

# SOLVENCY AND FINANCIAL CONDITION REPORT

DISCOVERY GROUP EUROPE LIMITED  
FOR THE YEAR ENDED 30 JUNE 2019

# CONTENTS

SUMMARY .....	3
1 BUSINESS AND PERFORMANCE SUMMARY .....	3
2 SYSTEM OF GOVERNANCE SUMMARY .....	5
3 RISK PROFILE SUMMARY .....	5
4 SUMMARY OF VALUATION FOR SOLVENCY PURPOSES .....	6
5 CAPITAL MANAGEMENT SUMMARY .....	6
A BUSINESS AND PERFORMANCE .....	8
A.1 BUSINESS .....	8
A.2 UNDERWRITING PERFORMANCE .....	12
A.3 INVESTMENT PERFORMANCE .....	14
A.4 PERFORMANCE OF OTHER ACTIVITIES .....	15
A.5 BUSINESS AND PERFORMANCE – ANY OTHER INFORMATION .....	15
B SYSTEM OF GOVERNANCE .....	16
B.1 GENERAL INFORMATION ON THE SYSTEM OF GOVERNANCE .....	16
B.2 FIT AND PROPER REQUIREMENTS .....	17
B.3 RISK MANAGEMENT SYSTEM INCLUDING THE OWN RISK AND SOLVENCY ASSESSMENT .....	17
B.4 INTERNAL CONTROL SYSTEM .....	18
B.5 INTERNAL AUDIT FUNCTION .....	19
B.6 ACTUARIAL FUNCTION .....	19
B.7 OUTSOURCING .....	19
B.8 SYSTEM AND GOVERNANCE – ADEQUACY OF SYSTEM .....	19
C RISK PROFILE .....	20
C.1 UNDERWRITING RISK .....	20
C.2 MARKET RISK .....	21
C.3 CREDIT RISK .....	21
C.4 LIQUIDITY RISK .....	22
C.5 OPERATIONAL RISK .....	23
C.6 OTHER MATERIAL RISKS .....	24
C.7 RISK PROFILE – ANY OTHER INFORMATION .....	24
D VALUATION FOR SOLVENCY PURPOSES .....	27
D.1 ASSETS .....	27

D.2	TECHNICAL PROVISIONS .....	31
D.3	OTHER LIABILITIES.....	32
D.4	ALTERNATIVE METHODS OF VALUATION .....	34
D.5	VALUATION FOR SOLVENCY PURPOSES – ANY OTHER INFORMATION .....	35
E	CAPITAL MANAGEMENT .....	36
E.1	OWN FUNDS .....	36
E.2	GROUP SOLVENCY CAPITAL REQUIREMENT AND MINIMUM CONSOLIDATED GROUP SOLVENCY CAPITAL REQUIREMENT.....	40
E.3	USE OF THE DURATION-BASED EQUITY RISK SUB-MODULE IN THE CALCULATION OF THE GROUP SOLVENCY CAPITAL REQUIREMENT .....	42
E.4	DIFFERENCES BETWEEN THE STANDARD FORMULA AND ANY INTERNAL MODEL USED .....	42
E.5	NON-COMPLIANCE WITH THE MINIMUM CONSOLIDATED GROUP SOLVENCY CAPITAL REQUIREMENT AND NON-COMPLIANCE WITH THE GROUP SOLVENCY CAPITAL REQUIREMENT ....	42
E.6	CAPITAL MANAGEMENT – ANY OTHER INFORMATION .....	42
F	TEMPLATES.....	43
G	DIRECTORS’ RESPONSIBILITIES STATEMENT .....	44
H	EXTERNAL AUDIT REPORT .....	45

# SUMMARY

## 1 BUSINESS AND PERFORMANCE SUMMARY

### Group overview

This Solvency and Financial Condition Report (“SFCR”) is presented in respect of Discovery Group Europe Limited (“DGEL”) and its subsidiary undertakings, together “the Group”. This is not a single group SFCR, and so should be read in conjunction with the SFCRs of Vitality Life Limited (“VLL”) and Vitality Health Limited (“VHL”).

DGEL is part of the Discovery Group, a global provider of insurance and financial services solutions, with operations in over 20 countries and impacting over 25 million lives globally. In its most recent financial year, the Discovery Group generated annualised new business premium income of £1.1bn. The Group’s business and performance is driven by the insurance results for VHL, which is the UK’s fourth largest private medical insurer, and VLL, which is authorised to carry out long-term insurance and investment business.

On 23 December 2015, VLL received authorisation from the Prudential Regulation Authority (“PRA”) to write long-term insurance business (life and annuity, and permanent health). Hence in 2016 VLL started to underwrite policies itself (until that point policies had been underwritten by The Prudential Assurance Company (“PAC”) and, at the time of this SFCR, continue to be liabilities of PAC). In this document, “business written on the PAC licence” will refer to the contracts for which Discovery owns the economic interest but which are currently liabilities of PAC. This long-term protection business written on the PAC licence is currently expected to be transferred to VLL via a Part VII (of the Financial Services and Markets Act 2000) transfer in Q2 2020, subject to the relevant legal and regulatory approvals.

While VLL is consolidated into the Group, business written on the PAC licence will continue to be excluded from the Group until such time as the Part VII of that business is completed.

In addition to its life business, VLL received authorisation from the PRA in December 2017 to write linked long-term business and in late June 2018 VLL began to write investment business under the VitalityInvest brand. This business is referred to as “VitalityInvest” or “Invest” in this report.

The Group takes a unique approach to insurance, utilising a pioneering business model that incentivises people to be healthier, and that enhances and protects their lives. By incentivising members to be healthier, the business model directly addresses one of society’s greatest challenges, being the rise of lifestyle-induced non-communicable disease. As a result of addressing a societal challenge through a business model, Discovery Group has been recognised by Professor Michael Porter and Professor Mark Kramer, both from Harvard Business School, as a leading example of a business creating shared value for itself and society, and as an exemplar of their shared value concept in the insurance sector. Distinct from the traditional insurance approach, VHL and VLL position themselves as Shared Value insurers.

While the Shared Value approach is unique in the insurance sector, the actuarial dynamics underlying the model are robust – incentivised behaviour change leads to a healthier underlying risk pool, improvements and greater stability in claims experience, and better retention rates. This allows VHL and VLL to re-invest in the tools and incentives needed to motivate members to make sustained, positive changes in their lives. As a result, the Shared Value model delivers value on multiple fronts. As insurers, VHL and VLL benefit from reduced claims from a healthier member base; Vitality members benefit from lower premiums, improved health, and access to a wide range of partners and rewards; while society benefits from a reduced healthcare burden on the state, as well as a more healthy and productive population.

The model works in three simple steps. First, by helping members to understand their health both through a self-assessed health review and a clinician-led health screen; second, by making it cheaper and easier to get healthy by discounting

access to a broad network of health and wellbeing partners; and third, by rewarding members for making healthy lifestyle choices. The model is underpinned by significant actuarial, behavioural and clinical science, which informs the product and member approach. The success of the model centres on both removing financial barriers to adopting a healthier lifestyle, and in helping members overcome their cognitive and behavioural biases to engaging in healthy behaviours in the long-term. This is achieved by creating an aspirational network of health and reward partners, which includes prominent brands such as Apple, Amazon, Disney, Ocado, Starbucks and Virgin Active.

Evidence from the Vitality Programme globally suggests that physical activity is the most important lifestyle behaviour to target – exercise is easy to measure and track over time; it can be verified; it can be undertaken with no cost; it is a known catalyst for other healthy lifestyle choices; and importantly, it has a close response relationship to health, mortality and productivity. In other words, the more exercise a person does, the healthier they become, the more their life expectancy improves, and the more productive they are at work. These insights led to the development of the Active Rewards programme in 2015, which forms the core of the Vitality Programme today. Active Rewards links short-term activity to regular rewards in a complex behavioural structure, allowing members to earn rewards weekly (Starbucks drinks), bi-weekly (cinema tickets), monthly (heavily-discounted Apple Watch) and annually (Amazon), on an ongoing basis through their exercise. A recent independent global study published on the Active Rewards with Apple Watch programme - the largest ever behaviour change study on physical activity based on verified data – found that the programme (1) resulted in more activity being undertaken by members, (2) that the increased activity was most pronounced amongst at-risk members, such as those who are obese, and (3) that the increased activity was sustained over time. The report can be accessed [here](#). The success of the Active Rewards programme has led Discovery and its global insurance partners to develop an ambitious pledge to get 100m people 20% more active by 2025.

The 2018-19 financial year saw the introduction of a number of exciting new partnerships and benefits to the Vitality Programme. A new partnership was announced with Amazon Prime, allowing members to access an Amazon Prime subscription with payments waived each time members reach a certain number of physical activity points. The Amazon Prime benefit forms an extension to Vitality's existing Active Rewards offering. Furthermore, VitalityHealth announced a new product for the small and medium size enterprise ("SME") market – Vitality Essentials. This new product is offered at no additional charge to the employees of Vitality's SME clients who do not have PMI, subject to eligibility. It provides primary care services through Vitality GP, and a selection of benefits including a 40% discount at Vitality's gym network, discounts of up to 40% on wearable devices, and a 25% discount on sports shoes at Runner's Need. Member engagement across all pillars of the programme continues to increase, driving unprecedented levels of additional value. To-date, Vitality members have earned over 11 million Starbucks drinks, 8 million cinema tickets, and over 110,000 discounted Apple Watches through the programme. Recently introduced products have seen positive traction, for example Vitality Healthy Mind – introduced in August 2018 – with over 30,000 members engaging in mindfulness activities through the benefit, and logging over half a million sessions in the first year of the benefit's availability.

Vitality continues to invest in growing its brand in the UK through sponsorship, advertising and intellectual leadership opportunities. In sponsorship, the Vitality brand is aligned not only with a broad portfolio of elite teams but also with mass participation events, such as headline sponsorship of parkrun and various half marathon and 10k events. In addition, a specific focus has been applied to women in sport, such as through sponsorship of England Hockey and England Netball. From an intellectual leadership perspective, Vitality has partnered with University of Cambridge, Rand Europe and The Financial Times to deliver Britain's Healthiest Workplace, a study on the drivers and impacts of ill-health on the UK workforce. Since inception in 2013, over 430 unique organisations and over 158,000 distinct individuals have taken part, making this one of the largest and most comprehensive studies of workplace health in the UK.

## Business review

VHL generated a pre-tax International Financial Reporting Standards ("IFRS") profit of £36.4m (June 2018: £25.5m). VHL has observed significant profitability growth over the period driven by investments into a number of successful initiatives started in prior financial years which continued over the year. These initiatives have resulted in record earned premium growth and have put VHL in a good position to capitalise on future opportunities in the UK health insurance market.

VLL generated a pre-tax IFRS profit of £0.9m (2018: £13.1m). The key driver for the reduction of pre-tax profits from the prior year was the continued investment in the development of VitalityInvest and operating costs of this line of business. These losses will continue until the volume of business in-force and fee income generated thereon reaches sufficient scale relative to the cost base.

Vitality Health Insurance Limited (“VHIL”) was de-authorised as an insurance undertaking on 15 May 2019. All private medical insurance business underwritten by VHIL was migrated upon renewal to VHL in a process completed by 30 June 2015.

## **2 SYSTEM OF GOVERNANCE SUMMARY**

The core purpose of the Group is to make people healthier and to enhance and protect their lives.

The Group has a unique entrepreneurial spirit with a strong emphasis on innovation. The Board of Directors (“Board”) has the responsibility to preserve these special attributes while at the same time ensuring that the principles of good governance are observed.

The Group recognises the importance of strong corporate governance and has established a well-defined governance framework, system of control and committee structure.

DGEL’s principle activity is that of an insurance holding company. The DGEL Board is ultimately responsible for the management and oversight of DHEL. The DGEL Board has set up a Reporting Committee which reviews the Solvency II reporting and recommends the reporting to the DGEL Board for approval prior to submission to the regulator and publication. The DHEL Board is ultimately responsible for the oversight of the regulated insurance undertakings which each have their own respective board and board sub-committees. Please refer to summary section 2 on page 7 of VLL SFCR and on page 6 of the VHL SFCR for additional information.

The governance structure of the Group has not materially changed in the year to 30 June 2019.

## **3 RISK PROFILE SUMMARY**

The principal risks that DGEL faces is the profitability, valuation and continued success of its subsidiaries. To this extent, DGEL is represented, either as a member or an attendee, on all decision making bodies of its subsidiaries, including the board of directors, actuarial committee, audit committee, risk committee, technology committee and remuneration committee.

Underwriting risk is the largest risk measured by the standard formula Consolidated Group Solvency Capital Requirement (“Group SCR”) and arises through the provision and administration of short term private medical insurance by VHL and of long term protection business (including life, serious illness and income protection cover) by VLL. Default and market risk as components of the SCR are small in relation. The long term nature of the protection business written in VLL means there is an exposure to changes in interest rates.

The risk profile of the Group has not changed materially over the reporting period, aside from a movement towards long-term underwriting risks as VLL grows more quickly than VHL.

Summaries of the principal risks of VHL and VLL are set out in summary section 3 on page 8 of the VLL SFCR and page 7 of the VHL SFCR.



## 4 SUMMARY OF VALUATION FOR SOLVENCY PURPOSES

Although the starting point for the valuation of assets and liabilities under Solvency II is the same as IFRS, there are some significant differences as highlighted in the table below:

Year ended 30 June	2019	2018
	£'m	£'m
<b>IFRS consolidated net asset value</b>	<b>681.4</b>	<b>619.7</b>
Valuation adjustment in VLL technical provisions, net of reinsurance	(27.3)	(19.3)
Valuation adjustment in VHL technical provisions	48.0	44.9
Removal of VHL deferred acquisition costs	(39.5)	(36.3)
Removal of benefit of VHL financial reinsurance under IFRS	(154.2)	(126.3)
Removal of prepayments	(16.6)	(14.2)
Removal of goodwill	(123.7)	(123.7)
Removal of intangible assets	(52.3)	(48.5)
Revaluation of undertakings recognised under the adjusted equity method	(7.6)	(4.6)
Valuation adjustment for deferred tax assets	8.8	5.2
<b>Total SII excess asset over liabilities</b>	<b>317.0</b>	<b>296.9</b>

## 5 CAPITAL MANAGEMENT SUMMARY

The capital management objective is to maintain sufficient own funds to cover both the Group SCR and Minimum consolidated Group SCR ("Group MCR") with an appropriate buffer. The Group carries out regular reviews of the solvency ratio as part of its risk monitoring and capital management system and has complied continuously with both the Group MCR and the Group SCR throughout the reporting period.

DGEL received £30.2m of ordinary share capital injections and the value of tier 2 subordinated liabilities included within Group own funds eligible to cover the SCR increased by £28.2m during the reporting period to support the growth of the Group. The primary use of this funding was the financing of new business in VLL which requires regular capital injections until such time as the in-force business is large enough for the business to be cash flow positive overall.

Of the Tier 2 Own Funds, two subordinated loans totalling £36.3m are subject to transitional measures and discussed in more detail in D.3.1.5. The Group does not use the matching adjustment nor the volatility adjustment, nor are transitional measures for technical provisions applied.

Year ended 30 June	2019	2018
	£'m	£'m
<b>Eligible Group own funds to meet the Group SCR</b>	<b>376.9</b>	<b>309.9</b>
Tier 1	243.1	207.5
Tier 2	111.4	83.2
Tier 3	22.4	19.2
<b>Group SCR</b>	<b>281.2</b>	<b>204.8</b>
<b>Group SCR coverage ratio</b>	<b>134.0%</b>	<b>151.3%</b>

Year ended 30 June	2019	2018
	£'m	£'m
<b>Eligible Own Funds to meet the Group MCR</b>	<b>258.2</b>	<b>219.8</b>
Tier 1	243.1	207.5
Tier 2	15.1	12.3
Tier 3	-	-
<b>Group MCR</b>	<b>75.7</b>	<b>61.4</b>
<b>Group MCR coverage ratio</b>	<b>341.1%</b>	<b>358.0%</b>

The Group carries out quarterly reviews of the solvency coverage ratio as part of its risk monitoring and capital management system. The Group has continuously complied with both the MCR and the SCR throughout the reporting period.

