	<b>89.6</b>	<b>499.7</b>	<b>490.4</b>	<b>(412.2)</b>	<b>(400.8)</b>	
<b>Total excess assets over liabilities</b>	<b>156.6</b>	<b>119.8</b>	<b>291.8</b>	<b>264.2</b>	<b>(135.2)</b>	<b>(144.4)</b>	

## **D.1 ASSETS**

### **D.1.1 Solvency II valuation for each material class of asset**

#### **D.1.1.1 Deferred acquisition costs (“DAC”)**

DAC represents the expenses related to the acquisition of new insurance business. Under IFRS, the asset allows the deferral of the acquisition costs to the extent that they are expected to be covered by future profits from the unearned premiums on these contracts. This asset is not permissible under SII and is therefore valued at nil.

#### **D.1.1.2 Deferred tax assets (“DTA”)**

The value of the deferred tax asset is set up in respect of historical unutilised trade losses incurred in the Company. The valuation of the DTA in the financial statements is different to the SII valuation, which is consistent with the methodology prescribed in Article 15 of the Delegated Regulation. The adjustments recognised under SII create additional temporary differences under IAS12 principles, which give rise to a larger DTA under SII compared to IFRS.

The recognition of the deferred tax asset is subject to a degree of estimation and judgment. As there are no external market observable / comparable valuations, an internal valuation model is used. The level of the deferred tax asset recognised is modelled with reference to the 10 year expected future taxable profits. Allowance is made for the legislation changes restricting the ability to offset taxable profits against prior year taxable losses incurred before April 2017.

#### **D.1.1.3 Investments**

##### **Bonds**

The Company holds investments in a portfolio of bonds, split between corporate bonds and government bonds with respective values of £53.5m and £1.2m respectively. The bonds are recorded at fair value based on market prices at the reporting date, which are quoted prices in active markets for the same assets per Article 10(2) of the Delegated Regulation. As these are publicly traded securities, the market prices are readily available and are actively traded. There are no material assumptions or judgments made. As the IFRS and SII valuations are both performed on a fair value basis, no valuation differences are observed between them.

##### **Collective investments undertakings**

Collective investment undertakings are externally managed funds, containing underlying assets with high credit ratings and short durations. Fund managers provide quarterly reports detailing the underlying securities held in the fund. The quarterly reports are reviewed to ensure average credit ratings and durations have not moved significantly since the previous quarter. Any unusual movements or discrepancies are discussed with the fund managers.

Collective investment undertakings are valued at fair value under SII based on market prices at the reporting date, which are quoted prices in active markets for identical assets per Article 10(2) of the Delegated Regulation. As these are publicly traded securities, the market prices are readily available and are actively traded.

The value of these funds is £111.1m in the financial statements and is the same value under SII. No significant estimates or judgements are used in the valuation of these investments.

## Deposits other than cash equivalents

Deposits other than cash equivalents are set at fair value as reported to the Company by the relevant financial institutions at the end of the year. There are no material estimations or judgments made due to the nature of the asset. The valuation of the deposit account does not rely on market prices, as these are cash equivalent and the value stands at £16.9m.

### D.1.1.4 Property

The Company continues to own the land and office building purchased in late 2018 in Stockport. VCSL is the principal tenant of the building with the remainder of the tenants being third parties. An impairment test was performed in June 2020 with an independent valuation of the property obtained, resulting in no impairment provision being required. The value of this property at 30 June 2020 is £9.5m. Under IFRS, the land and buildings are valued at depreciated cost. Under SII the property has been recognised at the same value as it has under IFRS under the basis that it closely approximates fair value.

### D.1.1.5 Reinsurance recoverables

Reinsurance recoverables totalling £6.6m relate mainly to the cash and cashless FinRe taken out by the Company and consists of a liability for the reinsurance payables within the contract boundary of the premium technical provision ("PTP") and an asset for the reinsurance recoverables within the claims technical provision ("CTP"). These had values of £(0.1)m and £6.3m respectively, giving a net positive reinsurance recoverable of £6.2m. The remaining £0.4m is held as a reinsurance recoverable asset for the reinsurer's share of a legacy book of business.

## Financial reinsurance

The FinRe contracts taken out by the Company are structured for IFRS purposes. Under SII, the overall best estimate valuation of future income and outgoing (excluding fees to the reinsurer) is zero. This valuation is consistent with the SII principle in the PRA Rulebook for Solvency II firms. Per Article 2.1(2) of the Valuation section of the Rulebook, liabilities should be valued "*at the amount for which they could be transferred, or settled, between knowledgeable willing parties in an arm's length transaction.*"

The SII valuation of the reinsurance recoverables differs to the financial statements as IFRS sets the financial reinsurance amount as the total of gross written premium and insurance premium tax up to the contract boundary for all policies. Under Solvency II, the future premium collections are included under the PTP in technical provisions (R0560) and the actual due premiums outstanding are included in insurance and intermediaries receivable (R0360). Under both valuations, an amount equal to the respective values are set in the reinsurance payables in Section D.3.1.2, given that the FinRe contract expects all past / future receivables and payables from the reinsurer to result in a net zero cash flow.

During the year the Company entered into two new financial reinsurance contracts, both of which are with existing providers. The valuation of the FinRe contract is valued at nil given the expectation that the contracts provide no tangible future cash flows except under extreme adverse scenarios. The fees payable to the reinsurer are added into the premium technical provisions expense basis and hence are included as a liability.

## Quota share reinsurance

The balance within the reinsurance recoverable relates to the reinsurer's share of technical provisions on a small number of legacy policies. The differences to the financial statement values are discussed in Section D.2.6. Any uncertainty in the valuation is driven by the underlying technical provision calculations discussed in Section D.2.

### D.1.1.6 Insurance and intermediaries receivables

Insurance and intermediaries receivables of £12.0m under Solvency II relate to premiums outstanding from policyholders. This balance is valued using a look through of IFRS outstanding premiums. Where outstanding premiums relate to future

premium collection dates these are included in the PTP. Where the premium collection date falls before the reporting date, but the cash has not been received at the reporting date, this amount falls in premiums outstanding. Systems reports are used as the basis for this amount, and it is further tested by evaluating a sample of policies. The assumptions and judgments behind the calculation are therefore limited and reliance is placed on the accuracy of the audited financial statement value.

The insurance and intermediaries receivables valuation differs to the financial statements as under IFRS this includes the expected future premiums. Under Solvency II this is re-categorised under technical provisions in Section D.2.

#### D.1.1.7 Reinsurance receivables

The Solvency II value of reinsurance receivables is nil. The difference to the financial statements of £175.8m relates to the cashless FinRe balance that is recognised under IFRS, but not under Solvency II.

#### D.1.1.8 Cash and cash equivalents

Cash and cash equivalents are set at fair value as reported to the Company by the relevant financial institutions at the end of the year, per Article 10(2) of the Delegated Regulation. There are no estimates or judgments used in valuing the cash holdings given that cash is held in British Pound Sterling ("GBP"). The cash holdings are in instant access and the Company expects no issues withdrawing or moving money held in these accounts.