The reduction in the Group SCR coverage ratio was in line with management's expectations, and is primarily driven by the reduction in VLL's SCR coverage ratio during the year as VLL continues to grow.



# A BUSINESS AND PERFORMANCE

## A.1 BUSINESS

### A.1.1 Name and legal form of the undertaking

DGEL is incorporated in the United Kingdom and is a company limited by shares. The address of the registered office is:

3 More London Riverside  
London  
SE1 2AQ

This SFCR covers the Group as per the Group Structure outlined in A.1.5 below.

SFCR documents are also submitted to the PRA on a solo basis for the Group regulated insurance undertakings, VHL and VLL

### A.1.2 Name of the Supervisory Authority responsible for the financial supervision of the undertaking and group

DGEL is an undertaking of Discovery Limited, the ultimate insurance holding company, which does not have its head office in an EEA State but in the Republic of South Africa

Under Solvency II, the group supervisor of Discovery Limited is the PRA as the Republic of South Africa is not an equivalent country for Solvency II group supervision purposes. In the absence of equivalence, Discovery Limited is subject to full Solvency II group supervision or the Group can apply to the PRA to use another method. A waiver was granted by the PRA, effective 1 January 2019, modifying the PRA Rulebook on Group Supervision to use another method under which specified reporting is performed at the DGEL level of the group (DGEL being the topmost EEA undertaking).

Discovery Limited is also subject to group supervision by the Prudential Authority in South Africa . The Prudential Authority can be contacted at:

South African Reserve Bank  
P.O. Box 8432  
Pretoria  
South Africa  
0001

The supervisory authority of the Group is the PRA and they can be contacted at:

Prudential Regulation Authority  
Bank of England  
Threadneedle Street  
London  
EC2R 8AH

### A.1.3 Name and contact details of the external auditor of the undertaking

The independent auditors of DGEL are:

PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
7 More London Riverside  
London  
SE1 2RT

### A.1.4 Holders of qualifying holdings in the undertaking

The persons, to the knowledge of DGEL, who were direct and indirect holders of qualifying holdings in DGEL at any time during the reporting period and at the end of the financial year were):

- Discovery Limited - a limited company incorporated in the Republic of South Africa. As at the reporting date, Discovery Limited owned 100% of the shares of Discovery Group Europe Limited, and was able to exercise 100% of the voting power at any general meeting.

### A.1.5 Details of the undertaking's position within the legal structure of the group

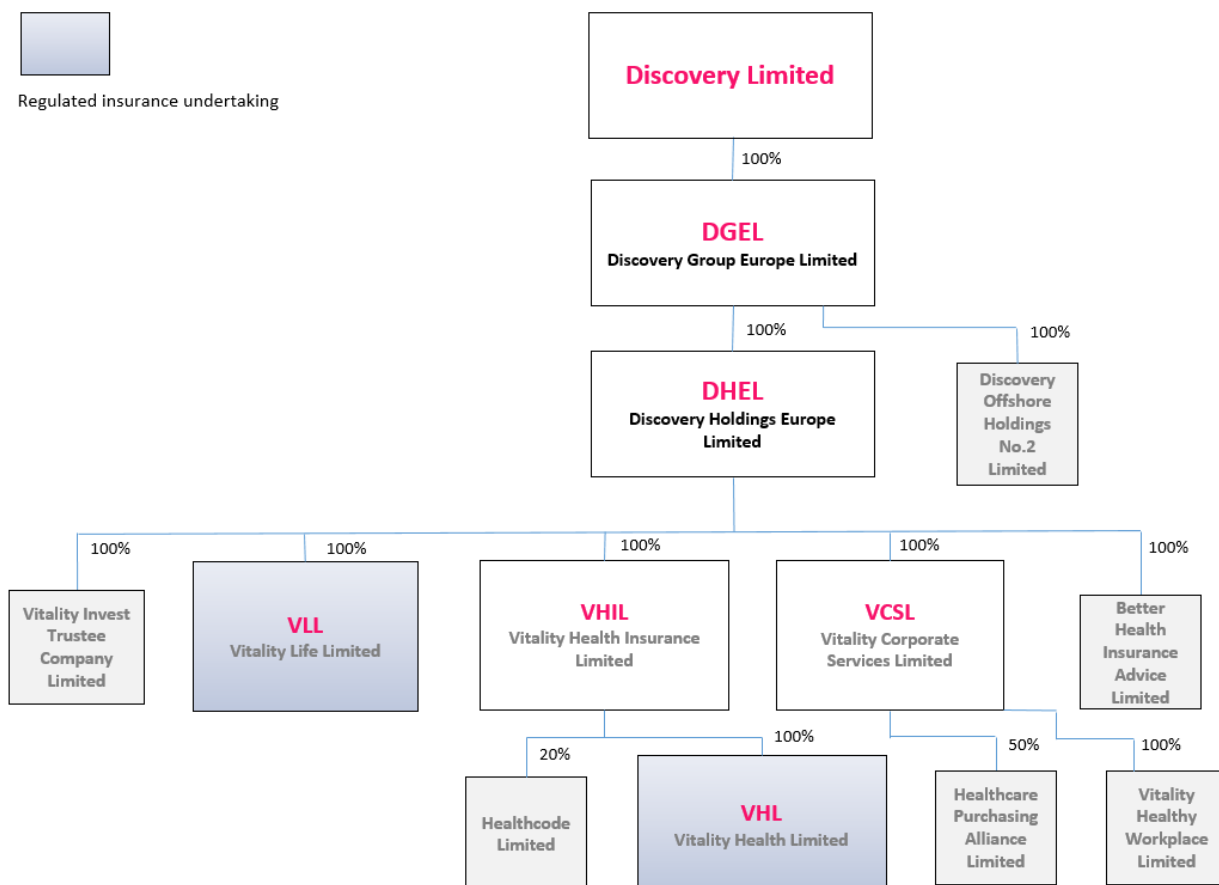
A list of related undertakings within the Group is shown below.

Name of related undertaking	Legal form	Country	Participating undertaking	Proportion of ownership interest held by the participating undertaking	Proportion of voting rights held by the participating undertaking
<b>Discovery Limited</b>	Limited by shares	South Africa			
<b>Discovery Group Europe Limited</b>	Limited by shares	United Kingdom	Discovery Limited	100%	100%
<b>Discovery Offshore Holdings No.2 Limited</b>	Limited by shares	United Kingdom	Discovery Group Europe Limited	100%	100%
<b>Discovery Holdings Europe Limited</b>	Limited by shares	United Kingdom	Discovery Group Europe Limited	100%	100%
<b>Vitality Invest Trustee Company Limited</b>	Limited by shares	United Kingdom	Discovery Holdings Europe Limited	100%	100%
<b>Better Health Insurance Advice Limited</b>	Limited by shares	United Kingdom	Discovery Holdings Europe Limited	100%	100%
<b>Vitality Life Limited</b>	Limited by shares	United Kingdom	Discovery Holdings Europe Limited	100%	100%
<b>Vitality Corporate Services Limited</b>	Limited by shares	United Kingdom	Discovery Holdings Europe Limited	100%	100%
<b>Vitality Health Insurance Limited</b>	Limited by shares	United Kingdom	Discovery Holdings Europe Limited	100%	100%
<b>Healthcode Limited</b>	Limited by shares	United Kingdom	Vitality Health Insurance Limited	20%	20%
<b>Vitality Health Limited</b>	Limited by shares	United Kingdom	Vitality Health Insurance Limited	100%	100%

## Discovery Group Europe Limited

<b>Healthcare Purchasing Alliance Limited</b>	Limited by shares	United Kingdom	Vitality Corporate Services Limited	50%	50%
<b>Vitality Healthy Workplace Limited</b>	Limited by shares	United Kingdom	Vitality Corporate Services Limited	100%	100%

The structure chart below explains the ownership and legal links between the Group, its ultimate parent undertaking, Discovery Limited and its related undertakings.



**Figure 1**

Discovery Limited is the ultimate parent company, incorporated in the Republic of South Africa.

DGEL is the topmost European entity and is a holding company for DHEL and also owns a dormant company called Discovery Offshore Holdings No.2 Limited.

DHEL, the holding company, owns two regulated insurance entities (VHL and VLL). It also owns a holding company (Vitality Health Insurance Limited ("VHIL")), a services company Vitality Corporate Services Limited ("VCSL"), a distributor (Better Health Insurance Advice Limited ("BHIA")) which is an appointed representative of VCSL, and Vitality Invest Trustee Company Limited ("VITCL").

While DHEL is recognised within the Group SCR and Group Own Funds, DHEL itself is not a regulated insurance entity and so is not directly subject to a capital requirement at an undertaking level. VCSL and BHIA similarly have no solvency capital requirements, although as VCSL is an intermediary it is required to hold a small amount of net assets. VHIL was de-regulated as an insurance entity on 15 May 2019 and hence also has no solvency capital requirements.

VCSL owns 50% of Healthcare Purchasing Alliance Limited (“HPA”), which is a joint venture between VitalityHealth and Aviva Health. It is not a regulated insurance entity and thus has no capital requirements. VCSL also owns 100% of Vitality Healthy Workplace Limited.

VCSL provides a number of services to both VitalityHealth and VitalityLife including;

- Paying for the cost of the Vitality programmes and other administration costs which are then recharged; and
- Holding all employment contracts and managing the payroll.
- Holding all outsourcing contracts.

#### **A.1.6 The undertaking's material lines of business and material geographical areas where it carries out business**

The Group underwrites insurance business through two of its subsidiary regulated insurance undertakings. VHL writes medical expenses insurance classified as Health Insurance not similar to Life (“Health Non-SLT”). VLL’s long-term protection business is classified into two Solvency II lines of business: Other Life Insurance (“Other Life”); and Health Insurance similar to Life (“Health SLT”). VLL’s unit linked business falls under: Index-linked and unit-linked insurance (“Unit-linked”).

All business is conducted in the United Kingdom.

#### **A.1.7 Any significant business or other events that have occurred over the reporting period that have had a material impact on the undertaking**

There were no distributions to shareholders in the reporting period

Shortly before the start of the period VLL launched a suite of long term saving and investment products under the trading name VitalityInvest. The proposition comprises of a stocks and shares ISA, Junior ISA and two retirement products (Self Invested Personal Pension and Income Drawdown). These are all structured as unit-linked insurance contracts. VitalityInvest utilises the Vitality Healthy Living programme and looks to address the challenges of an ageing population and concerns around the ability to fund retirement with increasing longevity. Through the use of healthy living discounts, investment and retirement boosters, customers will be encouraged to save sooner and for longer and to manage their health and income in retirement.

This was the first full year of trading for VitalityInvest and financial performance was behind management expectation but consistent with a start-up business looking to build a presence in a highly competitive market. Total premium income was £42.4m (2018: nil) but there was an overall reported loss in the period as anticipated. The continued investment in VitalityInvest during the year diluted the overall profitability of VLL in the year. VitalityInvest profits are linked to the size of the assets under management by VLL and so VitalityInvest is expected to continue to impact the overall profitability of VLL until such time as assets under management are of a large enough scale to generate management fees sufficient to meet VitalityInvest’s expenses.

In the prior year, the costs incurred in developing and launching the products and supporting system were included within ‘Other income and expenses’ in A.2. In the current year these costs are included in the line ‘Expense’ for the unit-linked line of business but, as noted above, the current scale and start up nature of VitalityInvest is such that they have impacted the profitability of VLL.

### A.1.8 Material differences between the scope of the group use for the consolidated financial statements and the scope for the consolidated data determined in accordance with Article 335 of the Delegated Regulation

DGEL does not publish consolidated financial statements as it has taken advantage of the exemption under Section 401 of the Companies Act 2006. A consolidated Group Statement of Financial Position ("Group SOFP") is produced under IFRS but not published. There are no differences between the scope of the Group used for the consolidated Group SOFP under IFRS and the scope for the consolidated data determined in accordance with Article 335 of the Delegated Regulation.

## A.2 UNDERWRITING PERFORMANCE

### Vitality Health Limited

The following table summarises the underwriting performance of the Group's Private Medical Insurance ("PMI") business which is underwritten by VHL and is classified as Medical expense insurance for Solvency II purposes:

Year ended 30 June	2019	2018	Change
	£'m	£'m	£'m
<b>Gross earned premium</b>	<b>460.1</b>	<b>431.1</b>	<b>29.0</b>
Reinsurance share of premium	(76.1)	(67.2)	(8.9)
Gross claims incurred	(253.6)	(228.9)	(24.7)
Reinsurance share of claims	59.1	54.5	4.6
Expenses	(155.6)	(163.3)	7.7
<b>IFRS underwriting result</b>	<b>33.9</b>	<b>26.2</b>	<b>7.7</b>
Investment and other Income	3.4	0.4	3.0
Subordinated loan interest	(0.9)	(1.1)	0.2
<b>IFRS profit before tax</b>	<b>36.4</b>	<b>25.5</b>	<b>10.9</b>

All medical expenses insurance business is underwritten in the UK.

VHL's underwriting performance experienced significant growth over the financial year where its IFRS profit before tax increased by £10.9m. The profitability improvement was driven by the increase in earned premium due to the increase in new business, combined with the reduction in expenses incurred in the year as well as the increase in investment income.

VHL has maintained its strong underwriting performance compared to last year, whilst seeing significant growth in both earned premiums (6.7%) and insured lives (12.4%) alongside improvements in the overall expenses incurred. In 2018 VHL saw higher project spend which has subsequently reduced in 2019.

It should be noted that the IFRS profits shown includes the benefit of FinRe and deferred acquisition costs ("DAC") used under IFRS to offset the impact of new business strain. The benefit of FinRe and DAC are not recognised under the Solvency II basis as noted under Section D.

### Vitality Life Limited

The table below shows VLL's premiums, claims and expenses split by SII lines of business as well as a reconciliation to the pre-tax IFRS profit as reported in VLL's financial statements:

£'m	Year ended 30 June 2019				Year ended 30 June 2018			
	Other Life	Health SLT	Unit-linked	Total	Other Life	Health SLT	Unit-linked	Total
Gross premiums	103.3	23.7	42.4	169.4	73.4	13.3	-	86.7
Reinsurers' share of premiums	(67.0)	(15.4)	-	(82.4)	(43.3)	(7.9)	-	(51.2)
Gross claims and withdrawals	(18.7)	(4.8)	(1.1)	(24.6)	(11.6)	(3.0)	-	(14.6)
Reinsurers' share of claims	10.2	2.3	-	12.5	6.8	1.5	-	8.3
Investment income on assets held to back unit-linked liabilities	-	-	1.8	1.8	-	-	-	-
Expenses	(158.2)	(36.3)	(19.5)	(214.0)	(149.3)	(32.6)	-	(181.9)
Reinsurance financing received	89.5	20.6	-	110.1	87.1	23.9	-	111.0
Movement in insurance contract reserves				29.8				69.7
Pre-tax underwriting performance				2.6				28.0
Other income and expenses				(1.7)				(14.9)
Pre-tax IFRS profit				0.9				13.1

All business is underwritten in the UK.

Pre-tax underwriting profit in the year ended 30 June 2019 was £2.6m (2018: £28.0m) while pre-tax IFRS profit including other income and expenses was £0.9m (2018: £13.1m).

The key driver for the fall in profits year on year was the continued investment into the VitalityInvest proposition as noted in section A.1.7. VitalityInvest profits are linked to the size of the assets under management by VLL and so VitalityInvest is expected to continue to impact the overall profitability of VLL until such time as assets under management are of a large enough scale to generate management fees sufficient to meet VitalityInvest's expenses.