## D.2 TECHNICAL PROVISIONS

### D.2.1 Technical provisions analysed by each material line of business

The values of the Company's technical provisions under Solvency II are set out in template S.17.01.02 (Non-Life Technical Provisions). All liabilities are denominated in GBP. Supplementary information regarding delays in timing of settlement and apportionment of the claims technical provision to the most recent and prior accident years are included in template S.19.01.01 (Non-Life insurance claims). The Company includes all its business under 'medical expenses insurance'. All business is direct and the Company does not take on any risks from other businesses meaning there is no inwards reinsurance.

A summary of the technical provisions netted down for reinsurance recoverable is shown in the table below:

Year ended 30 June	2020	2019
	£'m	£'m
Gross claims technical provision	33.6	29.6
Gross premium technical provision	(13.0)	(16.0)
<b>Best Estimate Liability</b>	<b>20.6</b>	<b>13.6</b>
Risk margin	6.3	5.9
Total reinsurance recoverables	(6.6)	(6.1)
<b>Net technical provision</b>	<b>20.3</b>	<b>13.4</b>

### D.2.2 Technical provisions calculation methodology

VHL's technical provisions are calculated as the Best Estimate Liability ("BEL") plus the risk margin. The BEL is calculated separately for the premium provision and for the provision for claims outstanding. The valuation for all policies in-force and on risk at the valuation date corresponds to the expected future cash flows taking account of the time value of money.

The overall reserve is calculated as the prospective value of future expected cash flows, allowing for premiums, claims, relevant expenses and policyholder benefits. The BEL is calculated gross of reinsurance, although the cash flow projections include both gross of reinsurance and reinsurance-related cash flows in order to allow separate calculation of the reinsurance recoverable. The cash flow projection used in the calculation of the BEL allows for all the cash flows required to settle the insurance obligations up to the contract boundary of the policies; for VitalityHealth this is the next renewal date.

### **D.2.3 Claims technical provision (“CTP”)**

The CTP is a provision set aside for claims that have been incurred by VitalityHealth, but are yet to be settled at the valuation date. This provision includes an allowance for the expenses involved in handing these claims.

The provision is set based upon a frequency and severity model which uses the expected treatment timeline and cost for each authorised claim. It recommends the reserve by treatment month as the difference between the paid amount and that which is ultimately expected to occur in that treatment month. The Company has moved away from the traditional chain ladder models used widely across the industry, as these inherently rely on stability in both treatment and payment patterns in order to provide accurate projections. The frequency and severity model base result is then able to be adjusted as necessary to reflect changes in the severity, frequency and timing of treatments, such as the inability for policyholders to access treatment whilst the NHS utilised the private hospital capacity to manage the impacts of the COVID-19 pandemic. The COVID-19 pandemic has meant that significant adjustments have been made to the model result due to the increased levels of uncertainty in availability of treatments for policyholders.

The CTP has increased over the last year due to the general growth in our book and the higher level of uncertainty around the treatments which have been able to continue during the COVID-19 pandemic. Invoicing from hospital providers has also been impacted which has resulted in a higher reserve being held. The delays in both treatment and invoicing have led to increased levels of uncertainty in the reserve unwind compared to previous years, with the true result expected to take longer to be understood than in normal years. If a second wave of the pandemic occurs with hospitals utilised further by the NHS, this will only exacerbate the problem.

VHL’s CTP calculation and processes are subject to an annual review against the VHL Reserving standard. No material findings were raised into the adequacy of the overall CTP position.

### **D.2.4 Premium technical provision (“PTP”)**

Premium technical provisions are determined by projecting the premium, claims and expenses of VHL’s in-force policies up until their next renewal date and discounting these cash flows back at the risk free rate published by EIOPA. These projections are performed for each homogenous group.

The future premiums are projected according to the policy contract details. Mid-term cancellations on policies are allowed for and are set according to the prior years’ experience. The cash flows allowed for are:

- Future premiums, allowing for the timing of these;
- Future invoice payments in respect of treatment expected to be incurred after the reporting date, and relating to in-force policies and their expected exposure up to their contract boundaries, and allowing for the delays in reporting and settling these liabilities;
- Future expenses in respect of administering the in-force policies up to their contract boundaries, authorising and managing claims, and invoice processing expenses (expenses relating to renewal of policies are excluded); and
- Vitality reward costs.

The expected claims and Vitality reward costs are projected through the application of the benefit ratio on the projected future premiums. The benefit ratio assumption is set based upon historical experience, adjusted for future expected trends and inflation. Further, the benefit ratio includes adjustment for the anticipated catch-up of treatments which have been unable to be completed whilst the private hospitals have been utilised by the NHS. The timing and level of this claims catch-



up is uncertain, and could be significantly impacted if a second wave of the pandemic occurs, or if policyholders are unwilling to seek treatment in hospitals due to rising cases of COVID-19. The best estimate of this timeline has been utilised in the calculation of the PTP up until the contract boundary in line with SII requirements.

The expense cash flows are projected through allocating the business's total expenses into the PTP cash flows that relate to the in-force policies. The assumption of total future expenses is set based upon prior experience adjusted for future expected trends. The percentage of the total expenses allocable to the PTP is set using allocations based on recent expense investigations.

The PTP has remained reasonably stable compared to last year's result, with the full impact of the claims catch-up being unable to be fully recognised due to the application of the contract boundary restriction.

### **D.2.5 Risk margin**

The risk margin is set as the cost of the unhedgeable portion of the SCR up until the run-off of the in-force policies' liabilities. The cost of capital is set at 6% as prescribed by the Solvency II regulations.

The risk margin grew over the year, in line with the relatively stable SCR. For VitalityHealth, the SCR is expected to run off to zero from year 2 onwards given the short-term nature of the in-force policies.

### **D.2.6 Reinsurance payables**

The majority of the reinsurance payables relates to FinRe. The FinRe has an IFRS benefit but has a nil impact under Solvency II. This is not analysed further due to materiality (see Section D.1.1.5).

### **D.2.7 Methodology and assumption changes**

The CTP valuation contains a provision for disputes with hospitals. The hospital dispute provision is higher than last year and relates to disputes about prior treatments that are yet to be resolved. The increase in this provision recognises that the normal disputes conversations with hospitals have been harder to resolve whilst the COVID-19 pandemic was ongoing.

The PTP has not changed materially compared to the prior year, but offsetting movements between expenses and benefit ratio assumptions have resulted in a stable combined ratio. Throughout the year, the actual experience is monitored regularly and assumptions are adjusted in the event of material deviation from the expected position.

Under Solvency II, the reserve methodology for legacy policies and assumptions are unchanged and cash flows are projected until the contract boundary.

### **D.2.8 Uncertainty associated with the value of technical provisions**

Due to the impacts of the COVID-19 pandemic, the treatments received by our policyholders as well as the invoices received from providers have been impacted. The result therefore is that the CTP is subject to a greater degree of uncertainty than under normal circumstances. These items have been adjusted for when setting the CTP, but should be recognised as significant contributors to an increased level of uncertainty within the CTP.

For the PTP, a set of sensitivities are produced on the key assumptions in order to judge the uncertainty associated with the projection of future profits. The two key non-economic assumptions of benefit ratio and expense ratio can diverge from the best estimate and increase the technical provision liability. However, the impact on the solvency ratio is reduced as lower expected profits in future premiums are limited by the application of the contract boundary restriction and in addition the reduction would also result in a lower lapse risk under health underwriting risk.

### D.2.9 Differences between Solvency II valuation and local GAAP/IFRS valuation of technical provisions analysed by each material line of business

The table below shows a build-up from the IFRS valuation of insurance contract liabilities to the Solvency II technical provisions, split by line of business, at 30 June 2020.

Year ended 30 June	2020	2019
	£'m	£'m
<b>Gross IFRS insurance contract liabilities*</b>	<b>109.1</b>	<b>68.8</b>
Adjustment to SII	(82.2)	(49.3)
<b>SII gross technical provisions</b>	<b>26.9</b>	<b>19.5</b>
Gross claims technical provision	33.6	29.6
Gross premium technical provision	(13.0)	(16.0)
Risk margin	6.3	5.9
<b>Total RI recoverables</b>	<b>(6.6)</b>	<b>(6.1)</b>
<b>SII - Net TPs</b>	<b>20.3</b>	<b>13.4</b>

\* The total IFRS unearned premium reserve netted down by the corresponding portion of its premiums debtors and IFRS gross claims provisions.

The gross IFRS contract liabilities, and subsequent adjustment to reach the SII gross technical provision position, have increased materially from 2019 due to the inclusion of a larger unearned premium reserve in IFRS which is removed under SII. The larger unearned premium reserve is due to recognising the change in risk emergence over the policy period as a result of the treatment delays caused by the pandemic and the anticipated claims catch-up in the future when the private hospital capacity is returned from the NHS.

The remaining differences between the Solvency II and IFRS liabilities arise from:

- Solvency II allows for future profits on in-force contracts, whereas IFRS values this at nil;
- Other minor adjustments related to different treatments of claims handling provisions and the use of discounting; and
- Solvency II technical provisions include the risk margin.

### D.2.10 Recoverable from reinsurance contracts and special purpose vehicles

The value of the recoverables (share of reinsurers including finite reinsurance and special purpose vehicles) is made up of:

- A small amount of basic quota share arrangements that exist on a legacy part of the health insurance portfolio and are taken into account in the technical provisions; and
- The financial reinsurance treaties which consists of one cash-based FinRe treaty and eleven cashless treaties. Under SII, the financing income received from the treaties are included in the balance sheet assets while the corresponding deficit balance is recognised as a liability on the balance sheet. The treaties extend past the contract boundaries of the underlying policies and consequently part of the deficit balances and recoverable are apportioned to the technical provisions with the remainder included in reinsurance payables.

## D.3 OTHER LIABILITIES

### D.3.1 Solvency II valuation for each material class of other liabilities

#### D.3.1.1 Insurance & intermediaries' payables

Insurance & intermediaries payable consists of claims outstanding and intermediaries' payables and at the reporting date had a solvency valuation of £0.6m. The material portion of this balance is £0.4m which is owed to independent financial advisors for items such as commission payments.

#### D.3.1.2 Reinsurance payables

The FinRe contracts taken out by the Company are structured for IFRS purposes. Under Solvency II, the overall best estimate valuation of future income and outgo (excluding expenses / fees to the reinsurer) is zero. This valuation is deemed consistent with the SII principle in the PRA Rulebook for Solvency II firms. Per Article 2.1(2) of the Valuation section of the Rulebook liabilities should be valued *"at the amount for which they could be transferred, or settled, between knowledgeable willing parties in an arm's length transaction."*

The balance owed to reinsurers at the end of the reporting period was £6.8m as shown in line 'Reinsurance payables' in the Solvency II balance sheet. £6.2m of this is related to the corresponding asset set up for the reinsurance recoverables (D.1.1.4) and is valued in line with methodology specified under D.1.1.6 to reflect the nil valuation / cash flow position of the FinRe contracts.

#### D.3.1.3 Payables (trade, not insurance)

Payables (trade, not insurance) are valued at the fair value of the payables at the reporting date. The material items within the year-end balance of £33.9m are Insurance Premium Tax ("IPT") payable and intercompany payables owed to VCSL mainly for recharged expenses. The SII valuation is materially the same as the financial statements with the difference being a small balance of employer cashback excluded under SII. IPT payable is valued on the written premiums for the April-June 2020 quarter. The IPT balance and VCSL intercompany balance are settled shortly after the reporting date and therefore the valuation is not adjusted for uncertainty over timing. From past experience, the final settled amount of the liabilities does not deviate materially from the original valuation.

#### D.3.1.4 Subordinated liabilities

Under IFRS, subordinated debt is valued either on an amortised cost basis or at nominal value. Under Solvency II, subordinated debt is valued on a fair value basis, with changes in own credit standing removed for subsequent measurement. A discounted cash flow model using the risk-free rate plus initial credit spread relevant to the subordinated debt has been used to assess the fair value. At 30 June 2020 there is no difference between the IFRS valuation and the Solvency II valuation and therefore no adjustment was made.

## D.4 ALTERNATIVE METHODS OF VALUATION

All investments excluding the Stockport property are valued using quoted market prices or are cash investments. An independent valuation of the property and land was performed as at 30 June 2020. The valuation report highlighted the uncertainty in current market valuations caused by the economic implications of COVID-19 but did not disclaim the valuation. Having reviewed the independent valuation, the Company has recognised the Stockport property at the same value in both SII and IFRS, as this closely approximates fair value.

## **D.5 VALUATION FOR SOLVENCY PURPOSES – ANY OTHER INFORMATION**

No other information is provided.

# E CAPITAL MANAGEMENT

## E.1 OWN FUNDS

### E.1.1 Objectives, policies and processes for managing own funds

The objective of own fund management is to hold sufficient capital to ensure the SCR ratio is within risk appetite. The Company's available own funds, eligible own funds and ratio of eligible own funds over SCR and MCR are disclosed in QRT S.23.01.01. The Company holds regular meetings of Senior Management, which are at least quarterly, in which the ratio of eligible own funds over SCR and MCR are reviewed. The Committees that review solvency are described in more detail in Section B.1.1 General Information on the system of governance and the responsibility ultimately rests with the Board. As part of own funds management, the Company prepares ongoing annual solvency projections and reviews the structure of own funds and future requirements. The business plan, which forms the base of the ORSA contains a five year projection of funding requirements as part of the business plan and this helps focus actions for future funding. There were no material changes in the objectives, policies and processes employed by the undertaking for managing its own funds.

### E.1.2 Summary of own funds

The below table shows the Company's own funds which represents the net assets valued on a Solvency II basis (inclusive of subordinated liabilities allowable under Solvency II).