VLL measures its financial performance separately for VitalityLife and VitalityInvest (VitalityLife comprising the 'Other Life' and 'Health SLT' lines of business in the table above, and VitalityInvest comprising the Unit-Linked line of business).

The financial performance relating to VitalityLife was in line with expectation and overall profitable. The in-force book of business grew substantially year on year with premium income increasing by 46% from £86.8m to £127.0m. The key drivers of the increase year on year was the sale of £67.7m (2018: £64.6m) of new business (measured as annual premium equivalent). Continued sales growth is as a result of continued product innovation and a strong distribution network. VLL only began writing business in January 2016 and so premiums are expected to continue to grow materially.

The financial performance relating to VitalityInvest was behind management expectation but consistent with a start-up business looking to build a presence in a highly competitive market. Total premium income was £42.4m but there was an overall strain on profitability as noted above. The key metric and driver of future profitability for VitalityInvest is assets under management on which VLL charges policyholders a management fee. During the year assets under management grew from £nil at 30 June 2018 to £42.9m at 30 June 2019.

VitalityLife continues to utilise reinsurance to limit its overall risk exposure as well as to reduce the volatility of its claims and hence underwriting performance. During the year the reinsurer's share of claims was 53% compared to 57% for the prior period. The lower reinsurers share was caused by a decrease in the average size of claims compared to the prior year and therefore a larger element of each claim being retained by VLL. The use of risk reinsurance is of particular importance since VLL only started underwriting policies on 1 January 2016 and hence the overall volume of business to date is small, increasing the likelihood of volatility.

VLL uses reinsurance financing to help offset the financial strain of writing new business, which is then repaid in future periods contingent on policyholders' premium payments. Income from reinsurance financing during the year was £110.1m (2018: £111.0m). Repayment of reinsurance financing in the year was £60.8m (2018: £38.5m), these repayments are

made by ceding premiums to the reinsurers and are therefore included in reinsurers' share of premiums in VLL's financial statements. VLL's insurance contract reserves allow for the expected future repayments of reinsurance financing received by VLL.

On an IFRS basis, the movement in insurance contract reserves (after allowing for the reinsurers' share) for protection contracts was £72.0m (2018: £69.7m). VLL's protection reserves are negative overall due to the nature and duration of its book of business. The change in the negative reserves therefore resulted in a £72.0m (2018: £69.7m) contribution to pre-tax IFRS profit. The movement in unit-linked liabilities in the year was £43.2m (2018: £ nil).

### A.3 INVESTMENT PERFORMANCE

#### A.3.1 Information on income and expenses arising from investments by asset class

The interest and gains on assets are included below for each asset class disclosed in the Group's SOFP. The asset classes disclosed in the Group's SOFP on which an investment return is generated are 'financial assets at fair value through profit and loss' and 'cash and cash equivalents'. The Group SOFP line item cash and cash equivalents includes deposits, cash and cash equivalents and collective investment undertakings, as these are highly liquid investments.

There are no material expenses in relation to cash and cash equivalents. The only fees incurred are on investments in financial assets at fair value through profit and loss.

Financial statement asset class	Gains/income on investments in the year to 30 June 2019	Gains/income on investments in the year to 30 June 2018
	£'m	£'m
Financial assets at fair value through profit and loss	2.4	0.7
Fair value gain on derivatives	7.0	1.3
Coupons earned on derivatives	4.5	4.0
Cash and cash equivalents	3.7	1.5
Deposits other than cash and cash equivalents	0.3	-
Loan interest	2.0	2.4
<b>Total</b>	<b>19.9</b>	<b>9.9</b>

Financial statement asset class	Expenses on investments in the year to 30 June 2019	Expenses on investments in the year to 30 June 2018
	£'m	£'m
Financial assets at fair value through profit and loss	-	(0.8)
<b>Total</b>	<b>-</b>	<b>(0.8)</b>

The fair value gain on derivatives was incurred on over-the-counter total return interest rate swap derivatives held by DHEL, which provide DHEL with the capital depreciation / appreciation and coupon payments on a basket of Gilts designed to closely match that of the FTSE Actuaries UK Conventional Gilts Over 15 Year Index. These derivatives are held by DHEL to economically hedge an exposure that the Group has to this index as a result of the VitalityLife policies underwritten by PAC.

All investment income and gains were recorded in the profit and loss of the Group.

The Group does not have any investments in securitisations.



## **A.4 PERFORMANCE OF OTHER ACTIVITIES**

### **A.4.1 Other material income and expenses**

Financing reinsurance is an important part of the VHL's strategy. Financing is obtained to partially offset the upfront cost of writing new business, and this financing is then repaid in future periods through ceded premiums and claims under quota share treaties. The amount of financing received in the year net of repayments of existing treaties and excluding fees payable was £27.7m compared to £21.8m in the prior year.

VHL purchased an office building and the land that the building is situated on in Stockport in December 2018 as an investment approved by the Board. All staff of VHL are employed by VCSL and the building is approximately 70% occupied by VCSL staff for the benefit of VHL with the remainder occupied by third party tenants. The property yielded rental income of £0.5m during the year and £0.1m was incurred in depreciation expense in respect of the portion of the asset that relates to the building.

There are no other material income and expenses to report in respect of VLL.

### **A.4.2 Leases**

The Group is not party to any material finance leases as either lessee or lessor. The Group is committed to several commercial non-cancellable leases of different terms in respect of its office properties. All leases are managed by VCSL. Additional information can be found in the VCSL statutory financial statements prepared under IFRS.

## **A.5 BUSINESS AND PERFORMANCE – ANY OTHER INFORMATION**

No other information.

## B SYSTEM OF GOVERNANCE

### B.1 GENERAL INFORMATION ON THE SYSTEM OF GOVERNANCE

#### B.1.1 Role and responsibilities of the Administrative, management or supervisory body and key functions

The principal activity of DGEL is that of an insurance holding company. The principal risks that DGEL faces is the profitability, valuation and continued success of its subsidiaries. To this extent, DGEL is represented, either as a member or an attendee, on all decision making bodies of its subsidiaries including the board of directors, actuarial committee, audit committee, risk committee and remuneration committee.

The DGEL Board is ultimately responsible for the management and oversight of DHEL. The DGEL Board has set up a Reporting Committee which reviews the Solvency II reporting and recommends the reporting to the DGEL Board for approval prior to submission to the regulator and publication. The DHEL Board is ultimately responsible for the oversight of the regulated insurance undertakings. The regulated insurance undertakings have their own respective board and board sub-committees which are responsible for the performance and strategy of those undertakings.

#### General information on the key functions

The Risk, Compliance and Internal Audit functions all operate across the regulated insurance undertakings and the Group non-insurance entities. The general information on the key functions is provided in section B.1.1 on page 19 of the VLL SFCR and page 16 of the VHL SFCR.

The system of governance is considered to be appropriate for the Group, taking into account the nature, scale and complexity of the risks inherent in the business.

#### B.1.2 Material changes in the system of governance that have taken place over the reporting period

DGEL was not subject to any director resignations or appointments during the year ended 30 June 2019.

Information on changes in the regulated insurance undertakings are included in section B.1.2 on page 24 of the VLL SFCR and page 21 of the VHL SFCR.

#### B.1.3 Remuneration policy for the administrative, management or supervisory body and employees

Three of the four directors of DGEL receive no remuneration in respect of their services provided to the Group. One non-executive director of DGEL is remunerated for their services to DGEL, DHEL, VHL and VLL. That remuneration is subject to the remuneration policies as set out in section B.1.3 on page 24 of the VLL SFCR and page 21 of the VHL SFCR.

##### B.1.3.1 Principles of the remuneration policy

The principles of the remuneration policy outlined in section B.1.3.1 on page 24 of the VLL SFCR and page 21 of the VHL SFCR apply across the Group.

##### B.1.3.2 Share options, shares or variable components of remuneration

The individual and collective performance criteria on which share options, shares or variable components of remuneration are awarded is the same as outlined in section B.1.3.2 on page 25 of the VLL SFCR and page 22 of the VHL SFCR.

#### **B.1.3.3 Supplementary pension or early retirement schemes for the members of the administrative, management or supervisory body and other key function holders**

The Group offers all staff the choice of making contributions into a defined contribution pension scheme, which the Group matches up to a limit.

The Group has no defined benefit pension liabilities.

#### **B.1.4 Material transactions during the reporting period with shareholders, with persons who exercise a significant influence on the undertaking, and with members of the administrative, management or supervisory body**

##### **Shareholders**

- DGEL issued £9.0m of ordinary share capital to Discovery Limited on 20 August 2018;
- DGEL issued £7.4m of ordinary share capital to Discovery Limited on 23 November 2018;
- DGEL issued £11.5m of ordinary share capital to Discovery Limited on 28 February 2019;
- DGEL issued £1.7m of ordinary share capital to Discovery Limited on 31 May 2019;
- DGEL issued £0.6m of ordinary share capital to Discovery Limited on 15 June 2019;
- Discovery Limited provided a Tier 2 subordinated loan to DGEL for £9.0m on 20 August 2018;
- Discovery Limited provided a Tier 2 subordinated loan to DGEL for £6.5m on 23 November 2018;
- Discovery Limited provided a Tier 2 subordinated loan to DGEL for £2.8m on 28 February 2019; and,
- Discovery Limited provided a Tier 2 subordinated loan to DGEL for £7.1m on 31 May 2019.

##### **Persons who exercise a significant influence on the Group**

There were no material transactions between the Group and persons who exercise a significant influence on the Group.

##### **Executive management and directors**

There were no material transactions between the Group and executive management and directors.

## **B.2 FIT AND PROPER REQUIREMENTS**

All employees of the regulated insurance undertakings in the Group have their employment contracts with Vitality Corporate Services Limited. The fit and proper requirements for the regulated insurance undertakings are documented in section B.2 on page 28 of the VLL SFCR and page 24 of the VHL SFCR.

## **B.3 RISK MANAGEMENT SYSTEM INCLUDING THE OWN RISK AND SOLVENCY ASSESSMENT**

### **B.3.1 Risk management system**

The risk management system in place across the Group has been described in section B.3.1 on page 29 of the VLL SFCR and page 25 of the VHL SFCR.

The Risk Function produces the Group Chief Risk Officer report every quarter. This report is designed to provide the DH&L Board, Risk and Audit Committees with sufficient oversight of the Enterprise Risk Management ("ERM") framework and risk exposures, focusing on the out of appetite and watch-list risks.

A description of the Own Risk and Solvency Assessment (“ORSA”) process for the regulated insurance undertakings is included in section B.3.1 of the regulated insurance undertakings’ SFCRs. The same process is adopted for the DGEL ORSA.

### **B.3.2 Implementation of risk management system**

The regulated insurance undertakings’ Boards are responsible for taking all decisions within those entities but delegate some of their decision making responsibilities to the respective Executive and Board sub-Committees which include the Risk, Audit, Technology, Actuarial and Remuneration Committees. The output of the risk management system is reviewed by the regulated insurance undertakings’ Boards as well as the DHEL Board. This is taken to the decision making committees by the Risk Function following their review. This process facilitates the integration of the risk management system in the decision making process within the regulated insurance undertakings and the Group.

The Group has not applied for a waiver to prepare a single document for own funds and solvency assessment.

### **B.3.3 ORSA process**

The ORSA process is governed by the ORSA policy. The approach to the ORSA is to integrate its requirements in the existing business processes and communicate the resultant analysis, recommendations and agreed actions at the relevant steps of the process. The ORSA report represents a summary of the process, and considers the relationship between the risk profile (identification and quantification, including emerging risks), risk appetite and strategy; strategic planning and budgeting; the overall projected solvency needs both on the regulatory and ‘own view’ bases consistent with the business strategy and risk profile; stress and scenario testing (including reverse stress tests) and therefore integrating the risk management processes outlined above including reporting and disclosure.

All these processes are used by the Board and management in the day-to-day decision making to ensure risk and capital management are aligned. The output from the various processes is reported to the Executive Committee, Risk Committee and the Board at various points in the year.

A full review of the Group’s own solvency assessment given the risk profile is performed and compared to the regulatory solvency assessment in order to determine whether additional solvency cover is required. The outcome of this assessment is recorded in the ORSA report and shared with the PRA.

The ORSA policy also sets out the roles and responsibilities of those preparing the ORSA and the governance that will be applied to approve the ORSA. In addition, it sets out the list of triggers that could result in an ‘out of cycle’ ORSA being produced as well as the processes and governance around the decision to produce an additional assessment. Further compliance with this policy is assessed at least annually.

## **B.4 INTERNAL CONTROL SYSTEM**

### **B.4.1 Internal control system**

A description of the internal control system is included in section B.4.1 on page 31 of the VLL SFCR and page 27 of the VHL SFCR, the application is consistent across the Group.

### **B.4.2 Implementation of the Compliance Function**

A description of the implementation of the Compliance function is included in section B.4.2 on page 32 of the VLL SFCR and page 28 of the VHL SFCR, the application is consistent across the Group.

## **B.5 INTERNAL AUDIT FUNCTION**

### **B.5.1 Implementation of the internal audit function**

The internal audit function operates across DHEL and its subsidiaries, and its implementation is as described in section B.5.1 on page 34 of the VLL SFCR and page 29 of the VHL SFCR.

### **B.5.2 Independence of the Internal Audit Function**

DHEL's Internal Audit function is managed by the Chief Internal Auditor who is an employee of the business, has no responsibility for any other function across the business and has a primary reporting line into the Chair of the Audit Committee, which is an independent Non-Executive Director. Internal audit have full access to all activities, documents, meetings and personnel necessary to carry out their duties.

## **B.6 ACTUARIAL FUNCTION**

Each regulated insurance undertaking within the Group provides for an Actuarial Function as required in the PRA Rulebook for Solvency II firms ("Rulebook"). The position of Chief Actuary (SMF20, under the Senior Managers Regime) in each case is held by an individual with a wealth of experience in the fields of the respective businesses. The role holders are Fellows of the Institute and Faculty of Actuaries and hold relevant Practising Certificates. Each has complied continuously with the specific professional obligations this requires, and is supported by Fellows and members of the Institute and Faculty of Actuaries, international actuaries with equivalent qualifications, as well as other technical professionals. Each has unrestricted access to the Chair of the Actuarial Committees of VLL and VHL (who is a Non-Executive Director of VHL, VCSL, VLL and DHEL). Each Actuarial Function produces a suite of written reports which are submitted to their respective Boards annually setting out the key tasks that have been undertaken by the function, their results, and any relevant recommendations.

## **B.7 OUTSOURCING**

A description of the outsourcing policy and the critical or important functions that have been outsourced were outlined in section B.7 on page 36 of the VLL SFCR and page 31 of the VHL SFCR.

## **B.8 SYSTEM AND GOVERNANCE – ADEQUACY OF SYSTEM**

The system of governance is considered to be appropriate for the Group, taking into account the nature, scale and complexity of the risks inherent in the Group.