Year ended 30 June	2020	2019	Change	Section
	£'m	£'m	£'m	
Assets	244.1	209.4	34.7	D.1
Liabilities	87.5	89.6	(2.1)	D.2 and D.3
<b>Net assets</b>	<b>156.6</b>	<b>119.8</b>	<b>36.8</b>	
Subordinated liabilities	19.3	18.8	0.5	D.3.1.4
<b>Available own funds</b>	<b>175.9</b>	<b>138.6</b>	<b>37.3</b>	<b>E.1.3</b>
Capital tiering restrictions	(5.2)	(7.0)	1.8	E.1.3
<b>Eligible own funds</b>	<b>170.7</b>	<b>131.6</b>	<b>39.1</b>	<b>E.1.3</b>

The £39.1m increase in eligible own funds is driven by:

- Solvency II net assets increased by £36.8m:
  - SII profitability in the year is £3.1m. This removes the impact of FinRe and DAC from the £27.6m post-tax IFRS profits for the year;
  - An increase in the technical provision benefit of £33.0m when moving from IFRS to SII driven primarily by the larger unearned premium reserve in IFRS which is not recognised in SII. The larger unearned premium reserve is due to recognising the change in risk emergence over the policy period as a result of the treatment delays caused by the pandemic and the anticipated claims catch-up in the future when the private hospital capacity is returned from the NHS. The Jun-Sep 2020 quarter is still expected to show lower than normal claims levels as policyholders are still unable, or uncomfortable, to seek treatment at hospitals due to the COVID-19 pandemic. The contract boundary restriction applied within the PTP limits the recognition of the expected catch-up of these delayed claims returning when hospital capacity is available; and
  - £0.7m higher DTA under SII compared to IFRS as described in D.1.1.2.
- £0.5m increase in the subordinated liabilities eligible as Tier 2 capital, as interest has accrued on some of those liabilities; and

- £1.8m increase from lower capital tiering restrictions due to an increase in the Tier 3 capital that is available to cover the SCR which is restricted to 15% of the SCR, coupled with an increase in the Tier 2 capital from the increase subordinated loan value. The DTA decreased by £(0.6)m compared to last year but the increased SCR results in a greater amount of the DTA being eligible to cover the SCR.

### E.1.3 Own funds classification by tiers

The table below shows the eligible own funds including the analysis of change over the year:

Year ended 30 June 2020	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3	Total
	£'m	£'m	£'m	£'m	£'m
Ordinary share capital	4.0	0.0	0.0	0.0	4.0
Share premium	397.2	0.0	0.0	0.0	397.2
Reconciliation reserve	(265.1)	0.0	0.0	0.0	(265.1)
Subordinated debt	0.0	0.0	19.3	0.0	19.3
Deferred tax asset eligible for own funds covering SCR	0.0	0.0	0.0	15.3	15.3
<b>Total eligible own funds to meet SCR</b>	<b>136.1</b>	<b>0.0</b>	<b>19.3</b>	<b>15.3</b>	<b>170.7</b>
Less: Restrictions on eligible own funds to meet MCR	0.0	0.0	(14.2)	(15.3)	(29.5)
<b>Total eligible own funds to meet MCR</b>	<b>136.1</b>	<b>0.0</b>	<b>5.1</b>	<b>0.0</b>	<b>141.2</b>

Year ended 30 June 2019	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3	Total
	£'m	£'m	£'m	£'m	£'m
Ordinary share capital	4.0	0.0	0.0	0.0	4.0
Share premium	397.2	0.0	0.0	0.0	397.2
Reconciliation reserve	(302.6)	0.0	0.0	0.0	(302.6)
Subordinated debt	0.0	0.0	18.8	0.0	18.8
Deferred tax asset eligible for own funds covering SCR	0.0	0.0	0.0	14.2	14.2
<b>Total eligible own funds to meet SCR</b>	<b>98.6</b>	<b>0.0</b>	<b>18.8</b>	<b>14.2</b>	<b>131.6</b>
Less: Restrictions on eligible own funds to meet MCR	0.0	0.0	(14.1)	(14.2)	(28.3)
<b>Total eligible own funds to meet MCR</b>	<b>98.6</b>	<b>0.0</b>	<b>4.7</b>	<b>0.0</b>	<b>103.3</b>

Analysis of Change	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3	Total
	£'m	£'m	£'m	£'m	£'m
Ordinary share capital issued	0.0	0.0	0.0	0.0	0.0
Share premium issued	0.0	0.0	0.0	0.0	0.0
Reconciliation reserve	37.5	0.0	0.0	0.0	37.5
Subordinated debt	0.0	0.0	0.5	0.0	0.5
Deferred tax asset eligible for own funds covering SCR	0.0	0.0	0.0	1.1	1.1
<b>Total movement in eligible own funds to meet SCR</b>	<b>37.5</b>	<b>0.0</b>	<b>0.5</b>	<b>1.1</b>	<b>39.1</b>
Less: movement in restriction on eligible own funds to meet MCR	0.0	0.0	(0.1)	(1.1)	(1.2)
<b>Total movement in eligible own funds to meet MCR</b>	<b>37.5</b>	<b>0.0</b>	<b>0.4</b>	<b>0.0</b>	<b>37.9</b>

### E.1.3.1 Tier 1 unrestricted

Tier 1 unrestricted funds comprised of ordinary share capital, share premium related to ordinary share capital and the reconciliation reserves. Tier 1 unrestricted capital includes high quality instruments with features such as permanence, subordination, undated, absence of redemption incentives, mandatory costs and encumbrances.

During the year, the Company did not issue any ordinary share capital. There was a temporary increase in Tier 1 assets as the company continued to receive the premiums from policyholders whilst the NHS utilised the private hospitals for managing the COVID-19 pandemic. The treatment delays caused by the pandemic mean that some of those funds received will not be paid out as claims until the subsequent claims catch-up takes place. This is a temporary benefit to the asset position, as highlighted in Section E1.2, since the PTP in Solvency II is unable to recognise all of the anticipated catch-up of claims due to the application of the contract boundary restriction.

The reconciliation reserve comprised of:

Year ended 30 June	2020	2019	Change
	£'m	£'m	£'m
<b>Solvency II excess of assets over liabilities</b>	<b>156.6</b>	<b>119.8</b>	<b>36.8</b>
Less other basic own fund items	(421.7)	(422.4)	0.7
<b>Reconciliation reserve</b>	<b>(265.1)</b>	<b>(302.6)</b>	<b>37.5</b>

Basic own fund items comprised of:

Year ended 30 June	2020	2019	Change
	£'m	£'m	£'m
Ordinary share capital	4.0	4.0	0.0
Share premium	397.2	397.2	0.0
Net deferred tax asset	20.5	21.2	(0.7)
<b>Total basic own fund items</b>	<b>421.7</b>	<b>422.4</b>	<b>(0.7)</b>

### E.1.3.2 Tier 2

#### Subordinated debt

Total available Tier 2 own funds consists of a £19.3m subordinated liability at the reporting date.

£12.5m of the subordinated debt is a basic own fund item subject to transitional arrangements (see Section E.1.7). Three long-term subordinated loans have been provided to the Company by Vitality Health Insurance Limited. The loans are repayable in December 2020, and accrue interest at a floating rate of 400 basis points over 3 month GBP LIBOR. The subordinated loans are available, fully subordinated and form a part of basic own funds.

£6.8m of the subordinated debt is a subordinated loan issued on 31 December 2016. This is a long-term subordinated loan provided to the Company by Discovery Holdings Europe Limited. The loan is repayable on 1 January 2027 and accrues interest at a floating rate of 465 basis points over 3 month GBP LIBOR. The subordinated loan is available, fully subordinated and forms a part of basic own funds. This loan was approved by the PRA to be included in the Company's eligible own funds effective from 31 December 2016.



### E.1.3.3 Tier 3

Total available Tier 3 own funds consist of the net deferred tax assets. This is consistent with Articles 76 and 77 of the Delegated Regulation and is deemed a basic own fund item. The amount equal to the value of net deferred tax assets is available, is subordinated to the extent that it ranks after the claims of all policyholders and beneficiaries and non-subordinated creditors, and has no restricted duration as it is based on carried forward losses that do not expire.

### E.1.4 Eligible amount of own funds to cover the Solvency Capital Requirement, classified by tiers

The limits on eligible Tier 3 capital per Article 82 of the Delegated Regulation are the only restrictions on available own funds to meet the SCR. Total available Tier 3 own funds to meet the SCR are £20.5m. The eligible Tier 3 own funds to meet the SCR is reduced to £15.3m due to the limit of 15% of the SCR, a reduction of £5.2m. This leaves total eligible own funds to meet the SCR of £170.7m.

The eligible own funds over SCR ratio is 166.9% as at 30 June 2020 compared to 138.6% at 30 June 2019. The temporary increase in the solvency cover ratio has been driven by the increase in assets unable to be offset by a commensurate increase in liabilities as the expected claims catch-up discussed in Section E1.2 cannot be fully recognised within the PTP projections to the contract boundary. The additional assets will then be utilised to pay for the claims catch-up. The claims catch-up is anticipated to take a prolonged period, and hence under Solvency II the Company are unable to recognise all of the future liabilities that are expected to arise, although the increase in the SCR ratio is expected to reverse as the claims catch-up takes place during 2020-21.

### E.1.5 Eligible amount of own funds to cover the Minimum Capital Requirement, classified by tiers

The total available own funds to meet the MCR are £155.4m. Tier 3 own funds cannot form part of total available own funds to meet the MCR. Article 82 of the Delegated Regulation limits Tier 2 items to 20% of the MCR and therefore this reduces the Tier 2 own fund items by £14.2m to £5.1m. Therefore, the total eligible own funds to meet the MCR are £141.2m, with each Tier contributing the following: Tier 1 unrestricted £136.1m and Tier 2 £5.1m.

The eligible own funds over MCR ratio was 551.9% as at 30 June 2020. As discussed in Sections E.1.2 and E.1.4, this ratio is temporarily high as all future liabilities expected from the delayed treatments due to the NHS private hospital utilisation during the COVID-19 pandemic are unable to be recognised due to the application of the contract boundary restriction.

### E.1.6 Difference between equity as shown in the financial statements and the Solvency II value excess of assets over liabilities

Total equity per the financial statements was £291.8m as at 30 June 2020. Excess of assets over liabilities as calculated for solvency was £156.6m. The summary of the adjustments to the Statutory Accounts Value to give the Solvency II value [S.02.01.01.C0010] are listed below:

Year ended 30 June	2020	2019
	£'m	£'m
<b>IFRS net asset value</b>	<b>291.8</b>	<b>264.2</b>
Add - Move to SII technical provision	80.9	48.0
Remove – Financial reinsurance asset under IFRS	(175.8)	(154.2)
Remove – Deferred acquisition costs under IFRS	(42.5)	(39.5)
Remove – Other IFRS valuation differences	(0.2)	(0.4)
Add – SII DTA adjustment	2.4	1.7
<b>Total SII excess asset over liabilities</b>	<b>156.6</b>	<b>119.8</b>

There are no differences between ordinary share capital or share premium related to ordinary share capital in the financial statements and the amount reported in basic own funds. The difference of £135.2m between the net assets of the Company in the financial statements and the solvency valuation of the excess of assets over liabilities is due to adjustments to the Statutory Accounts Value in order to value assets and liabilities at their solvency valuations and the subsequent impact on accumulated losses when performing these adjustments. The adjustments above are documented in Section D covering valuation of material assets and liabilities per Article 296 of Delegated Regulation.

### E.1.7 Basic own-fund items subject to transitional arrangements

The Tier 2 subordinated loans described in Section E.1.3.2 are subject to the transitional arrangements.

The subordinated loan agreement consisted of 4 tranches that were issued during the financial year to 30 June 2012, one of these tranches was repaid in full in June 2018. The value of the remaining three subordinated loans recognised in own funds at 30 June 2020 is £12.5m. The loans are repayable on 31 December 2020 and that is also the first and only call date. While the duration would ordinarily be insufficient to meet the requirements for classification as Tier 2 basic own funds, the loan is eligible for transitional recognition.

The subordinated loan agreement was signed prior to 18 January 2015 and was recognised as Tier 2 capital as at 31 December 2015 and therefore, per Article 4.2 of the Transitional Measures section of the Rulebook, the Company must include the item in Tier 2 own funds for up to 10 years after 1 January 2016.

## E.2 SOLVENCY CAPITAL REQUIREMENT AND MINIMUM CAPITAL REQUIREMENT

### E.2.1 Amount of Solvency Capital Requirement and Minimum Capital Requirement

The table below shows the SCR and MCR year-end positions:

Year ended 30 June	2020	2019
	£'m	£'m
SCR	102.3	94.9
MCR	25.6	23.7

The overall SCR and MCR have increased and this is in line with the business growth over the period. The next section outlines the movement in each risk module further.

### E2.2 Solvency Capital Requirement split by risk modules

The Solvency Capital Requirement and Minimum Capital Requirement for the Company are set out in templates S.25.01.01 (Solvency Capital Requirement – for undertakings on standard formula) and S.28.01.01 (Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity) respectively. The templates provide for a split by risk modules. The Company applies the standard formula, without modification for undertaking-specific parameters, and has not used any simplifications allowed by the regulations. The final amounts remain subject to supervisory assessment. The Company has not received any imposed capital add-ons or imposed any undertaking-specific parameters.

Following the calculations specified in the regulations, the calculation of the Company's 'combined minimum capital requirement' is less than 0.25 times the Solvency Capital Requirement and so the Minimum Capital Requirement is equal to 0.25 times the SCR.

The health underwriting risk module at 30 June 2020 contains non-SLT premium and reserve risk of £85.0m, non-SLT lapse risk of £21.9m, health catastrophe risk of £0.3m and a diversification benefit of £(19.3)m to result in the total of £87.9m shown below.