## C RISK PROFILE

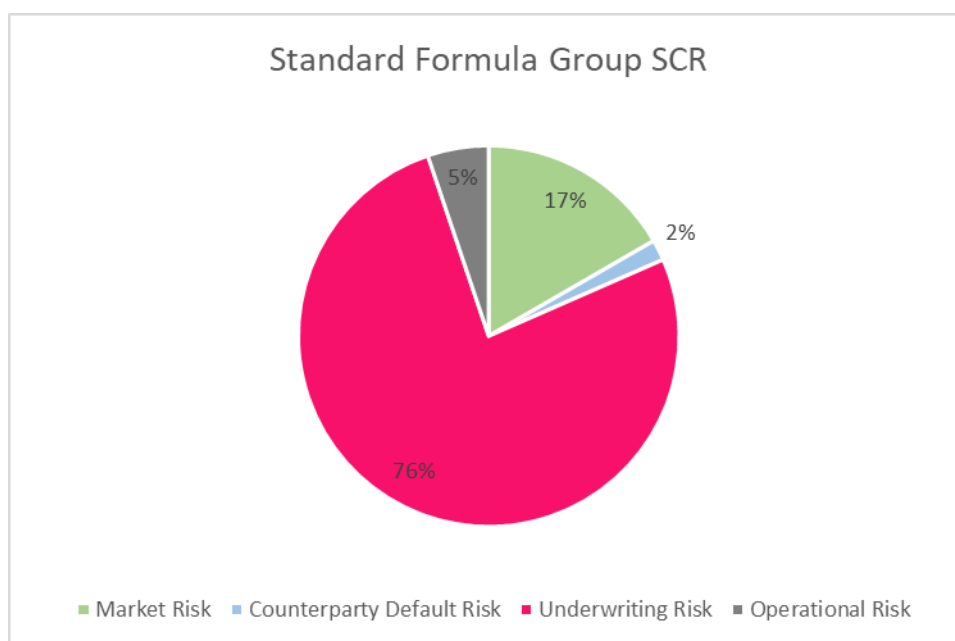
The principal risks that the Group faces are the profitability and continued success of its regulated insurance undertakings.

Underwriting risk is the largest risk measured by the standard formula Consolidated Group SCR and arises through the provision and administration of short term private medical insurance by VHL and of long term protection business (including life, serious illness and income protection cover) by VLL. The investment type business provided by VLL does not create any material underwriting risk. Additional capital for market risk arises at the Group level through exposure to gilts through a derivative contract: this hedges part of the interest rate risk DHEL is indirectly exposed to in regard to the cash flows arising from PAC with respect to the legacy business, but due to technical rules in Solvency II cannot be eliminated from the SCR. The long term nature of the protection business written in VLL means there is an exposure to changes in interest rates. Default risk as a component of the SCR is small.

Operational risk is the risk of loss arising from inadequate or failed internal processes, people, systems and/or external events. The Group operates an Enterprise Risk Management framework that sets out how all risks are identified, analysed, measured, reported and monitored.

The risk profile of the Group has not changed materially over the reporting period, aside from a movement towards long-term underwriting risks as VLL grows more quickly than VHL.

The distribution of its quantifiable risks at 30 June 2019, as reflected in the Group SCR before diversification benefits, is as follows:



The principal risks of VHL and VLL are described in detail in section C on page 38 of the VLL SFCR and page 34 of the VHL SFCR. The following sections provide additional information relevant to the Group.

### C.1 UNDERWRITING RISK

There is no additional underwriting risk exposure at the Group level. The underwriting risk exposure is within the regulated insurance undertakings and is described in section C.1 on page 40 of the VLL SFCR and page 33 of the VHL SFCR,

alongside details of how these risks are identified and measured, how concentrations of risk may occur, and how these risks are mitigated.

## **C.2 MARKET RISK**

### **C.2.1 Exposure**

Market risk exposures within the regulated insurance undertakings are described in section C.2.1 on page 41 of the VLL SFCR and page 35 of the VHL SFCR, alongside details of how these risks are identified and measured, how concentrations of risk may occur, and how these risks are mitigated. The principal risk relates to interest rate risk within VLL, due to the higher sensitivity of its negative technical provisions to interest rates relative to VLL's invested asset portfolio. Other market risk exposures arise in both VLL and VHL through their invested asset portfolios.

The main additional market risk exposures at the Group level arise from foreign currency risk, interest rate and market risk.

- Interest rate risk – the Group's financial instruments are invested in floating rate interest accounts. The sterling loans issued prior to 1 January 2019 fluctuate with 3 month GBP LIBOR. Loans issued after this date fluctuate with the Bank of England base rate.
- Foreign currency risk – DGEL conducts all of its operations in Pounds Sterling, however the Group has some exposure to South African Rand which exposes the Group to risks in respect of South African Rand fluctuations.
- Market risk - DGEL does not hold any securities that are traded on public exchanges. The Group has a significant long-term investment in DHEL. The directors of DGEL are actively involved in managing DHEL to ensure that the value of DGEL's interest is maximised.

DHEL is exposed to gilt yields through a total return swap ("TRS") which hedges part of the interest rate risk that DHEL is also indirectly exposed to in regard to the cash flows arising from PAC with respect to the legacy business.

Other than through its strategic participations the Group has no additional exposure to equity or property risk.

### **C.2.2 Risk mitigation**

The Group does not participate in any speculative, arbitrage or trading activities. The Group targets a minimum level of security, quality, profitability and availability in its investment activities. Expected returns are evaluated after considering any additional solvency capital required as a result of an investment.

### **C.2.3 Risk concentration**

DGEL has relatively small amounts of cash assets compared to the regulated insurance undertakings, therefore the concentration risk is immaterial. Across its regulated insurance undertakings, assets are held across a wide range of counterparties to reduce concentration risk. Refer to section C.2.3 on page 42 of the VLL SFCR and page 36 of the VHL SFCR for additional information.

## **C.3 CREDIT RISK**

### **C.3.1 Exposure**

There is very limited additional credit risk in the form of default, spread and concentration risk at the Group level. Credit risk arises principally from the risk of default by the institutions where the Group entities' assets are deposited and from loans to subsidiaries.



Credit risk exposures within the regulated insurance undertakings are described in section C.3.1 on page 42 of the VLL SFCR and page 36 of the VHL SFCR, alongside details of how these risks are identified and measured, how concentrations of risk may occur, and how these risks are mitigated.

### **C.3.2 Risk mitigation**

Credit ratings are used to assess credit risks. The Group does not routinely make its own assessment of credit risk of counterparties other than to use the ratings provided by rating agencies (though could potentially do so if it has reason to believe that the rating agencies ratings are inaccurate or out of date).

To mitigate the risk of banking counterparty default, banks are chosen following a thorough diligence exercise to select only highly reputable and creditworthy banks. No derivatives are employed to manage credit risk.

### **C.3.3 Risk concentration**

The Group avoids material credit risk concentrations by ensuring its deposits are split across more than one banking unit and reinsurance is split across multiple reinsurance counterparties to reduce single name exposure. In addition, counterparties are chosen such that they are highly reputable and creditworthy to further reduce credit risk exposure.

## **C.4 LIQUIDITY RISK**

### **C.4.1 Exposure**

Liquidity risk is the inherent risk that the Group is unable to realise investments and other assets in order to meet financial obligations as they fall due. There is a timing difference between the periodic settlement by PAC of loan repayments to DHEL and the daily settlement of margin against the TRS in DHEL. This presents a potential liquidity risk. Further, while DHEL typically receives incoming cash flows from PAC in respect of this loan, circumstances exist which could trigger a draw-down on the arrangement.

Liquidity risk exposures within the regulated insurance undertakings are described in section C.4.1 on page 43 of the VLL SFCR and page 36 of the VHL SFCR, alongside details of how these risks are identified and measured, how concentrations of risk may occur, and how these risks are mitigated.

### **C.4.2 Risk mitigation**

The Group maintains sufficient liquid assets to meet all anticipated commitments as they fall due. It also has access to short term funding if required to cover unexpected obligations arising. As part of the ORSA, Stress and Scenario testing assesses the liquidity risk under stressed conditions.

### **C.4.3 Risk concentration**

For DHEL in particular, the exposures described above with regards to the two sources of the TRS and PAC represent a concentration of liquidity risk. More widely, the Group as a whole avoids material liquidity risk concentrations by ensuring its invested assets are split across a number of counterparties, but also within each collective investment undertaking, the funds are invested across a number of liquid, short term counterparties.

### **C.4.4 Expected profit included in future premiums (“EPIFP”)**

The expected profit in future premiums is disclosed in section 4.4 on page 44 of the VLL SFCR and page 37 of the VHL SFCR, the inclusion at the Group is the addition of the solo undertaking amounts.

## C.5 OPERATIONAL RISK

### C.5.1 Exposure

The following measures are used to assess operational risks:

- Risk and control assessments – the Enterprise Risk Management (“ERM”) Framework requires all teams across the business to carry out a risk and control self-assessment which would highlight any operational risk issues that need to be taken into account when assessing the risk profile for the business;
- The Solvency Capital Requirement – the standard formula Solvency Capital Requirement includes an assessment and quantification of the operational risk exposure;
- The Group carries out operational risk scenario workshops to develop scenarios for each operational risk category. This involves estimating the severity and likelihood of each scenario based on the information captured in the Group’s risk register and input from subject matter experts in the business. Once captured, the operational risk profile is assessed quantitatively and taken into account in the Group’s own assessment of its solvency capital requirements. Operational risks are also assessed using qualitative techniques to understand the likelihood and impact of the risks materialising. The results of this assessment are recorded in the ORSA; and
- The operational risks that were assessed as being material over the period include:
  - Market Conduct – the risk that the Group’s decisions and behaviours lead to detriment or poor outcomes for members and / or the Group fails to maintain high standards of market integrity;
  - Technology – the risk associated with the use, ownership, operation, involvement, influence, adoption and development of technology within the Group. It consists of technology-related events and conditions that could potentially impact the business;
  - Fraud – the risk of financial crime and unlawful conduct impacting on the Group. It includes both internal and external fraud;
  - Outsourcing – the risk arising from the inability or unwillingness of an outsourcing service provider to discharge its contractual obligations; and from concentration with an individual outsourcing service provider (which exacerbates the former);
  - Compliance – the risk of not complying with laws, regulations, rules, related self-regulatory standards, Company standards and codes of conduct, as well as the failure to uphold the Group’s core values and codes; and
  - Change – the risk of failure to manage the change and / or deliver the change initiative / project within the agreed scope, budget and timelines;
  - People – the risk associated with inadequacies in human capital and the management of human resources, policies and processes resulting in the inability to attract, manage, motivate, develop and / or retain competent resources with concomitant negative impact on the achievement of strategic objectives;
  - Process and execution – The risk of loss due to failures in transaction processing or process management.

### C.5.2 Risk mitigation

All material operational risks which the Group is exposed to, are identified and recorded in the risk register. The risks are assessed and once any actions required to manage the risks have been agreed, the risks are reported to senior management, the Risk Committee and the relevant Board. The following list outlines the actions/techniques the Group uses to mitigate operational risks:

- Risk reduction – where possible, the Group takes action to reduce the impact of a risk. The required actions vary by risk;
- Risk removal – where risks are outside risk appetite and there are no commercially viable means of reducing the risk, the business may remove the risk;

- Risk transfer – the Group outsources a number of activities and in some cases the associated risks of carrying out those activities. Whilst the Group can outsource activities, it can't transfer responsibility and therefore manages its outsourcing relationships accordingly;
- Risk acceptance – where the Group has considered all other mitigation techniques and the risk remains out of appetite, it may proceed to accept the risk with the approval of the Risk Committee; and
- Reporting – the material operational risks which the Group is exposed to are identified and recorded in the risk register. The risks are assessed and once the actions required to manage the risks have been agreed, the risks are reported to Senior Management, the Risk Committee and the relevant Board.

### C.5.3 Risk Concentration

Operational risk is inherent within the Group. It is managed through the ERM framework and a number of workshops to identify the key sources of operational risk as well as the likelihood and impact. No material concentrations of operational risk have been identified by the business and there is ongoing monitoring of risks to ensure this remains the case.

## C.6 OTHER MATERIAL RISKS

The Risk Management process within the Group includes a review of both the current and emerging risk profile. At the Group level there are no additional risks over those identified in the regulated insurance undertakings. The most material are summarised below and discussed in more detail in section C.6 on page 46 of the VLL SFCR and page 38 of the VHL SFCR.

There are no other material risk concentrations to which the Group is exposed. No other material risks were identified through the sensitivity, scenario and stress tests described in Section C.7.1

### Future funding liquidity risk

VLL is a primary consumer of capital within the Group. The writing of future new business requires sufficient liquid resources in order to be able to pay new business commission and other acquisition costs. This type of liquidity risk will diminish over time as the business matures and the proportion of existing business becomes much larger compared to future new business. A key source of liquidity for the writing of new business is reinsurance based financing and there is the risk that the supply is reduced. Another key source of liquidity for the writing of new business are capital injections from its ultimate parent company, Discovery Limited. Risks to Discovery Limited's ability to provide appropriate financing could also affect VLL's ability to write future new business.

### "Brexit" risks

In 2016 the UK voted to leave the European Union but to date has not ratified the withdrawal agreement negotiated prior to the original exit date of 31 March. It remains uncertain when the outcome and the terms of the actual withdrawal will be set, as well as the future trading relationship with the EU. While the Group does not operate outside the UK, the ongoing uncertainty and lengthy negotiation processes may lead to a volatile market.

## C.7 RISK PROFILE – ANY OTHER INFORMATION

### C.7.1 Risk Sensitivity

The Group carries out stress and scenario testing as part of its risk management framework, which includes the ORSA. As part of the Group ORSA process, the stress and scenario testing includes assessing the projected solvency position under a number of adverse stresses and various scenarios relevant to the Group's risk profile. This process considers both the separate ('solo') impacts of the stresses and scenarios developed in each regulated insurance undertaking's

ORSA on the Group's solvency position and relevant combinations of these stresses and scenarios across all of the undertakings as well as any additional scenarios relevant to the non-insurance entities in the Group.

For the most material risks, the analysis indicated that the Group was able to withstand severe shocks without a breach of the SCR.

- Underwriting risks – the results of the analysis showed that the largest 'solo' impact on Group SCR cover was from a selective reduction in the lapse rate within VLL. This would have a material impact on group solvency levels though would not breach the Group SCR. VHL reported that the most material impact on its own SCR coverage was the loss ratio stress. However, the relative impact on Group SCR cover is less significant because of the relative size of VHL compared to VLL and as a result of diversification benefits between the two entities. Combined lapse and new business scenarios were considered. These also indicated that it would take far more adverse events to breach the Group SCR. The Group's overall underwriting risk profile was therefore assessed to be resilient to withstand severe shocks and is within the Board's risk appetite.
- Market risks – the low interest rate scenarios developed by VLL were tested on the Group solvency levels. The application of these scenarios have very minor impacts on VHL where it was reported that far more than a 1 in 200 year adverse variance to market or credit risks would be required to breach its own SCR. The Group position is therefore driven by the VLL position, and the analysis indicated that the Group solvency levels can withstand these shocks.
- Credit (counterparty default) risk – this is not a material risk for any of the regulated insurance undertakings of the Group and without any additional material exposures in the remaining group entities the Group can withstand shocks greater than 1 in 50 year adverse events.

There is a degree of inherent absorbency in the Group Own Funds since surplus capital to meet the capital coverage risk appetites of its regulated insurance undertakings is held within those entities, and there are large diversification benefits between the insurance risks across these companies. Also, the 'capping' of the negative technical provisions arising in VLL towards their eligibility in Group Own Funds means that only sufficiently large reductions in their value have an impact on Group solvency levels.

As part of the Group ORSA process, stress and scenario testing was conducted to assess the settlement timing risk discussed in section C.4.1 above. The testing demonstrated that the Group maintains sufficient liquid resources to withstand severe short-term liquidity shocks with sufficient time available to seek additional funding or take other management actions.

Reverse stress testing was also used to determine what combinations of factors might lead to a breach of the Group SCR.

### **C.7.2 Prudent Person Principle**

The Group and its regulated insurance undertakings ensures that its assets are invested in accordance with the Prudent Person Principle set out in the Solvency II Directive. It only invests in assets whose risks it can properly identify, manage, control and report and appropriately taken into account in the Group's overall solvency needs assessment which is documented in its ORSA report.

The Boards are responsible for setting the overall Risk Appetite and Financial Risk Policy which covers market, credit and liquidity risk.

The short term high quality liquid investment holdings are a consequence of the investment assets being prudently invested, taking into account the liquidity requirements of the business and the nature and timing of the insurance liabilities within the regulated insurance undertakings.

The Group does not invest in derivative instruments for investment income purposes. The collective investment undertakings held by the regulated insurance undertakings may from time-to-time purchase limited amounts of derivatives to contribute to a reduction of risks or facilitate efficient portfolio management.