Year ended 30 June	2020	2019	Change
	£'m	£'m	£'m
Market risk	8.8	7.9	0.9
Counterparty default risk	2.5	2.9	(0.4)
Health underwriting risk	87.9	80.5	7.4
Diversification	(8.0)	(7.7)	(0.3)
Operational risk	13.8	13.8	0.0
Loss-absorbing capacity of deferred taxes	(2.7)	(2.5)	(0.2)
<b>SCR</b>	<b>102.3</b>	<b>94.9</b>	<b>7.4</b>

The SCR has grown by £7.4m driven by the movement of the following risk modules:

- £0.9m increase in market risk from an increase in concentration risk whilst the short-term liquidity funds hold the additional policyholder premiums received, partly offset by a diversification benefit;
- £(0.4)m decrease in counterparty default risk as a result of a reduction in the debtors and cash balances, partly offset by a downgrade of a counterparty from A-1+ to A-1;
- £7.4m increase in health underwriting risk driven mainly by the coming year premium increasing as the IFRS unearned premium provision highlighted in section D.2.9 is due to be released in 2020-21. In addition, the growth in the business in the year has also contributed to the increase in the health underwriting risk. This is partly offset by a lower lapse risk from decreased future profits in the premium technical provision as a portion of the anticipated claims catch-up is recognised before the contract boundary;
- No increase in operational risk is seen as the earned premium remains broadly unchanged from the prior year due to the larger unearned premium reserve as at 30 June 2020. The larger unearned premium reserve is due to recognising the change in risk emergence over the policy renewal as a result of the treatment delays caused by the pandemic and the anticipated claims catch-up in the future when the private hospital capacity is returned from the NHS; and
- £0.2m decrease due to the loss-absorbing capacity of deferred taxes increasing compared to 30 June 2019.

### E.3 USE OF THE DURATION-BASED EQUITY RISK SUB-MODULE IN THE CALCULATION OF THE SOLVENCY CAPITAL REQUIREMENT

Not applicable

### E.4 DIFFERENCES BETWEEN THE STANDARD FORMULA AND ANY INTERNAL MODEL USED

Not applicable

### E.5 NON-COMPLIANCE WITH THE MINIMUM CAPITAL REQUIREMENT AND NON-COMPLIANCE WITH THE SOLVENCY CAPITAL REQUIREMENT

The Company has complied continuously with both the Minimum Capital Requirement and Solvency Capital Requirement throughout the reporting period.

## **E.6 CAPITAL MANAGEMENT – ANY OTHER INFORMATION**

Not applicable

## **F ADDITIONAL VOLUNTARY INFORMATION**

### **F.1 TRANSITIONAL INFORMATION**

The Company has no other voluntary material information to disclose.

### **F.2 OTHER ADDITIONAL VOLUNTARY INFORMATION**

The Company has no other voluntary material information to disclose.

## G TEMPLATES

The templates are provided as an appendix to this document, following Section I. The Company is required to disclose the following templates as set out in the Commission Implementing Regulation (EU) 2015/2452 of 2 December 2015 laying down implementing technical standards with regard to the procedures, formats and templates of the solvency and financial condition report in accordance with Directive 2009/138/EC of the European Parliament and of the Council.

Template code	Template name
<b>S.02.01.02</b>	Balance sheet
<b>S.05.01.02</b>	Premiums, claims and expenses
<b>S.05.02.01</b>	Premiums, claims and expenses by country
<b>S.17.01.02</b>	Non-life technical provisions
<b>S.19.01.21</b>	Non-life insurance claims
<b>S.23.01.01</b>	Own funds
<b>S.25.01.21</b>	Solvency Capital Requirement – for undertakings on standard formula
<b>S.28.01.01</b>	Minimum Capital Requirement – Only life or only non-life insurance or reinsurance activity

# H DIRECTORS' RESPONSIBILITIES STATEMENT

Vitality Health Limited

Approval by the Board of Directors of the Solvency and Financial Condition Report

Financial period ended 30 June 2020

We acknowledge our responsibility for preparing the SFCR in all material respects in accordance with the PRA Rules and the Solvency II Regulations.

We are satisfied that:

- a) throughout the financial year in question, the insurer has complied in all material respects with the requirements of the PRA Rules and the Solvency II Regulations as applicable to the insurer; and
- b) it is reasonable to believe that the insurer has continued so to comply subsequently and will continue so to comply in future.

A handwritten signature in black ink, appearing to read 'N. Koopowitz', with a long horizontal stroke extending to the right.

Neville Stanley Koopowitz  
Director and Group Chief Executive Officer  
Date: 30 September 2020



# I EXTERNAL AUDIT REPORT

Report of the external independent auditors to the Directors of Vitality Health Limited ('the Company') pursuant to Rule 4.1 (2) of the External Audit Part of the PRA Rulebook applicable to Solvency II firms

Report on the Audit of the relevant elements of the Solvency and Financial Condition Report

## Opinion

We have audited the following documents prepared by the Company as at 30 June 2020:

- The 'Valuation for solvency purposes' and 'Capital Management' sections of the Solvency and Financial Condition Report of the Company as at 30 June 2020, (**the Narrative Disclosures subject to audit**); and
- Company templates S.02.01.02, S.17.01.02, S.23.01.01, S.25.01.21 and S.28.01.01 (**the Templates subject to audit**).

The Narrative Disclosures subject to audit and the Templates subject to audit are collectively referred to as the '**relevant elements of the Solvency and Financial Condition Report**'.

We are not required to audit, nor have we audited, and as a consequence do not express an opinion on the **Other Information** which comprises:

- The 'Summary', 'Business and performance', 'System of governance' and 'Risk profile' elements of the Solvency and Financial Condition Report;
- Company templates S.05.01.02, S.05.02.01 and S.19.01.21;
- The written acknowledgement by management of their responsibilities, including for the preparation of the Solvency and Financial Condition Report (**the Responsibility Statement**).

In our opinion, the information subject to audit in the relevant elements of the Solvency and Financial Condition Report of the Company as at 30 June 2020 is prepared, in all material respects, in accordance with the financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) including ISA (UK) 800 and ISA (UK) 805, and applicable law. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the relevant elements of the Solvency and Financial Condition Report* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the Solvency and Financial Condition Report in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the Solvency and Financial Condition Report is not appropriate; or
- the directors have not disclosed in the Solvency and Financial Condition Report any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the Solvency and Financial Condition Report is authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the Company's ability to continue as a going concern.

## **Emphasis of Matter - Basis of Accounting**

We draw attention to the 'Valuation for solvency purposes' and 'Capital Management' sections of the Solvency and Financial Condition Report, which describe the basis of accounting. The Solvency and Financial Condition Report is prepared in compliance with the financial reporting provisions of the PRA Rules and Solvency II regulations, and therefore in accordance with a special purpose financial reporting framework. The Solvency and Financial Condition Report is required to be published, and intended users include but are not limited to the Prudential Regulation Authority. As a result, the Solvency and Financial Condition Report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

## **Other Information**

The Directors are responsible for the Other Information.