All of the Group's financial assets relate to counterparties that are subject to a regulated financial market and investment in liquidity funds is split between providers to provide diversification of fund management.

Throughout the reporting period, the Group did not make use of special purpose vehicles for the purpose of transferring risk.

# D VALUATION FOR SOLVENCY PURPOSES

## D.1 ASSETS

### D.1.1 Solvency II valuation for each material class of asset and differences in valuation between IFRS and Solvency II

The table below sets out the valuation and classification of assets for the purposes of Solvency II and the statutory account value:

Assets (£'m)	SAV - IFRS	Valuation Difference	Solvency II Value	Section reference
Goodwill	123.7	(123.7)	-	D.1.1.1
Deferred acquisition costs	39.5	(39.5)	-	D.1.1.2
Intangible assets	52.3	(52.3)	-	D.1.1.3
Deferred tax assets	20.9	8.8	29.7	D.1.1.4
Property, plant and equipment	15.4	-	15.4	D.1.1.5
Investments	218.8	(2.3)	216.5	D.1.1.6
Assets held for index-linked and unit-linked contracts	43.0	-	43.0	D.1.1.7
Loans and mortgages	29.7	-	29.7	D.1.1.8
Reinsurance recoverables	(242.6)	(130.9)	(373.5)	D.1.1.9
Insurance and intermediaries receivables	321.7	(293.8)	27.9	D.1.1.10
Reinsurance receivables	154.7	(154.2)	0.5	D.1.1.11
Receivables (trade, not insurance)	27.8	(16.8)	11.0	D.1.1.12
Cash and cash equivalents	54.8	-	54.8	D.1.1.13
Any other assets, not elsewhere shown	8.7	-	8.7	D.1.1.14
<b>Total assets</b>	<b>868.4</b>	<b>(804.7)</b>	<b>63.7</b>	

#### D.1.1.1 Goodwill

The Group recognises goodwill in respect of acquisitions in the UK, such as the acquisition of Standard Life Healthcare Limited in 2010 which was later rebranded to Vitality Health Insurance Limited. This asset is not permissible under SII and is therefore valued at nil.

#### D.1.1.2 Deferred acquisition costs ("DAC")

DAC is recognised by VHL and represents the expenses related to the acquisition of new insurance business. Under IFRS, the asset allows the deferral of the acquisition costs to the extent that they are expected to be covered by future profits from the unearned premiums on these contracts. This asset is not permissible under SII and is therefore valued at nil.

#### D.1.1.3 Intangible assets

Under Solvency II only those intangible assets that can be sold separately and where it can be demonstrated, that there is a value for the same or similar assets in an active market can be recognised. Based on the Group's assessment, the intangible assets recognised under IFRS are not deemed to meet the criteria and so have a nil valuation under Solvency II.

#### **D.1.1.4 Deferred tax assets (“DTA”)**

The Solvency II value of the Group deferred tax asset of £29.7m as at 30 June 2019 is split by undertaking as follows:

- £21.2m – VHL
- £7.2m – VLL
- £0.2m – VHIL
- £1.1m – VCSL

For a description of the valuation of the deferred tax asset for VHL and VLL, please refer to their respective SFCRs.

The deferred tax assets of VHIL and VCSL are recognised on timing differences between the tax base of assets and liabilities and the IFRS/Solvency II valuation of assets and liabilities. The valuation method used is as prescribed in Article 15 of the Delegated Regulation.

The only differences between the Solvency II valuation and the IFRS valuation of the deferred tax asset relate to VHL and VLL, details of which can be found in section D.1.1.6 on page 51 of the VLL SFCR and section D.1.1.2 on page 42 of the VHL SFCR.

#### **D.1.1.5 Property, plant & equipment**

Property, plant & equipment is recognised at the IFRS carrying value, based on amortised cost. This is considered to be materially the same as fair value. There are no differences between the Solvency II valuation and the IFRS valuation of property, plant & equipment held for own use.

During the year VHL purchased an office building and the land that the building is situated on in Stockport. VCSL is the principal tenant of the building with the remainder of the tenants being third party. The property is valued equivalently to a fair value and at 30 June 2019 the value of this property is £9.7m.

#### **D.1.1.6 Investments**

Investments are made up of a combination of holdings in related undertakings, bonds, collective investments undertakings, derivatives and deposits other than cash equivalents.

The value of the Group’s investments is equal to the sum of the investments arising in VHL, VLL and DHEL. For a description of the valuation of the investments arising in VHL and VLL please refer to section D.1.1.1 on page 50 of the VLL SFCR and section D.1.1.3 on page 42 of the VHL SFCR for more detail.

The investment arising in DHEL is a derivative asset of £8.0m. As at 30 June 2019 DHEL was party to one open derivative contract with a notional derivative value of £129.9m, which does not qualify for hedge accounting under IFRS. The asset at 30 June 2019 of £8.0m represents fair value and is based on market valuations provided by the investment manager. There are no differences between the valuation of the derivatives under IFRS and Solvency II.

#### **D.1.1.7 Assets held for index-linked and unit-linked contracts**

These assets represent the amount held by VLL to back the policyholder liabilities relating to the unit-linked insurance contracts sold by VitalityInvest. For SII, all assets and liabilities relating to index-linked and unit-linked contracts are reported in a single line item within ‘assets held for index-linked and unit-linked contracts’ and therefore this number is net of non-technical liabilities held in relation to this unit-linked contracts. The total IFRS value of these liabilities is £43.0m. The material element of these assets relates to £38.5m held in a range of investment funds. The allocation of assets into the funds is directly matched with units chosen by the policyholders when purchasing (or servicing) their unit-linked policy. These assets are measured using a mixture of amortised cost (which equates to fair value) and fair value depending on



their nature and IFRS classification. The valuation is based on independent fund manager valuation reports that are derived from market prices or statements provided by VLL's bankers.

#### **D.1.1.8 Loans and mortgages**

Loans and mortgages of £29.7m is made up of a single loan to PAC, which funds the business written on the PAC licence. This loan is recognised at amortised cost which approximates fair value. There are no differences between the Solvency II valuation and the IFRS valuation of loans and mortgages.

#### **D.1.1.9 Reinsurance recoverables**

The value of the Group's reinsurance recoverables is equal to the sum of the reinsurance recoverables arising in VHL and VLL, of £6.1m and (£379.6m) respectively.

#### **VHL reinsurance recoverable**

The VHL reinsurance recoverables relate mainly to the cash and cashless FinRe taken out by VHL and consists of a liability for the reinsurance payables within the contract boundary of the premium technical provision ("PTP") and an asset for the reinsurance recoverables within the claims technical provision ("CTP"). These had values of negative £0.1m and positive £5.7m respectively, giving a net positive reinsurance recoverable of £5.6m. The remaining £0.5m is held as a reinsurance recoverable asset for the reinsurer's share of a legacy book of business.

The FinRe contracts taken out by VHL are structured for IFRS purposes. Under SII, the overall best estimate valuation of future income and outgo (excluding fees to the reinsurer) holds a nil value. This valuation is deemed consistent with the SII principle in the PRA Rulebook for Solvency II firms. Per Article 2.1(2) of the Valuation section of the Rulebook, liabilities should be valued "*at the amount for which they could be transferred, or settled, between knowledgeable willing parties in an arm's length transaction.*"

The SII valuation of the reinsurance recoverables differs to the financial statements as IFRS sets the financial reinsurance amount as the total of gross written premium and insurance premium tax up to the contract boundary for all policies. Under Solvency II, the future premium collections are included under the PTP in technical provisions (R0560) and the actual due premiums outstanding are included in insurance and intermediaries receivable (R0360). Under both valuations, an amount equal to the respective values are set in the reinsurance payables in Section D.3.1.3, given that the FinRe contract expects all past / future receivables and payables from the reinsurer to result in a net zero cash flow.

During the year VHL entered into two new financial reinsurance contracts, both of which are with existing providers. The valuation of the FinRe contract is valued at nil given the expectation that the contracts provide no tangible future cash flows except under extreme adverse scenarios. The fees payable to the reinsurer are added into the premium technical provisions expense basis.

#### **VLL reinsurance recoverable**

VLL reinsures mortality and morbidity risk on a quota share basis with a maximum retention per life and is split among a number of different reinsurance counterparties depending on the type of cover. VLL also has reinsurance financing where there is risk transfer since repayments are contingent on policyholders' future premium payments. The reinsurance recoverables are the excess of the reinsurance recoveries over the reinsurance premiums payable.

Total reinsurance recoverables at 30 June 2019 were (£379.6m). The recoverables are negative predominantly due to the expected repayments in respect of the new business reinsurance financing received to date.

The differences between the IFRS and Solvency II valuation are due to the different bases. Please refer to section D.1.1.7 on page 51 of the VLL SFCR for further detail.

#### **D.1.1.10 Insurance and intermediaries receivables**

The value of the Group's insurance and intermediaries receivables is equal to the sum of the insurance and intermediaries receivables arising in VHL and VLL.

##### **VHL insurance and intermediaries receivables**

VHL insurance and intermediaries receivables are £15.9m under Solvency II, the majority of which consists of premiums outstanding from policyholders. This balance is valued using a look through of IFRS outstanding premiums. Where outstanding premiums relate to future premium collection dates these are included in the PTP. Where the premium collection date falls before the reporting date, but the cash has not been received at the reporting date, this amount falls in premiums outstanding. Systems reports are used as the basis for this amount, and it is further tested by evaluating a sample of policies. The assumptions and judgments behind the calculation are therefore limited and reliance is placed on the accuracy of the audited financial statement value.

The insurance and intermediaries receivables valuation differs to the financial statements as under IFRS this includes the expected future premiums. Under Solvency II this is re-categorised under technical provisions in Section D.2.

##### **VLL insurance and intermediaries receivables**

VLL insurance and intermediaries receivable balances represent premiums owed by policyholders and commission clawback due from intermediaries that are past due. These receivables are measured at amortised cost less impairment provision and this is a reasonable proxy for the fair value for Solvency II valuation given the short-term nature of these assets. As these receivables are past due an impairment provision is held where recoverability is uncertain. The valuation of insurance and intermediaries receivables in VLL's financial statements is the same as for Solvency II.

#### **D.1.1.11 Reinsurance receivables**

The value of the Group's reinsurance receivables is equal to the sum of the reinsurance receivables arising in VHL and VLL.

##### **VHL reinsurance receivables**

Solvency II value of reinsurance receivables is nil. The difference to the financial statements of £154.2m relates to the cashless FinRe balance that is recognised under IFRS, but not under Solvency II.

##### **VLL reinsurance receivables**

VLL reinsurance receivables represent amounts past due from reinsurance providers in respect of settled claims and funding due from but not yet received from reinsurers. The amounts relate to reinsurance agreements in force at the reporting date. Where there is a contractual right of offset with each reinsurance provider then reinsurance receivables and reinsurance payables have been recorded on a net basis. These receivables are valued at fair value and due to the short-term nature of the receivables no adjustments to valuation are required. The amounts receivable are calculated in accordance with reinsurance agreements; no estimation methods, adjustments for future value or valuation judgements are required for these balances. The value of reinsurance receivables in VLL's financial statements is the same as for Solvency II.

#### **D.1.1.12 Receivables (trade, not insurance)**

Receivables (trade, not insurance) are recognised at fair value. The difference between the Solvency II and IFRS valuations relates to prepayments, which are given a nil value under Solvency II unless the prepayments are transferrable to another party.

**D.1.1.13 Cash and cash equivalent**

Cash and cash equivalents are held in UK and South African bank accounts. The UK bank accounts are all held in GBP; no estimation methods, adjustments for future value or valuation judgements are required for these balances. The monies held in a South African bank account are denominated in ZAR, translated into pounds sterling using the prevailing GBP/ZAR exchange rate at the reporting date.

Cash and cash equivalents are valued at fair value by the relevant financial institution, and the Group receives monthly statements at the period end to confirm the balances held.

**D.1.1.14 Any other assets, not elsewhere shown**

The value of the Group's other assets, not elsewhere shown, is equal to the other assets, not elsewhere shown, arising in VLL and VCSL.

The balance in VLL represents amounts receivable from reinsurers on notified customer claims disclosed in "provisions, other than technical provisions". The amounts relate to reinsurance agreements in force at the reporting date. These receivables are valued at fair value and due to the short-term nature of the receivables no adjustments to their valuation are required. The amounts receivable are calculated in accordance with reinsurance agreements; no estimation methods, adjustments for future value or valuation judgements are required for these balances. The value of reinsurance receivables in VLL's financial statements is the same as for Solvency II.

The balance in VCSL represents inventory, which consists of vouchers bought in bulk to be sold to members as part of the wellness benefit program. Inventory is stated at the lower of cost or net realisable value. Net realisable value is the value of the voucher purchased. The value of inventory in VCSL's financial statements is the same as for Solvency II.

**D.2 TECHNICAL PROVISIONS**

The value of the Group's technical provisions are equal to the sum of the technical provisions arising in each of its regulated insurance undertakings. No reassessment of the technical provisions of these companies is made at the Group level, and no additional technical provisions arise from other companies within the Group. These are shown in the table below.

£'m	VLL Other Life	VLL Health SLT	VLL IL & UL	VHL Health NSLT	TOTAL
Gross IFRS Insurance contract liabilities	(476.6)	(104.6)	43.2	362.6	(175.4)
Adjustments for Solvency II	(81.3)	(126.3)	(0.6)	(349.0)	(557.2)
<b>Gross BEL</b>	<b>(557.9)</b>	<b>(230.9)</b>	<b>42.6</b>	<b>13.6</b>	<b>(732.6)</b>
Add risk margin	120.8	42.7	0.2	5.9	169.6
<b>Technical Provisions</b>	<b>(437.1)</b>	<b>(188.2)</b>	<b>42.8</b>	<b>19.5</b>	<b>(563.0)</b>

For a description of the assumptions and methodologies used to determine the technical provisions (including recoverables from reinsurance contracts) for each material Solvency II line of business, any material changes in these assumptions and methodologies, the uncertainty that is associated with their respective valuations and the differences between the Solvency II valuation and local GAAP/IFRS valuations, please refer to section D.2 on page 52 of the VLL SFCR and page 44 of the VHL SFCR.

The Group does not use the matching adjustment nor the volatility adjustment, nor are transitional measures for technical provisions applied.

## D.3 OTHER LIABILITIES

### D.3.1 Solvency II valuation for each material class of other liabilities and differences in valuation between IFRS and Solvency II

The table below sets out the valuation and classification of liabilities for the purposes of Solvency II and the statutory account value:

Other liabilities (£'m)	SAV - IFRS	Valuation Difference	Solvency II Value	Section reference
Provisions other than technical provisions	14.4	-	14.4	D.3.1.1
Insurance and intermediaries payables	9.2	(0.2)	9.0	D.3.1.2
Reinsurance payables	78.6	(57.7)	20.9	D.3.1.3
Payables (trade, not insurance)	97.1	5.3	102.4	D.3.1.4
Subordinated liabilities	160.9	-	160.9	D.3.1.5
Any other liabilities, not elsewhere shown	2.1	-	2.1	D.3.1.6

#### D.3.1.1 Provisions other than technical provisions

Provisions, other than technical provisions represents the balance of claims that have been reported to VLL but not yet been paid to policyholders. The claims outstanding are valued at fair value and therefore the Solvency II valuation meets Article 10(4) of the Delegated Regulation. The inputs to valuation of a claim are claims reports from policyholders and relevant approval from designated employees of VLL. The valuation of this liability for Solvency II is the same as under IFRS.

#### D.3.1.2 Insurance & intermediaries payables

The value of the Group's insurance & intermediaries payables is equal to the sum of the insurance & intermediaries payables arising in VHL and VLL.

##### VHL insurance & intermediaries payables

VHL insurance & intermediaries payable consists of claims outstanding and intermediaries' payables and at the reporting date had a solvency valuation of £3.4m. The material portion of this balance, which will be analysed here, is the claims outstanding amount of £2.9m.

The claims outstanding amounts are valued at fair value and therefore the valuation is deemed consistent with Solvency II principles and meets Article 10(4) of the Delegated Regulation. No adjustment is made for the Solvency II valuation as the inputs are claims reports and approvals from employees. There is little future uncertainty of the economic outflow as the amount is paid within a month of the claim being authorised and as such the liability is not included in technical provisions and not discounted. From experience, when claims are paid the amount does not differ materially to the original valuation.

##### VLL insurance & intermediaries payables

VLL insurance and intermediary payables primarily relate to commission amounts payable to insurance brokers and intermediaries that are past due. This balance is calculated in accordance with the terms and conditions of the contract with the individual broker or intermediary – no adjustments or judgements are made for valuation purposes. There is a high degree of certainty over the economic outflow due to the relatively short timeframe between the commission liabilities arising and the broker or intermediary receiving payment from VLL. The valuation of this liability for Solvency II is the same as for IFRS.

### D.3.1.3 Reinsurance payables

The value of the Group's reinsurance payables is equal to the sum of the reinsurance payables arising in VHL and VLL.

#### VHL reinsurance payables

The FinRe contracts taken out by VHL are structured for IFRS purposes. Under Solvency II, the overall best estimate valuation of future income and outgo (excluding expenses / fees to the reinsurer) holds a nil value. This valuation is deemed consistent with the SII principle in the PRA Rulebook for Solvency II firms. Per Article 2.1(2) of the Valuation section of the Rulebook liabilities should be valued *"at the amount for which they could be transferred, or settled, between knowledgeable willing parties in an arm's length transaction."*

The balance owed by VHL to reinsurers at the end of the reporting period was £6.1m as shown in line 'Reinsurance payables' in the Solvency II balance sheet. £5.6m of this is related to the corresponding asset set up for the reinsurance recoverables (D.1.1.9) and is valued in line with methodology specified under D.1.1.11 to reflect the nil valuation / cash flow position of the FinRe contracts.

#### VLL reinsurance payables

VLL reinsurance payables are in respect of reinsurance agreements that were in force at the reporting date and relate to reinsurance premiums payable and excess funding advanced from reinsurers but not yet repaid by VLL to the reinsurer. The amounts payable are calculated in accordance with reinsurance agreements; no estimation methods, adjustments for future value or valuation judgements are required for these balances. Where there is a contractual right of offset with each reinsurance provider then reinsurance receivables and reinsurance payables have been recorded on a net basis. The timing of expected economic outflows to settle the liability with each reinsurer is contractually based, and in the normal course of business, is within three months of the reporting date.

### D.3.1.4 Payables (trade, not insurance)

Payables (trade, not insurance) include accrued expenses payable to third party services providers, insurance premium tax, and loan liabilities. Payables are valued at fair value.

The £5.3m valuation difference between IFRS and Solvency II relates to a liability representing the negative net Solvency II assets of BHIA and VHVL, which are both recognised under the adjusted equity method.

### D.3.1.5 Subordinated liabilities

Under IFRS, subordinated debt is valued either on an amortised cost basis or at nominal value. Under Solvency II, subordinated debt is valued on a fair value basis, with changes in own credit standing removed for subsequent measurement. A discounted cash flow model using the risk-free rate plus initial credit spread relevant to the subordinated debt has been used to assess the fair value.

The interest rate payable on the loan has both a fixed and variable element. The fixed element includes an allowance for the Group's own credit standing and the variable element is designed to reflect changes in risk-free interest rates. Changes in interest rates between the dates the loans were issued and the reporting date of 30 June 2019 did not result in a material change in the fair value of the loans. As a result, there were no material differences between the IFRS valuation and Solvency II valuation of these loans at 30 June 2019.

Subordinated liabilities totaling £160.9m are made up of:

- A subordinated loan subject to transitional arrangements from Discovery Limited to DGEL with a balance of £14.0m as at 30 June 2019, accruing interest at 3 month GBP LIBOR plus 4%.

- A subordinated loan subject to transitional arrangements from Discovery Limited to DGEL, with a balance of £22.3m at 30 June 2019, accruing interest at 3 month ZAR Johannesburg Interbank Agreed Rate plus 2%.
- A subordinated loan of £23.5m owed by DHEL to another Discovery company, issued on 30 June 2016, repayable on 1 July 2026 with the earliest breakpoint being 1 July 2021, and accruing interest at 3 month GBP LIBOR plus 3.65%.
- A subordinated loan of £26.0m owed by DHEL to another Discovery company, issued on 31 October 2016, repayable on 1 November 2026 with the earliest breakpoint being 1 November 2021, and accruing interest at 3 month GBP LIBOR plus 3.65%.
- A subordinated loan of £8.5m owed by DGEL to another Discovery company, issued on 31 December 2016, repayable on 1 January 2027 with the earliest breakpoint being 1 January 2022, and accruing interest at 3 month GBP LIBOR plus 3.65%.
- A subordinated loan of £24.7m owed by DGEL to Discovery Limited, issued on 31 March 2017, repayable on 1 April 2027 with the earliest breakpoint being 1 April 2022, and accruing interest at 3 month GBP LIBOR plus 6%.
- A subordinated loan of £6.0m owed by DGEL to Discovery Limited, issued on 31 October 2017, repayable on 1 November 2027 with the earliest breakpoint being 1 November 2022, and accruing interest at 3 month GBP LIBOR plus 6%.
- A subordinated loan of £10.5m owed by DGEL to Discovery Limited, issued on 31 May 2018, repayable on 1 June 2028 with the earliest breakpoint being 1 June 2023, and accruing interest at 3 month GBP LIBOR plus 6%.
- A subordinated loan of £9.0m owed by DGEL to Discovery Limited, issued on 20 August 2018, repayable on 20 August 2028 with the earliest breakpoint being 21 August 2023, and accruing interest at 3 month GBP LIBOR plus 6%.
- A subordinated loan of £6.5m owed by DGEL to Discovery Limited, issued on 23 November 2018, repayable on 24 November 2028 with the earliest breakpoint being 24 November 2023, and accruing interest at 3 month GBP LIBOR plus 6%.
- A subordinated loan of £2.8m owed by DGEL to Discovery Limited, issued on 28 February 2019, repayable on 1 March 2029 with the earliest breakpoint being 1 March 2024, and accruing interest at the Bank of England base rate plus 6.15%.
- A subordinated loan of £7.1m owed by DGEL to Discovery Limited, issued on 31 May 2019, repayable on 1 June 2029 with the earliest breakpoint being 1 June 2024, and accruing interest at the Bank of England base rate plus 6.15%.

#### **D.3.1.6 Any other liabilities, not elsewhere shown**

The value of the Group's other liabilities, not elsewhere shown, is equal to the other liabilities, not elsewhere shown, arising in VLL and VCSL.

The balance in VLL represents premiums paid by policyholders in advance of their coverage date for example where a policyholder chooses to pay one years' premiums in advance rather than 12 monthly payments. If the related policy lapses then VLL would need to return any premium held in excess of the period insurance coverage has been provided back to the policyholder and therefore these amounts are not considered past due. The value of this liability for Solvency II is the same as for IFRS.

The balance in VCSL represents deferred revenue, recognised in accordance with IFRS 15. The value of this liability for Solvency II is the same as for IFRS.

## **D.4 ALTERNATIVE METHODS OF VALUATION**

Other than where specified in sections D.1, D.2 & D.3 above, no alternative methods of valuation are used.

## **D.5 VALUATION FOR SOLVENCY PURPOSES – ANY OTHER INFORMATION**

There are no material differences between the bases, methods and main assumptions used at the group level for the valuation for solvency purposes of the group's assets, technical provisions and other liabilities from those used by any solo undertakings in the group.



# E CAPITAL MANAGEMENT

## E.1 OWN FUNDS

### E.1.1 Objectives, policies and processes for managing own funds

The objective of own funds management is to maintain, at all times, sufficient own funds to cover the Group SCR and Group MCR with an appropriate buffer. The majority of surplus capital in the Group is held in the regulated insurance undertakings. As a result, some of that surplus held in the regulated insurance undertakings are restricted from contributing to Group solvency and if such restriction was not applied Group SCR cover would be even higher. The available own funds should be of sufficient quality to meet the eligibility requirements in Article 82 of the Delegated Regulation. The Group holds regular meetings of senior management, which are at least quarterly, in which the ratio of eligible own funds over Group SCR and Group MCR are reviewed. The committees that review solvency are described in more detail in section B.1.1 General Information on the System of Governance, and responsibility ultimately rests with the Group's Boards. As part of own funds management, the Group prepares ongoing annual solvency projections and reviews the structure of own funds and future requirements. The business plan contains a five year projection of funding requirements and this helps focus actions for future funding. There were no material changes in the objectives, policies and processes employed by the Group for managing its own funds.

The following basic own-fund items are deemed to substantially possess the characteristics set out in Article 3.5(1) and (2) of the Own Funds section of the Rulebook. Per Article 69 of the Delegated Regulation they take into consideration the features set out in Article 3.6 of the Own Funds section of the Rulebook when determining the tier of own funds in to which the basic own fund items fall.

### E.1.2 Own funds classified by tiers

An analysis of own funds at 30 June 2019 and analysis of change from 30 June 2018 is shown below:

Year ended 30 June 2019	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3	Total
	£'m	£'m	£'m	£'m	£'m
Ordinary share capital	732.7	-	-	-	732.7
Subordinated debt available at group level	-	-	111.4	-	111.4
Reconciliation reserve	(489.6)	-	-	-	(489.6)
Net deferred tax assets available at group level	-	-	-	22.4	22.4
<b>Total available own funds to meet Group SCR</b>	<b>243.1</b>	<b>-</b>	<b>111.4</b>	<b>22.4</b>	<b>376.9</b>
Less: Restrictions on eligible own funds to meet Group SCR	-	-	-	-	-
<b>Total eligible own funds to meet Group SCR</b>	<b>243.1</b>	<b>-</b>	<b>111.4</b>	<b>22.4</b>	<b>376.9</b>
Less: Restrictions on eligible own funds to meet Group MCR	-	-	(96.3)	(22.4)	(118.7)
<b>Total eligible own funds to meet Group MCR</b>	<b>243.1</b>	<b>-</b>	<b>15.1</b>	<b>-</b>	<b>258.2</b>

Year ended 30 June 2018	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3	Total
	£'m	£'m	£'m	£'m	£'m
Ordinary share capital	702.5	-	-	-	702.5
Subordinated debt available at group level	-	-	83.2	-	83.2
Reconciliation reserve	(495.0)	-	-	-	(495.0)
Net deferred tax assets available at group level	-	-	-	19.7	19.7
<b>Total available own funds to meet Group SCR</b>	<b>207.5</b>	<b>-</b>	<b>83.2</b>	<b>19.7</b>	<b>310.4</b>
Less: Restrictions on eligible own funds to meet Group SCR	-	-	-	(0.5)	(0.5)
<b>Total eligible own funds to meet Group SCR</b>	<b>207.5</b>	<b>-</b>	<b>83.2</b>	<b>19.2</b>	<b>309.9</b>
Less: Restrictions on eligible own funds to meet Group MCR	-	-	(70.9)	(19.2)	(90.1)
<b>Total eligible own funds to meet Group MCR</b>	<b>207.5</b>	<b>-</b>	<b>12.3</b>	<b>-</b>	<b>219.8</b>

Analysis of Change	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3	Total
	£'m	£'m	£'m	£'m	£'m
Ordinary share capital issued	30.2	-	-	-	30.2
Subordinated debt issued, accrued interest and foreign exchange revaluation	-	-	28.2	-	28.2
Reconciliation reserve movement	5.4	-	-	-	5.4
Increase in deferred tax assets recognised	-	-	-	2.7	2.7
<b>Total movement in available own funds to meet Group SCR</b>	<b>35.6</b>	<b>-</b>	<b>28.2</b>	<b>2.7</b>	<b>66.5</b>
Less: movement in restrictions on eligible own funds to meet Group SCR	-	-	-	0.5	0.5
<b>Total movement in eligible own funds to meet Group SCR</b>	<b>35.6</b>	<b>-</b>	<b>28.2</b>	<b>3.2</b>	<b>67.0</b>
Less: movement in restriction on eligible own funds to meet Group MCR	-	-	(25.4)	(3.2)	(28.6)
<b>Total movement in eligible own funds to meet Group MCR</b>	<b>35.6</b>	<b>-</b>	<b>2.8</b>	<b>-</b>	<b>38.4</b>

#### E.1.2.1 Tier 1 unrestricted

Tier 1 unrestricted funds comprised of ordinary share capital and the reconciliation reserves. All of these are basic own funds.

Ordinary share capital is a high quality, available, own fund item that meets the tier 1 features determining classification as specified in Article 71 of the Delegated Regulation. The ordinary share capital is available, is not subordinated in any way, and has no restricted duration. Article 71 (1)(e) of the Delegated Regulation does not apply and therefore there is no loss absorbency mechanism described here.

The reconciliation reserve is available, is not subordinated, and has no restricted duration. Article 71 (1)(e) of the Delegated Regulation does not apply and therefore there is no loss absorbency mechanism described here. There are no foreseeable dividends or own shares held. The reconciliation reserve comprised of:

Year ended 30 June	2019	2018	Change
	£'m	£'m	£'m
<b>Solvency II excess of assets over liabilities</b>	<b>317.0</b>	<b>296.9</b>	<b>20.1</b>
Less other basic own fund items	(762.4)	(727.7)	(34.7)
Less ineligible portion of the loan to PAC	(1.1)	(17.0)	15.9
Less ineligible portion of the VLL negative reserves	(43.1)	(47.2)	4.1
<b>Reconciliation reserve</b>	<b>(489.6)</b>	<b>(495.0)</b>	<b>5.4</b>

The ineligible portion of the loan to PAC and the ineligible portion of the VLL negative reserves are both prevented from contributing to Group own funds on the basis that the ineligible portion of each asset is considered to be illiquid and cannot be transferred within the Group within a maximum of 9 months.

### E.1.2.2 Tier 2

#### Subordinated debt

Total available tier 2 own funds consists of £111.4m in subordinated liabilities. £36.3m of this balance are basic own fund items subject to transitional arrangements (see section E.1.6). Details regarding the subordinated liabilities are documented in Valuation for Solvency Purposes section D.3.1.5. The fully subordinated loans are available and form a part of basic own funds. £49.5m of subordinated liabilities owed by DHEL are not available own funds (see E.1.8).

The subordinated loans are available, fully subordinated and forms a part of basic own funds as they are eligible to be recognised as Tier 2 funds.

### E.1.2.3 Tier 3

Total available tier 3 own funds consist of £22.4m of net deferred tax assets at 30 June 2019. This is consistent with Articles 76 and 77 of the Delegated Regulation. The deferred tax asset will be unwound over future periods dependent on future available profits. The deferred tax asset is deemed a basic own fund item. The amount equal to the value of net deferred tax assets is available, is subordinated to the extent that it ranks after the claims of all policyholders and beneficiaries and non-subordinated creditors, and has no restricted duration as it is based on carried forward losses that do not expire.

Of the total £29.7m deferred tax asset, only £22.4m is available at group level in accordance with Article 330 of the Delegated Regulation. The full deferred tax assets of VHL and VCSL, of £21.2m and £1.1m respectively, are available at the group level. Less than £0.1m of the £0.2m VHIL deferred tax asset is available at the group level. The £7.2m VLL deferred tax asset is unavailable at the group level.

### E.1.3 Eligible amount of own funds to cover the Group SCR, classified by tiers

There are no restrictions applied to available own funds to meet the Group SCR, and therefore no difference when compared to eligible own funds to meet the Group SCR.