Our opinion on the relevant elements of the Solvency and Financial Condition Report does not cover the Other Information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the Solvency and Financial Condition Report, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the relevant elements of the Solvency and Financial Condition Report, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the relevant elements of the Solvency and Financial Condition Report or a material misstatement of the Other Information. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

## **Responsibilities of Directors for the Solvency and Financial Condition Report**

The Directors are responsible for the preparation of the Solvency and Financial Condition Report in accordance with the financial reporting provisions of the PRA rules and Solvency II regulations.

The Directors are also responsible for such internal control as they determine is necessary to enable the preparation of a Solvency and Financial Condition Report that is free from material misstatement, whether due to fraud or error.

## **Auditors' Responsibilities for the Audit of the relevant elements of the Solvency and Financial Condition Report**

It is our responsibility to form an independent opinion as to whether the information subject to audit in the relevant elements of the Solvency and Financial Condition Report is prepared, in all material respects, in accordance with financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based.

Our objectives are to obtain reasonable assurance about whether the relevant elements of the Solvency and Financial Condition Report are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decision making or the judgement of the users taken on the basis of the Solvency and Financial Condition Report.

A further description of our responsibilities for the audit is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

This report, including the opinion, has been prepared for the Board of Directors of the Company in accordance with External Audit rule 2.1 of the Solvency II firms Sector of the PRA Rulebook and for no other purpose. We do not, in providing this report, accept or assume responsibility for any other purpose or to any other party save where expressly agreed by our prior consent in writing.

## **Report on Other Legal and Regulatory Requirements**

In accordance with Rule 4.1 (3) of the External Audit Part of the PRA Rulebook for Solvency II firms we are also required to consider whether the Other Information is materially inconsistent with our knowledge obtained in the audit of the Company's statutory financial statements. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



PricewaterhouseCoopers LLP

Chartered Accountants

London

30<sup>th</sup> September 2020

# Vitality Health Limited

## Solvency and Financial Condition Report

### Disclosures

30 June

2020

(Monetary amounts in GBP thousands)

## General information

Undertaking name	Vitality Health Limited
Undertaking identification code	213800D519HUP34WJ971
Type of code of undertaking	LEI
Type of undertaking	Non-life undertakings
Country of authorisation	GB
Language of reporting	en
Reporting reference date	30 June 2020
Currency used for reporting	GBP
Accounting standards	IFRS
Method of Calculation of the SCR	Standard formula
Matching adjustment	No use of matching adjustment
Volatility adjustment	No use of volatility adjustment
Transitional measure on the risk-free interest rate	No use of transitional measure on the risk-free interest rate
Transitional measure on technical provisions	No use of transitional measure on technical provisions

## List of reported templates

S.02.01.02 - Balance sheet

S.05.01.02 - Premiums, claims and expenses by line of business

S.05.02.01 - Premiums, claims and expenses by country

S.17.01.02 - Non-Life Technical Provisions

S.19.01.21 - Non-Life insurance claims

S.23.01.01 - Own Funds

S.25.01.21 - Solvency Capital Requirement - for undertakings on Standard Formula

S.28.01.01 - Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

## S.02.01.02

## Balance sheet

Solvency II value
C0010
0
20,549
0
9,468
182,732
0
0
0
0
0
54,690
1,147
53,543
0
0
111,147
0
16,894
0
0
0
0
0
0
6,619
6,619
0
6,619
0
0
0
0
0
0
12,010
0
618
0
0
12,136
0
244,132

S.02.01.02

## Balance sheet

Solvency II value
C0010
26,867
0
0
0
0
26,867
0
20,556
6,310
0
0
0
0
0
0
0
0
0
0
0
0
0
0
0
0
0
0
0
0
626
6,810
33,886
19,320
0
19,320
0
87,508
156,624



### Premiums, claims and expenses by line of business

[illegible]

## S.05.02.01

## Premiums, claims and expenses by country

## Non-life

R0010

C0010	C0020	C0030	C0040	C0050	C0060	C0070
Home Country	Top 5 countries (by amount of gross premiums written) - non-life obligations			Top 5 countries (by amount of gross premiums written) - non-life obligations		Total Top 5 and home country
C0080	C0090	C0100	C0110	C0120	C0130	C0140

## Premiums written

R0110	Gross - Direct Business	456,490					456,490
R0120	Gross - Proportional reinsurance accepted	0					0
R0130	Gross - Non-proportional reinsurance accepted	0					0
R0140	Reinsurers' share	100,937					100,937
R0200	Net	355,553					355,553

## Premiums earned

R0210	Gross - Direct Business	460,653					460,653
R0220	Gross - Proportional reinsurance accepted	0					0
R0230	Gross - Non-proportional reinsurance accepted	0					0
R0240	Reinsurers' share	80,443					80,443
R0300	Net	380,210					380,210

## Claims incurred

R0310	Gross - Direct Business	244,192					244,192
R0320	Gross - Proportional reinsurance accepted	0					0
R0330	Gross - Non-proportional reinsurance accepted	0					0
R0340	Reinsurers' share	59,836					59,836
R0400	Net	184,356					184,356

## Changes in other technical provisions

R0410	Gross - Direct Business	0					0
R0420	Gross - Proportional reinsurance accepted	0					0
R0430	Gross - Non-proportional reinsurance accepted	0					0
R0440	Reinsurers' share	0					0
R0500	Net	0					0

R0550	Expenses incurred	166,708					166,708
-------	-------------------	---------	--	--	--	--	---------

R1200	Other expenses						
-------	----------------	--	--	--	--	--	--

R1300	Total expenses						166,708
-------	----------------	--	--	--	--	--	---------

### Non-Life Technical Provisions

R0010 **Technical provisions calculated as a whole**

Total Recoverables from reinsurance/SPV and Finite Re after the  
R0050 adjustment for expected losses due to counterparty default  
associated to TP calculated as a whole

Technical provisions calculated as a sum of BE and RM  
Best estimate

[illegible]

### Non-Life insurance claims

## Total Non-life business

Accident year / underwriting year

Accident Year
---------------

(absolute amount)

		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0170	C0180
	Year	Development year										In Current year	Sum of years (cumulative)	
		0	1	2	3	4	5	6	7	8	9	10 & +		
R0100	Prior											0	0	0
R0160	2011	0	0	234	53	20	5	0	0	0	0		0	313
R0170	2012	0	8,045	223	34	512	0	0	0	0			0	8,815
R0180	2013	91,676	10,721	196	45	400	0	0	0				0	103,038
R0190	2014	116,695	17,081	381	62	3	0	0					0	134,221
R0200	2015	172,426	55,868	1,064	74	24	0						0	229,455
R0210	2016	233,377	32,209	791	71	324							324	266,771
R0220	2017	225,775	21,254	720	-269								-269	247,481
R0230	2018	214,759	19,606	-866									-866	233,499
R0240	2019	235,534	21,337										21,337	256,871
R0250	2020	221,202											221,202	221,202
R0260												Total	241,728	1,701,667

(absolute amount)

	C0200	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0290	C0300	C0360 Year end (discounted data)
Year	Development year											
	0	1	2	3	4	5	6	7	8	9	10 & +	
R0100 Prior												0
R0160 2011	0	0	42	3	0	0	0	0	0	0		0
R0170 2012	0	275	31	0	2,594	0	0	0	0			0
R0180 2013	11,953	179	19	1	1,809	0	0	0				0
R0190 2014	17,216	210	33	0	1,388	0	0					0
R0200 2015	50,754	503	1,492	381	1,121	0						0
R0210 2016	40,573	2,855	445	11	674							674
R0220 2017	31,787	1,692	73	19								19
R0230 2018	23,245	626	143									143
R0240 2019	27,837	743										743
R0250 2020	32,033											32,020
R0260												Total 33,590

## Own Funds

Ordinary share capital (gross of own shares)

Share premium account related to ordinary share capital

Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings

Subordinated mutual member accounts

Surplus funds

Preference shares

Share premium account related to preference shares

Reconciliation reserve

Subordinated liabilities

An amount equal to the value of net deferred tax assets

Other own fund items approved by the supervisory authority as basic own funds not specified above

## R0230 Deductions for participations in financial and credit institutions

Ancillary own funds

R0300	Unpaid and uncalled ordinary share capital callable on demand
R0310	Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand
R0320	Unpaid and uncalled preference shares callable on demand
R0330	A legally binding commitment to subscribe and pay for subordinated liabilities on demand
R0340	Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC
R0350	Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC
R0360	Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC
R0370	Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC
R0390	Other ancillary own funds
R0400	<b>Total ancillary own funds</b>

R0500	Total available own funds to meet the SCR
R0510	Total available own funds to meet the MCR
R0540	Total eligible own funds to meet the SCR
R0550	Total eligible own funds to meet the MCR

## R0600 MCR

## R0640 Ratio of Eligible own funds to MCR

R0700	Excess of assets over liabilities
R0710	Own shares (held directly and indirectly)
R0720	Foreseeable dividends, distributions and charges
R0730	Other basic own fund items
R0740	Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds
R0760	<b>Reconciliation reserve</b>

R0770	Expected profits included in future premiums (EPIFP) - Life business
R0780	Expected profits included in future premiums (EPIFP) - Non- life business
R0790	<b>Total Expected profits included in future premiums (EPIFP)</b>

0				
0				
175,944	136,075	0	19,320	20,549

[illegible]

175,944	136,075	0	19,320	20,549
155,394	136,075	0	19,320	
170,744	136,075	0	19,320	15,349
141,191	136,075	0	5,116	

102,329
25,582
166.86%
551.91%

C0060
156,624
0
0
421,799
0
-265,175

0
54,634
54,634

## S.25.01.21

## Solvency Capital Requirement - for undertakings on Standard Formula

R0010 Market risk  
 R0020 Counterparty default risk  
 R0030 Life underwriting risk  
 R0040 Health underwriting risk  
 R0050 Non-life underwriting risk  
 R0060 Diversification

R0070 Intangible asset risk

R0100 **Basic Solvency Capital Requirement**

**Calculation of Solvency Capital Requirement**

R0130 Operational risk  
 R0140 Loss-absorbing capacity of technical provisions  
 R0150 Loss-absorbing capacity of deferred taxes  
 R0160 Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC  
 R0200 **Solvency Capital Requirement excluding capital add-on**  
 R0210 Capital add-ons already set  
 R0220 **Solvency capital requirement**

**Other information on SCR**

R0400 Capital requirement for duration-based equity risk sub-module  
 R0410 Total amount of Notional Solvency Capital Requirements for remaining part  
 R0420 Total amount of Notional Solvency Capital Requirements for ring fenced funds  
 R0430 Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios  
 R0440 Diversification effects due to RFF nSCR aggregation for article 304

**Approach to tax rate**

R0590 Approach based on average tax rate

**Calculation of loss absorbing capacity of deferred taxes**

R0640 LAC DT  
 R0650 LAC DT justified by reversion of deferred tax liabilities  
 R0660 LAC DT justified by reference to probable future taxable economic profit  
 R0670 LAC DT justified by carry back, current year  
 R0680 LAC DT justified by carry back, future years  
 R0690 Maximum LAC DT

Gross solvency capital requirement	USP	Simplifications
C0110	C0090	C0120
8,782		
2,560		
0		
87,896		
0		
-8,029		
0		
91,209		
C0100		
13,820		
0		
-2,700		
0		
102,329		
0		
102,329		
0		
0		
0		
0		
C0109		
No		
LAC DT		
C0130		
-2,700		
0		
0		
-2,700		
0		
-2,700		

**USP Key**

**For life underwriting risk:**  
 1 - Increase in the amount of annuity benefits  
 9 - None

**For health underwriting risk:**  
 1 - Increase in the amount of annuity benefits  
 2 - Standard deviation for NSLT health premium risk  
 3 - Standard deviation for NSLT health gross premium risk  
 4 - Adjustment factor for non-proportional reinsurance  
 5 - Standard deviation for NSLT health reserve risk  
 9 - None

**For non-life underwriting risk:**  
 4 - Adjustment factor for non-proportional reinsurance  
 6 - Standard deviation for non-life premium risk  
 7 - Standard deviation for non-life gross premium risk  
 8 - Standard deviation for non-life reserve risk  
 9 - None

## S.28.01.01

## Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

## Linear formula component for non-life insurance and reinsurance obligations

R0010 MCR<sub>NL</sub> Result

C0010

17,366

Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months
---	---

C0020

C0030

R0020	Medical expense insurance and proportional reinsurance
R0030	Income protection insurance and proportional reinsurance
R0040	Workers' compensation insurance and proportional reinsurance
R0050	Motor vehicle liability insurance and proportional reinsurance
R0060	Other motor insurance and proportional reinsurance
R0070	Marine, aviation and transport insurance and proportional reinsurance
R0080	Fire and other damage to property insurance and proportional reinsurance
R0090	General liability insurance and proportional reinsurance
R0100	Credit and suretyship insurance and proportional reinsurance
R0110	Legal expenses insurance and proportional reinsurance
R0120	Assistance and proportional reinsurance
R0130	Miscellaneous financial loss insurance and proportional reinsurance
R0140	Non-proportional health reinsurance
R0150	Non-proportional casualty reinsurance
R0160	Non-proportional marine, aviation and transport reinsurance
R0170	Non-proportional property reinsurance

13,938	355,553
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0

## Linear formula component for life insurance and reinsurance obligations

R0200 MCR<sub>L</sub> Result

C0040

0

Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
---	--

C0050

C0060

R0210	Obligations with profit participation - guaranteed benefits
R0220	Obligations with profit participation - future discretionary benefits
R0230	Index-linked and unit-linked insurance obligations
R0240	Other life (re)insurance and health (re)insurance obligations
R0250	Total capital at risk for all life (re)insurance obligations

0	
0	
0	
0	
	0

## Overall MCR calculation

R0300	Linear MCR
R0310	SCR
R0320	MCR cap
R0330	MCR floor
R0340	Combined MCR
R0350	Absolute floor of the MCR
R0400	Minimum Capital Requirement

C0070

17,366
102,329
46,048
25,582
25,582
2,153
25,582