**E.1.4 Eligible amount of own funds to cover the Group MCR, classified by tiers**

	Total available own funds to meet the Group MCR	Restriction	Total eligible own funds to meet the Group MCR
	£'m	£'m	£'m
Tier 1 unrestricted	243.1	-	243.1
Tier 1 restricted	-	-	-
Tier 2	111.4	(96.3)	15.1
Tier 3	-	-	-
<b>Total</b>	<b>354.5</b>	<b>(96.3)</b>	<b>258.2</b>

The available Tier 2 own funds to meet the Group MCR is reduced by £96.3m to £15.1m due to the limit applied to Tier 2 own funds of 20% of the Group MCR. This leaves total available own funds to meet the Group MCR of £258.2m.

The eligible own funds over Group MCR ratio was 341.1% as at 30 June 2019.

**E.1.5 Difference between equity as shown in the financial statements and the Solvency II value excess of assets over liabilities**

Total equity per the Group SOFP was £681.4m as at 30 June 2019. Excess assets over liabilities as calculated under Solvency II was £317.0m. There are no differences between ordinary share capital in the SOFP and the amount reported in basic own funds. The difference of £364.4m between the net assets of the Group in the SOFP and the solvency valuation of the excess of assets over liabilities is due to adjustments to the Statutory Accounts Value in order to value assets and liabilities at their solvency valuations and the subsequent impact on accumulated losses when performing these adjustments combined with the elimination of investment in subsidiaries upon consolidation. The adjustments are documented in section D covering valuation of material assets and liabilities per Article 296 of Delegated Regulation. The summary of adjustments to the Statutory Accounts Value to give the Solvency II value [S.02.01.02.C0010] are detailed below:

Year ended 30 June	2019	2018
	£'m	£'m
<b>IFRS net asset value</b>	<b>681.4</b>	<b>619.7</b>
Valuation adjustment in VLL technical provisions, net of reinsurance	(27.3)	(19.3)
Valuation adjustment in VHL technical provisions	48.0	44.9
Removal of VHL deferred acquisition costs	(39.5)	(36.3)
Removal of benefit of VHL financial reinsurance under IFRS	(154.2)	(126.3)
Removal of prepayments	(16.6)	(14.2)
Removal of goodwill	(123.7)	(123.7)
Removal of intangible assets	(52.3)	(48.5)
Revaluation of undertakings recognised under the adjusted equity method	(7.6)	(4.6)
Valuation adjustment for deferred tax assets	8.8	5.2
<b>Total SII excess asset over liabilities</b>	<b>317.0</b>	<b>296.9</b>

**E.1.6 Basic own-fund items subject to transitional arrangements**

The two tier 2 subordinated loans totalling £36.3m described in section D.3.1.5 are subject to transitional arrangements.

The subordinated loan agreements were signed prior to 18 January 2015 and were recognised as lower Tier 2 capital as at 31 December 2015 and therefore, per Article 4.2 of the Transitional Measures section of the Rulebook, the Group must include the item in Tier 2 own funds for up to 10 years after 1 January 2016.

### E.1.7 Ancillary own funds

There are no ancillary own funds at 30 June 2019.

### E.1.8 Items deducted from own funds

Subordinated liabilities of £49.5m have been deducted from Group own funds as the funds did not enter the DGEL group at the top level of the Solvency II group as DHEL was the borrower rather than DGEL. Therefore they are unable to contribute to Group solvency.

There are no own fund items within ring-fenced funds and matching adjustment portfolios.

## E.2 GROUP SOLVENCY CAPITAL REQUIREMENT AND MINIMUM CONSOLIDATED GROUP SOLVENCY CAPITAL REQUIREMENT

### E.2.1 Amount of Group SCR and Group MCR

The table below shows the total Group SCR and Group MCR:

Year ended 30 June	2019	2018
	£'m	£'m
Consolidated Group SCR	281.2	204.8
Minimum Consolidated Group SCR	75.7	61.4

The final amount of the SCR remains subject to supervisory assessment.

### E.2.2 Group Solvency Capital Requirement split by risk modules

The table below shows the risk modules that make up the Group's SCR:

Year ended 30 June	2019	2018
	£'m	£'m
Health underwriting	137.0	101.1
Life underwriting	157.6	105.4
Market risk	64.3	46.7
Counterparty default risk	6.8	9.9
Diversification credit	(102.5)	(76.0)
<b>Basic SCR</b>	<b>263.2</b>	<b>187.1</b>
Operational risk	20.0	17.7
Adjustment for loss absorbing capacity of deferred taxes	(2.0)	-
<b>Group SCR</b>	<b>281.2</b>	<b>204.8</b>

### E.2.3 Inputs used to calculate the Group MCR

The Group MCR is the sum of the reported minimum capital requirements of each of its regulated insurance undertakings as follows:

Year ended 30 June	2019	2018
	£'m	£'m
Vitality Life Limited	52.0	33.4
Vitality Health Limited	23.7	21.8
Vitality Health Insurance Limited	n/a	6.2
<b>Group MCR</b>	<b>75.7</b>	<b>61.4</b>

### E.2.4 Other information on group capital requirements

#### E.2.4.1 General information

Simplified calculations are not used for any of the risk modules or sub-modules. Undertaking specific parameters are not used by the Group or any of its undertakings. The Group has not received any imposed capital add-ons or imposed undertaking specific parameters under the option provided for in Article 51(2) of the Solvency II Directive. There are no significant deviations from the assumptions underlying the standard formula.

The Group uses Method 1 (the accounting consolidation-based method) as defined by the Rulebook and EU regulations in its calculations of Group Solvency.

#### E.2.4.2 Group diversification benefits

The table below shows the contribution of each undertaking to the Group SCR at 30 June 2019:

	Solo SCR or notional Solo SCR after impact of consolidation eliminations	Contribution to Consolidated Group SCR
	£'m	£'m
Vitality Life Limited	207.9	168.4
Vitality Health Limited	94.9	76.9
Vitality Health Insurance Limited	0.0	0.0
Vitality Corporate Services Limited	1.2	1.2
Discovery Holding Europe Limited	35.3	28.6
Discovery Group Europe Limited	7.5	6.1
Diversification between solo undertakings	(65.6)	n/a
<b>Consolidated Group Solvency Capital Requirement</b>	<b>281.2</b>	<b>281.2</b>

### **E.3 USE OF THE DURATION-BASED EQUITY RISK SUB-MODULE IN THE CALCULATION OF THE GROUP SOLVENCY CAPITAL REQUIREMENT**

This Group does not make use of the duration-based equity risk sub-module in its calculation of its solvency capital requirement.

### **E.4 DIFFERENCES BETWEEN THE STANDARD FORMULA AND ANY INTERNAL MODEL USED**

This Group uses the standard formula and has not applied to use an internal or partial internal model.

### **E.5 NON-COMPLIANCE WITH THE MINIMUM CONSOLIDATED GROUP SOLVENCY CAPITAL REQUIREMENT AND NON-COMPLIANCE WITH THE GROUP SOLVENCY CAPITAL REQUIREMENT**

The Group has maintained eligible capital in excess of the Group MCR and Group SCR throughout the year ended 30 June 2019.

### **E.6 CAPITAL MANAGEMENT – ANY OTHER INFORMATION**

There is no other information to note.

## F TEMPLATES

The templates are provided as an appendix to this document, following Section H. The Group is required to disclose the following templates as set out in the Commission Implementing Regulation (EU) 2015/2452 of 2 December 2015 laying down implementing technical standards with regard to the procedures, formats and templates of the solvency and financial condition report in accordance with Directive 2009/138/EC of the European Parliament and of the Council.

Template code	Template name
<b>S.02.01.02</b>	Balance sheet
<b>S.05.01.02</b>	Premiums, claims and expenses by line of business
<b>S.23.01.22</b>	Own funds
<b>S.25.01.22</b>	Solvency Capital Requirement – for groups on standard formula
<b>S.32.01.22</b>	Undertakings in the scope of the group



# G DIRECTORS' RESPONSIBILITIES STATEMENT

Discovery Group Europe Limited

Approval by the Board of Directors of the Solvency and Financial Condition Report

Financial period ended 30 June 2019

We acknowledge our responsibility for preparing the SFCR in all material respects in accordance with the PRA Rules and the Solvency II Regulations.

We are satisfied that:

- a) throughout the financial year in question, the group has complied in all material respects with the requirements of the PRA Rules and the Solvency II Regulations as applicable at the level of the group; and
- b) it is reasonable to believe that the group has continued so to comply subsequently and will continue so to comply in future.



Richard Farber  
Director

Date: 6 November 2019

# H EXTERNAL AUDIT REPORT

**Report of the external independent auditors to the Directors of Discovery Group Europe Limited ('the Company') pursuant to Rule 4.1 (2) of the External Audit Part of the PRA Rulebook applicable to Solvency II firms**

**Report on the Audit of the relevant elements of the Group Solvency and Financial Condition Report**

## **Opinion**

We have audited the following documents prepared by the Company as at 30 June 2019:

- The 'Valuation for solvency purposes' and 'Capital Management' sections of the Group Solvency and Financial Condition Report of the Company as at 30 June 2019, (**'the Narrative Disclosures subject to audit'**); and
- Group templates S.02.01.02, S.23.01.22, S.25.01.22 and S.32.01.22 (**'the Templates subject to audit'**).

The Narrative Disclosures subject to audit and the Templates subject to audit are collectively referred to as the **'relevant elements of the Group Solvency and Financial Condition Report'**.

We are not required to audit, nor have we audited, and as a consequence do not express an opinion on the **Other Information** which comprises:

- The 'Summary', 'Business and performance', 'System of governance' and 'Risk profile' elements of the Group Solvency and Financial Condition Report;
- Group template S.05.01.02;
- The written acknowledgement by management of their responsibilities, including for the preparation of the Group Solvency and Financial Condition Report (**'the Responsibility Statement'**);

In our opinion, the information subject to audit in the relevant elements of the Group Solvency and Financial Condition Report of the Company as at 30 June 2019 is prepared, in all material respects, in accordance with the financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based as modified by the relevant supervisory modification.

## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) including ISA (UK) 800 and ISA (UK) 805, and applicable law. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the relevant elements of the Group Solvency and Financial Condition Report* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the Group Solvency and Financial Condition Report in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the Group Solvency and Financial Condition Report is not appropriate; or
- the directors have not disclosed in the Group Solvency and Financial Condition Report any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the Group Solvency and Financial Condition Report is authorised for issue.

### **Emphasis of Matter - Basis of Accounting**

We draw attention to the 'Valuation for solvency purposes' and 'Capital Management' sections of the Group Solvency and Financial Condition Report, which describe the basis of accounting. The Group Solvency and Financial Condition Report is prepared in compliance with the financial reporting provisions of the PRA Rules and Solvency II regulations, and therefore in accordance with a special purpose financial reporting framework. The Group Solvency and Financial Condition Report is required to be published, and intended users include but are not limited to the Prudential Regulation Authority. As a result, the Group Solvency and Financial Condition Report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

### **Other Information**

The Directors are responsible for the Other Information.

Our opinion on the relevant elements of the Group Solvency and Financial Condition Report does not cover the Other Information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the Group Solvency and Financial Condition Report, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the relevant elements of the Group Solvency and Financial Condition Report, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the relevant elements of the Group Solvency and Financial Condition Report or a material misstatement of the Other Information. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Directors for the Group Solvency and Financial Condition Report**

The Directors are responsible for the preparation of the Group Solvency and Financial Condition Report in accordance with the financial reporting provisions of the PRA rules and Solvency II regulations, which have been modified by the modification made by the PRA under section 138A of FSMA, the PRA Rules and Solvency II regulations on which they are based, as detailed A.1.2 of the Group Solvency and Financial Condition Report.

The Directors are also responsible for such internal control as they determine is necessary to enable the preparation of a Group Solvency and Financial Condition Report that is free from material misstatement, whether due to fraud or error.

## **Auditors' Responsibilities for the Audit of the relevant elements of the Group Solvency and Financial Condition Report**

It is our responsibility to form an independent opinion as to whether the information subject to audit in the relevant elements of the Group Solvency and Financial Condition Report is prepared, in all material respects, in accordance with the financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based.

Our objectives are to obtain reasonable assurance about whether the relevant elements of the Group Solvency and Financial Condition Report are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decision making or the judgement of the users taken on the basis of the Group Solvency and Financial Condition Report.

A further description of our responsibilities for the audit is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

This report, including the opinion, has been prepared for the Directors of the Company to comply with their obligations under External Audit rule 2.1 of the Solvency II firms Sector of the PRA Rulebook and for no other purpose. We do not, in providing this report, accept or assume responsibility for any other purpose save where expressly agreed by our prior consent in writing.

### **Report on Other Legal and Regulatory Requirements**

In accordance with Rule 4.1 (3) of the External Audit Part of the PRA Rulebook for Solvency II firms we are also required to consider whether the Other Information is materially inconsistent with our knowledge obtained in the audit of the Company's statutory financial statements. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



*PricewaterhouseCoopers LLP*

*Chartered Accountants*

*London*

*7 November 2019*

# Discovery Group Europe Limited

## Solvency and Financial Condition Report

### Disclosures

30 June

2019

(Monetary amounts in GBP thousands)

## General information

Participating undertaking name	Discovery Group Europe Limited
Group identification code	213800W4KXJIK7R3CV51
Type of code of group	LEI
Country of the group supervisor	GB
Language of reporting	en
Reporting reference date	30 June 2019
Currency used for reporting	GBP
Accounting standards	IFRS
Method of Calculation of the group SCR	Standard formula
Method of group solvency calculation	Method 1 is used exclusively
Matching adjustment	No use of matching adjustment
Volatility adjustment	No use of volatility adjustment
Transitional measure on the risk-free interest rate	No use of transitional measure on the risk-free interest rate
Transitional measure on technical provisions	No use of transitional measure on technical provisions

## List of reported templates

S.02.01.02 - Balance sheet  
S.05.01.02 - Premiums, claims and expenses by line of business  
S.05.01.02 - Premiums, claims and expenses by line of business  
S.23.01.22 - Own Funds  
S.25.01.22 - Solvency Capital Requirement - for groups on Standard Formula  
S.32.01.22 - Undertakings in the scope of the group

## S.02.01.02

## Balance sheet

Solvency II value	
C0010	
	0
	29,696
	0
	15,418
	216,541
	0
	0
	0
	0
	60,991
	2,111
	58,880
	0
	0
	114,347
	7,998
	33,204
	0
	42,963
	29,707
	0
	0
	29,707
	-373,503
	6,100
	0
	6,100
	-379,603
	-82,019
	-297,585
	0
	0
	27,909
	539
	10,982
	0
	0
	54,793
	8,651
	63,696

## Assets

R0030	Intangible assets
R0040	Deferred tax assets
R0050	Pension benefit surplus
R0060	Property, plant & equipment held for own use
R0070	Investments (other than assets held for index-linked and unit-linked contracts)
R0080	<i>Property (other than for own use)</i>
R0090	<i>Holdings in related undertakings, including participations</i>
R0100	<i>Equities</i>
R0110	<i>Equities - listed</i>
R0120	<i>Equities - unlisted</i>
R0130	<i>Bonds</i>
R0140	<i>Government Bonds</i>
R0150	<i>Corporate Bonds</i>
R0160	<i>Structured notes</i>
R0170	<i>Collateralised securities</i>
R0180	<i>Collective Investments Undertakings</i>
R0190	<i>Derivatives</i>
R0200	<i>Deposits other than cash equivalents</i>
R0210	<i>Other investments</i>
R0220	Assets held for index-linked and unit-linked contracts
R0230	Loans and mortgages
R0240	<i>Loans on policies</i>
R0250	<i>Loans and mortgages to individuals</i>
R0260	<i>Other loans and mortgages</i>
R0270	Reinsurance recoverables from:
R0280	<i>Non-life and health similar to non-life</i>
R0290	<i>Non-life excluding health</i>
R0300	<i>Health similar to non-life</i>
R0310	<i>Life and health similar to life, excluding index-linked and unit-linked</i>
R0320	<i>Health similar to life</i>
R0330	<i>Life excluding health and index-linked and unit-linked</i>
R0340	<i>Life index-linked and unit-linked</i>
R0350	Deposits to cedants
R0360	Insurance and intermediaries receivables
R0370	Reinsurance receivables
R0380	Receivables (trade, not insurance)
R0390	Own shares (held directly)
R0400	Amounts due in respect of own fund items or initial fund called up but not yet paid in
R0410	Cash and cash equivalents
R0420	Any other assets, not elsewhere shown
R0500	<b>Total assets</b>

## S.02.01.02

## Balance sheet

		Solvency II value
		C0010
<b>Liabilities</b>		
R0510	Technical provisions - non-life	19,478
R0520	<i>Technical provisions - non-life (excluding health)</i>	0
R0530	<i>TP calculated as a whole</i>	0
R0540	<i>Best Estimate</i>	0
R0550	<i>Risk margin</i>	0
R0560	<i>Technical provisions - health (similar to non-life)</i>	19,478
R0570	<i>TP calculated as a whole</i>	0
R0580	<i>Best Estimate</i>	13,606
R0590	<i>Risk margin</i>	5,872
R0600	Technical provisions - life (excluding index-linked and unit-linked)	-625,239
R0610	<i>Technical provisions - health (similar to life)</i>	-188,198
R0620	<i>TP calculated as a whole</i>	0
R0630	<i>Best Estimate</i>	-230,915
R0640	<i>Risk margin</i>	42,717
R0650	<i>Technical provisions - life (excluding health and index-linked and unit-linked)</i>	-437,041
R0660	<i>TP calculated as a whole</i>	0
R0670	<i>Best Estimate</i>	-557,814
R0680	<i>Risk margin</i>	120,773
R0690	Technical provisions - index-linked and unit-linked	42,785
R0700	<i>TP calculated as a whole</i>	42,963
R0710	<i>Best Estimate</i>	-410
R0720	<i>Risk margin</i>	232
R0740	Contingent liabilities	0
R0750	Provisions other than technical provisions	14,431
R0760	Pension benefit obligations	0
R0770	Deposits from reinsurers	0
R0780	Deferred tax liabilities	0
R0790	Derivatives	0
R0800	Debts owed to credit institutions	0
R0810	Financial liabilities other than debts owed to credit institutions	0
R0820	Insurance & intermediaries payables	9,022
R0830	Reinsurance payables	20,857
R0840	Payables (trade, not insurance)	102,371
R0850	Subordinated liabilities	160,923
R0860	<i>Subordinated liabilities not in BOF</i>	0
R0870	<i>Subordinated liabilities in BOF</i>	160,923
R0880	Any other liabilities, not elsewhere shown	2,093
R0900	<b>Total liabilities</b>	-253,279
R1000	<b>Excess of assets over liabilities</b>	316,975



### Premiums, claims and expenses by line of business

Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)												Line of business for: accepted non-proportional reinsurance				Total	
Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance	Legal expenses insurance	Assistance	Misc. financial loss	Health	Casualty	Marine, aviation and transport	Property		
C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0200	
504,613																504,613	
0																0	
																	0
81,230																81,230	
423,383																423,383	
460,147																460,147	
0																0	
																	0
76,070																76,070	
384,077																384,077	
253,560																253,560	
0																0	
																	0
58,992																58,992	
194,568																194,568	
0																0	
0																0	
																	0
0																0	
0																0	
155,565																155,565	
																155,565	

### Premiums, claims and expenses by line of business

[illegible]

S.23.01.22

## Own Funds

### Basic own funds before deduction for participations in other financial sector

R0010	Ordinary share capital (gross of own shares)
R0020	<i>Non-available called but not paid in ordinary share capital at group level</i>
R0030	Share premium account related to ordinary share capital
R0040	Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings
R0050	Subordinated mutual member accounts
R0060	<i>Non-available subordinated mutual member accounts at group level</i>
R0070	Surplus funds
R0080	<i>Non-available surplus funds at group level</i>
R0090	Preference shares
R0100	<i>Non-available preference shares at group level</i>
R0110	Share premium account related to preference shares
R0120	<i>Non-available share premium account related to preference shares at group level</i>
R0130	Reconciliation reserve
R0140	Subordinated liabilities
R0150	<i>Non-available subordinated liabilities at group level</i>
R0160	An amount equal to the value of net deferred tax assets
R0170	<i>The amount equal to the value of net deferred tax assets not available at the group level</i>
R0180	Other items approved by supervisory authority as basic own funds not specified above
R0190	<i>Non available own funds related to other own funds items approved by supervisory authority</i>
R0200	Minority interests (if not reported as part of a specific own fund item)
R0210	<i>Non-available minority interests at group level</i>

R0220 **Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds**

R0230 **Deductions for participations in other financial undertakings, including non-regulated undertakings carrying out financial activities**

R0240 *whereof deducted according to art 228 of the Directive 2009/138/EC*

R0250 Deductions for participations where there is non-availability of information (Article 229)

R0260 Deduction for participations included by using D&A when a combination of methods is used

R0270 **Total of non-available own fund items**

R0280 **Total deductions**

R0290 **Total basic own funds after deductions**

### Ancillary own funds

R0300	Unpaid and uncalled ordinary share capital callable on demand
R0310	Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand
R0320	Unpaid and uncalled preference shares callable on demand
R0330	A legally binding commitment to subscribe and pay for subordinated liabilities on demand
R0340	Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC
R0350	Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC
R0360	Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC
R0370	Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC
R0380	Non available ancillary own funds at group level
R0390	Other ancillary own funds
R0400	<b>Total ancillary own funds</b>

### Own funds of other financial sectors

R0410	Credit Institutions, investment firms, financial institutions, alternative investment fund managers, UCITS management companies
R0420	Institutions for occupational retirement provision
R0430	Non regulated entities carrying out financial activities
R0440	<b>Total own funds of other financial sectors</b>

Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
C0010	C0020	C0030	C0040	C0050
732,671	732,671		0	
0				
0	0		0	
0	0		0	
0		0	0	0
0				
0	0			
0	0			
0		0	0	0
0				
0				
0		0	0	0
0				
-489,571	-489,571			
160,923		0	160,923	0
49,500			49,500	
29,696				29,696
7,349				7,349
0	0	0	0	0
0				
0				
0				
0				
0				
0				
56,849	0	0	49,500	7,349
56,849	0	0	49,500	7,349
376,870	243,100	0	111,423	22,347
0				
0				
0				
0				
0				
0				
0				
0				
0				
0				
0				
0			0	0
0				
0				
0				
0	0	0	0	0

5.23.01.22  
Own Funds

Basic own funds before deduction for participations in other financial sector

Own funds when using the D&A, exclusively or in combination of method 1

R0450 Own funds aggregated when using the D&A and combination of method

R0460 Own funds aggregated when using the D&A and combination of method net of IGT

R0520 Total available own funds to meet the consolidated group SCR (excluding own funds from other financial sector and from the undertakings included via D&A )

R0530 Total available own funds to meet the minimum consolidated group SCR

R0560 Total eligible own funds to meet the consolidated group SCR (excluding own funds from other financial sector and from the undertakings included via D&A )

R0570 Total eligible own funds to meet the minimum consolidated group SCR (group)

R0610 Minimum consolidated Group SCR

R0650 Ratio of Eligible own funds to Minimum Consolidated Group SCR

R0660 Total eligible own funds to meet the group SCR (including own funds from other financial sector and from the undertakings included via D&A )

R0680 Group SCR

R0690 Ratio of Eligible own funds to group SCR including other financial sectors and the undertakings included via D&A

Reconciliation reserve

R0700 Excess of assets over liabilities

R0710 Own shares (held directly and indirectly)

R0720 Forseeable dividends, distributions and charges

R0730 Other basic own fund items

R0740 Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds

R0750 Other non available own funds

R0760 Reconciliation reserve

Expected profits

R0770 Expected profits included in future premiums (EPIFP) - Life business

R0780 Expected profits included in future premiums (EPIFP) - Non- life business

R0790 Total Expected profits included in future premiums (EPIFP)

Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
C0010	C0020	C0030	C0040	C0050

0				
0				

376,870	243,100	0	111,423	22,347
354,523	243,100	0	111,423	
376,870	243,100	0	111,423	22,347
258,244	243,100	0	15,144	

75,720				
341.05%				
376,870	243,100	0	111,423	22,347
281,190				
134.03%				

C0060

316,975
762,368
0
44,178
-489,571

638,411
59,704
698,114

### Solvency Capital Requirement - for groups on Standard Formula

		Gross solvency capital requirement	USP	Simplifications
		C0110	C0090	C0120
R0010	Market risk	64,264		
R0020	Counterparty default risk	6,789		
R0030	Life underwriting risk	157,622		
R0040	Health underwriting risk	137,011		
R0050	Non-life underwriting risk	0		
R0060	Diversification	-102,482		
			USP Key	
R0070	Intangible asset risk	0	For life underwriting risk:	
			1 - Increase in the amount of annuity benefits	
R0100	Basic Solvency Capital Requirement	263,204	9 - None	
	Calculation of Solvency Capital Requirement	C0100	For health underwriting risk:	
R0130	Operational risk	20,020	1 - Increase in the amount of annuity benefits	
R0140	Loss-absorbing capacity of technical provisions	0	2 - Standard deviation for NSLT health premium risk	
R0150	Loss-absorbing capacity of deferred taxes	-2,033	3 - Standard deviation for NSLT health gross premium risk	
R0160	Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	0	4 - Adjustment factor for non-proportional reinsurance	
R0200	Solvency Capital Requirement excluding capital add-on	281,190	5 - Standard deviation for NSLT health reserve risk	
R0210	Capital add-ons already set	0	9 - None	
R0220	Solvency capital requirement for undertakings under consolidated method	281,190	For non-life underwriting risk:	
	Other information on SCR		4 - Adjustment factor for non-proportional reinsurance	
R0400	Capital requirement for duration-based equity risk sub-module	0	6 - Standard deviation for non-life premium risk	
R0410	Total amount of Notional Solvency Capital Requirements for remaining part	0	7 - Standard deviation for non-life gross premium risk	
R0420	Total amount of Notional Solvency Capital Requirements for ring fenced funds	0	8 - Standard deviation for non-life reserve risk	
R0430	Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios	0	9 - None	
R0440	Diversification effects due to RFF nSCR aggregation for article 304	0		
R0470	Minimum consolidated group solvency capital requirement	75,720		
	Information on other entities			
R0500	Capital requirement for other financial sectors (Non-insurance capital requirements)	0		
R0510	Credit institutions, investment firms and financial institutions, alternative investment funds managers, UCITS management companies	0		
R0520	Institutions for occupational retirement provisions	0		
R0530	Capital requirement for non-regulated entities carrying out financial activities	0		
R0540	Capital requirement for non-controlled participation requirements	0		
R0550	Capital requirement for residual undertakings	0		
	Overall SCR			
R0560	SCR for undertakings included via D&A	0		
R0570	Solvency capital requirement	281,190		

S.32.01.22

Undertakings in the scope of the group

	Country	Identification code of the undertaking	Type of code of the ID of the undertaking	Legal Name of the undertaking	Type of undertaking	Legal form	Category (mutual/non mutual)	Supervisory Authority
Row	C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080
1	GB	213800W4KXJIK7R3CV51	LEI	Discovery Group Europe Limited	Insurance holding company as defined in Article 212(1) (f) of Directive 2009/138/EC	Company limited by shares	Non-mutual	
2	GB	213800JCOXJR5TW95I90	LEI	Discovery Offshore Holdings No. 2 Limited	Other	Company limited by shares	Non-mutual	
3	GB	213800BCIBD7CX78T645	LEI	Discovery Holdings Europe Limited	Insurance holding company as defined in Article 212(1) (f) of Directive 2009/138/EC	Company limited by shares	Non-mutual	
4	GB	2138006JOU6QC6H1SU14	LEI	Vitality Corporate Services Limited	Ancillary services undertaking as defined in Article 1 (53) of Delegated Regulation (EU) 2015/35	Company limited by shares	Non-mutual	
5	GB	213800Y6CME1PFQA9J19	LEI	Better Health Insurance Advice Limited	Other	Company limited by shares	Non-mutual	
6	GB	213800IPBGB4QH78CW58	LEI	Vitality Health Insurance Limited	Insurance holding company as defined in Article 212(1) (f) of Directive 2009/138/EC	Company limited by shares	Non-mutual	
7	GB	213800D5I9HUP34WJ971	LEI	Vitality Health Limited	Non life insurance undertaking	Company limited by shares	Non-mutual	Financial Conduct Authority, Prudential R
8	GB	213800O647LRO31RG918	LEI	Vitality Life Limited	Life insurance undertaking	Company limited by shares	Non-mutual	Financial Conduct Authority, Prudential R
9	GB	213800W4KXJIK7R3CV51UK000	Specific code	Healthcode Limited	Other	Company limited by shares	Non-mutual	
10	GB	213800W4KXJIK7R3CV51UK000	Specific code	Healthcare Purchasing Alliance Limited	Other	Company limited by shares	Non-mutual	
11	GB	213800W4KXJIK7R3CV51UK000	Specific code	Vitality Healthy Workplace Limited	Other	Company limited by shares	Non-mutual	
12	GB	213800W4KXJIK7R3CV51UK000	Specific code	Vitality Invest Trustee Company Limited	Other	Company limited by shares	Non-mutual	

S.32.01.22

Undertakings in the scope of the group

			Criteria of influence						Inclusion in the scope of Group supervision		Group solvency calculation	
Country	Identification code of the undertaking	Type of code of the ID of the undertaking	% capital share	% used for the establishment of consolidated accounts	% voting rights	Other criteria	Level of influence	Proportional share used for group solvency calculation	YES/NO	Date of decision if art. 214 is applied	Method used and under method 1, treatment of the undertaking	
Row	C0010	C0020	C0030	C0180	C0190	C0200	C0210	C0220	C0230	C0240	C0250	C0260
1	GB	213800W4KXJIK7R3CV51	LEI							Included in the scope		Method 1: Full consolidation
2	GB	213800JCOXJR5TW95I90	LEI	100.00%	100.00%	100.00%	Dominant	100.00%		Included in the scope		Method 1: Adjusted equity method
3	GB	213800BCIBD7CX78T645	LEI	100.00%	100.00%	100.00%	Dominant	100.00%		Included in the scope		Method 1: Full consolidation
4	GB	2138006JOU6QC6H1SU14	LEI	100.00%	100.00%	100.00%	Dominant	100.00%		Included in the scope		Method 1: Full consolidation
5	GB	213800Y6CME1PFQA9J19	LEI	100.00%	100.00%	100.00%	Dominant	100.00%		Included in the scope		Method 1: Adjusted equity method
6	GB	213800IPGB4QH78CW58	LEI	100.00%	100.00%	100.00%	Dominant	100.00%		Included in the scope		Method 1: Full consolidation
7	GB	213800D5I9HUP34WJ971	LEI	100.00%	100.00%	100.00%	Dominant	100.00%		Included in the scope		Method 1: Full consolidation
8	GB	213800O647LRO31RG918	LEI	100.00%	100.00%	100.00%	Dominant	100.00%		Included in the scope		Method 1: Full consolidation
9	GB	213800W4KXJIK7R3CV51UK000	Specific code	20.00%	20.00%	20.00%	Significant	20.00%		Included in the scope		Method 1: Adjusted equity method
10	GB	213800W4KXJIK7R3CV51UK000	Specific code	50.00%	50.00%	50.00%	Significant	50.00%		Included in the scope		Method 1: Adjusted equity method
11	GB	213800W4KXJIK7R3CV51UK000	Specific code	100.00%	100.00%	100.00%	Dominant	100.00%		Included in the scope		Method 1: Adjusted equity method
12	GB	213800W4KXJIK7R3CV51UK000	Specific code	100.00%	100.00%	100.00%	Dominant	100.00%		Included in the scope		Method 1: Adjusted equity method